



AGENDA FOR FINANCE COMMITTEE MEETING

Administrative Conference Room

Wednesday, March 27, 2024 – 1:00 p.m.

www.kvhd.org

Remote Participation via Zoom

Microsoft Teams

Meeting ID: 256 362 490 844 Password: a3Cr6V

A. CALL TO ORDER:

B. CHANGES TO AGENDA: *(pages 1-2)*

If there are no changes, the agenda is approved as distributed.

C. APPROVAL OF MINUTES: *(pages 3-4)*

If no corrections, the minutes of February 28, 2024 meeting are approved as distributed.

D. PUBLIC COMMENT: This portion of the meeting is reserved for persons to address the Committee on any matter not on this agenda. They may ask a question for clarification, make a referral to staff for factual information, or request staff to report back to the committee at a later meeting. Speakers are limited to three minutes. Please state your name before making your comment.

E. FINANCIAL STATEMENTS:

- Unaudited Financial Statement – January 2024 *(pages 5-15)*
- Unaudited Financial Statement – February 2024 *(pages 16-26)*
- Local Vendor Aging Report – A. Smith *(page 27)*

F. OLD BUSINESS: None

G. NEW BUSINESS:

1. Contract Reviews *(page 28)*

Amy Smith, Controller

- a. Alliant Insurance Service (Great American) – Surety Bond (SNF)
- b. Barton & Associates – ER Locum Tenens
- c. Bayer Healthcare – Stellant SX (CT Injector)
- d. BETA Healthcare – Liability
- e. BETA Healthcare – Auto
- f. BETA Healthcare – Officers/Directors
- g. BETA/Alpha Fund – Workers Compensation
- h. John Buxton, MD – Physician Service Agreement (Clinic/Surgery)
- i. John Buxton, MD – Medical Director Surgery
- j. C&R Pest Control – Pest Control
- k. Kevin J. Chamas, MD – Medical Director ER

- l. Cigna – Employee Life Insurance
 - m. Delta Dental – Employee Dental
 - n. Dignity/Mercy Telehealth Network – Telemedicine
 - o. ESP Personnel – Nurse Registry
 - p. Paul Giem, MD – Peer Review (MVHC)
 - q. Go Daddy Secure Certificate – SSL for ADFS
 - r. Go Daddy Secure Certificate – AHT
 - s. Go Daddy Secure Certificate – Chartlink
 - t. Go Daddy Secure Certificate – Corepoint
 - u. Go Daddy Secure Certificate – Erad
 - v. HHS Inc. – Training for Workplace Violence
 - w. J.M. Kent, DDS – Dental Work (SNF)
 - x. NEMT Solutions – Transport
 - y. Sysmex America – Hematology x 2 Machines
 - z. Total Scope – Endoscope PM/Repair/Training
 - aa. VSP – Employee Vision Plan
 - bb. Wipfli, LLP – Audit/Cost Reports
2. **Capital Expenditure Request – CT 600 Refresh/AMX Refresh** *(pages 29-41)*
Stuart Cline, Radiology Manager

H. ADJOURNMENT



**MINUTES FOR FINANCE COMMITTEE MEETING
ADMINISTRATIVE CONFERENCE ROOM
Wednesday, February 28, 2024 – 1:00pm**

- A. CALLED TO ORDER:** The meeting was called to order by Director Blythe at 1:00pm.
- PRESENT:** John Blythe, Committee Chair
Gene Parks, Committee Member
Tim McGlew, Chief Executive Officer
Mark Gordon, Chief Nursing Officer
Amy Smith, Controller
Cary Zuber, Chief Information Officer
Sherry Jordan, Revenue Cycle Manager (arrived at 1:12pm)
Deb Hess, Public Relations (arrived at 1:10pm)
Katheryn Elconin, Board Member (did not participate)
- B. CHANGES TO AGENDA:** The agenda was approved as distributed.
- C. APPROVAL OF MINUTES:** The minutes of the January 31, 2024 meeting as well as the financial reports from last month are still in the process of being corrected and will be presented at the next meeting for approval.
- D. PUBLIC COMMENT:** No public comment. However, Director Blythe stated he will reserve some of his comments for the next Board meeting but sympathizes with the staff during this difficult time but need to continue to move forward.
- E. FINANCIAL STATEMENT – January 2024:**
Unaudited Financial Statements: Ms. Smith stated she will be reviewing the Brim report to see if it is feasible to continue with this report. Ms. Smith will also be working with Wipfli to develop the financial reports moving forward. Mr. McGlew stated the District will be evaluating whether or not we need a part-time CFO, but certainly not a full-time position. Mr. McGlew stated the corrected financial reports from last month will be presented to this committee as soon as they are available. Ms. Smith presented a draft of the financials that will still require contractual adjustments.
Product Line Summary: This report will be placed on hold until we work out the financial report.
Local Vendor Aging Report: The Local Vendor Aging Report was presented by Ms. Smith. As of 2/21/24, the balance was \$36,902.87, with none over 30 days.
- F. OLD BUSINESS:** None

G. NEW BUSINESS:

1. Contract Review/Renewal Summary:

Barbara Figueroa, Controller

- a. California Internet (Geolinks) – Internet and VOIP Phones
- b. Datex Ohmeda (GE) – Anesthesia Machine
- c. Christine Dochterman – Window Washing
- d. EDC Systems (SR Fax) – Digital Faxing
- e. General Office Machine – Copier Maintenance
- f. JAMF Holdings – SNF Telehealth iPad
- g. Language Line – Interpretation
- h. Wilson Liang, PharmD – Pharmacy Consultant ASP
- i. Sarah Lopez, DO – Supervisory Agreement
- j. Medifis – Nursing Registry
- k. Park Place Technologies – HPE Server
- l. Radiometer America – Lab PMs
- m. Shasta Networks – Network Interfacing
- n. Steris – Autoclave x 2
- o. Tesla – Operation/Maintenance
- p. Thomas Refuse – Trash Service
- q. UBS Financial Services – Investment Advisory Program

The contracts were reviewed, discussed and approved by this committee. Mr. Zuber reported that item D, SR Fax, is no longer being used. This item will be removed from the listing. The remaining contracts will be placed on the Board consent agenda for full Board approval.

- 2. Capital Expenditure Request – AUR Reporting Interface:** The CER for the Antimicrobial Use and Resistance Surveillance (AUR) Reporting Interface was presented by Cary Zuber, CIO. This is a required CMS reporting item for promoting interoperability. This interface sends data from CPSI to Wolters Kluwer. After brief discussion, the request was approved by this committee and will be placed on the Board of Directors consent agenda for full Board consideration.

H. ADJOURNMENT: The meeting was adjourned at 1:19pm.

Submitted by:

Heidi Sage, Executive Assistant

Approved By:

John Blythe, Treasurer



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Unaudited Financial Statements

for

Seven Months Ending Jan 31, 2024

Certification Statement:

To the best of my knowledge, I certify for the hospital that the attached financial statements do not contain any untrue statement of a material fact or omit to state a material fact that would make the financial statements misleading. I further certify that the financial statements present in all material respects the financial condition and results of operation of the hospital and all related organizations reported herein.

Certified by:

**Amy Smith
Controller**

Table of Contents

KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Seven Months Ending Jan 31, 2024

PAGE 1

TABLE OF CONTENTS

KEY OPERATING STATISTICS	PAGE 2
EXECUTIVE SUMMARY	PAGE 3
BALANCE SHEET - ASSETS	PAGE 4
BALANCE SHEET - LIABILITIES AND NET ASSETS	PAGE 5
STATEMENT OF OPERATIONS - CURRENT MONTH	PAGE 6
STATEMENT OF OPERATIONS - YEAR-TO-DATE	PAGE 7
STATEMENT OF OPERATIONS - 13 MONTH TREND	PAGES 8,9
STATEMENT OF CASH FLOWS	PAGE 10

Patient Statistics

KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Seven Months Ending Jan 31, 2024

PAGE 2

	Current Month			Prior Year 01/31/23	STATISTICS	Year-To-Date			Prior Year 01/31/23
	Actual 01/31/24	Budget 01/31/24	Positive/ (Negative) Variance			Actual 01/31/24	Budget 01/31/24	Positive/ (Negative) Variance	
Discharges									
[1]	21	29	(8)	28	Acute	164	203	(39)	195
[2]	3	2	1	3	Swing Beds	16	15	1	22
[3]	0	0	0	0	Psychiatric/Rehab	0	0	0	0
[4]	0	0	0	0	Respite	0	0	0	0
[5]	24	32	(8)	31	Total Adult Discharges	180	219	(39)	217
[6]	0	0	0	0	Newborn	0	0	0	0
[7]	24	32	(8)	31	Total Discharges	180	219	(39)	217
Patient Days:									
[8]	97	115	(18)	159	Acute	704	796	(92)	803
[9]	69	66	3	69	Swing Beds	264	468	(194)	367
[10]	0	0	0	0	Psychiatric/Rehab	0	0	0	0
[11]	0	0	0	0	Respite	0	0	0	0
[12]	166	181	(15)	228	Total Adult Patient Days	968	1,264	(296)	1,170
[13]	0	0	0	0	Newborn	0	0	0	0
[14]	166	181	(15)	228	Total Patient Days	968	1,264	(296)	1,170
Average Length of Stay (ALOS)									
[15]	4.6	3.9	(0.7)	5.7	Acute	4.29	3.9	(0.4)	4.1
[16]	23.0	29.9	6.9	23.0	Swing Bed	16.5	28.9	(13.4)	16.7
[17]	0.0	0.0	0.0	0.0	Psychiatric/Rehab	0.0	0.0	0.0	0.0
[18]	6.9	5.7	(1.2)	7.4	Total Adult ALOS	5.4	6.7	0.4	5.4
[19]	0.0	0.0	0.0	0.0	Newborn ALOS	0.0	0.0	0.0	0.0
[11]									
Average Daily Census (ADC)									
[20]	3.1	3.7	(0.6)	5.1	Acute	3.3	3.7	(0.4)	3.7
[21]	2.2	2.1	0.1	2.2	Swing Beds	1.2	2.1	(0.9)	1.7
[22]	0.0	0.0	0.0	0.0	All Other Adult	0.0	0.0	0.0	0.0
[23]	5.4	5.8	(0.5)	7.4	Total Adult ADC	4.5	5.8	(1.3)	5.4
[24]	0.0	0.0	0.0	0.0	Newborn	0.0	0.0	0.0	0.0
[25]									
Long Term Care:									
[25]	1,344	1,473	(129)	1,266	SNF/ECF Resident Days	8,832	10,213	(1,381)	9,703
[26]	1	3	(2)	4	SNF/ECF Resident Discharges	12	18	(6)	21
[27]	0	0	0	0	CBRF/Assisted Living Days	0	0	0	0
[28]	43.4	47.5	(4.1)	40.8	Average Daily Census	41.1	47.5	(6.4)	45.1
[29]									
Emergency Room Statistics									
[29]	22	25	(3)	25	ER Visits - Admitted	153	174	(21)	188
[30]	317	286	31	281	ER Visits - Discharged	2,146	1,962	164	2,241
[31]	300	338	(38)	266	ER - Urgent Care Visits	2,243	2,346	(103)	2,042
[32]	617	649	(32)	573	Total ER Visits	4,366	4,502	(136)	4,469
[33]	3.57%	3.86%		4.54%	% of ER Visits Admitted	3.50%	3.86%		4.16%
[34]	91.67%	86.47%		92.86%	ER Admissions as a % of Total	93.29%	85.47%		95.38%
[35]									
Outpatient Statistics:									
[35]	914	1,013	(99)	875	Total Outpatients Visits	6,372	7,028	(656)	6,876
[36]	18	25	(7)	6	Observation Bed Days	86	175	(89)	71
[37]	1,184	1,313	(129)	1,259	Clinic Visits - Primary Care	8,383	9,104	(721)	9,236
[38]	163	213	(50)	192	Clinic Visits - Specialty Clinics	1,454	1,476	(22)	1,511
[39]	0	1	(1)	0	IP Surgeries	2	5	(3)	2
[40]	2	11	(9)	0	OP Surgeries	13	75	(62)	1
[41]	0	0	0	0	Outpatient Scopes	0	0	0	0
[42]	3,201	2,681	320	2,747	Retail Pharmacy Scripts	20,111	20,413	(302)	18,991
[43]	19	10	9	11	Clinic Visits-Mobile Van	104	71	33	213
[44]									
Productivity Statistics:									
[44]	215.48	205.93	(9.55)	197.74	FTE's - Worked	203.24	205.93	2.69	200.13
[45]	234.56	230.99	(3.57)	215.30	FTE's - Paid	224.26	230.99	6.71	221.88
[46]	1.5470	1.1289	(0.42)	1.3257	Case Mix Index - Medicare	1.1781	1.1289	(0.05)	1.1773
[47]	1.1254	1.1168	(0.01)	1.1690	Case Mix Index - All payers	1.0546	1.1168	0.06	1.1799

KERN VALLEY HEALTHCARE DISTRICT
EXECUTIVE FINANCIAL SUMMARY
 Seven Months Ending Jan 31, 2024

BALANCE SHEET

	1/31/2024	6/30/2023
ASSETS		
Current Assets	\$18,842,640	\$8,049,599
Assets Whose Use is Limited	18,127,028	23,114,138
Property, Plant and Equipment (Net)	9,919,288	7,972,268
Other Assets	687,148	687,148
Total Unrestricted Assets	47,576,104	37,823,153
Restricted Assets	0	0
Total Assets	\$47,576,104	\$37,823,153
LIABILITIES AND NET ASSETS		
Current Liabilities	\$8,675,431	\$6,250,290
Long-Term Debt	11,761,750	11,961,141
Other Long-Term Liabilities	7,072,048	6,873,813
Total Liabilities	25,509,229	24,085,244
Net Assets	22,066,875	13,737,909
Total Liabilities and Net Assets	\$47,576,104	\$37,823,153

STATEMENT OF REVENUE AND EXPENSES - YTD

	ACTUAL	BUDGET
Revenue:		
Gross Patient Revenues	\$89,235,033	\$73,511,377
Deductions From Revenue	(40,794,485)	(53,875,022)
Net Patient Revenues	28,440,549	19,636,355
Other Operating Revenue	929,648	1,191,233
Total Operating Revenues	29,370,196	20,827,589
Expenses:		
Salaries, Benefits & Contract Labor	13,348,010	12,739,085
Purchased Services & Physician Fees	3,387,674	3,358,961
Supply Expenses	2,651,913	2,731,046
Other Operating Expenses	1,847,251	1,766,174
Bad Debt Expense	0	0
Depreciation & Interest Expense	417,808	437,461
Total Expenses	21,652,654	21,032,727
NET OPERATING SURPLUS	7,717,542	(205,139)
Non-Operating Revenue/(Expenses)	611,424	888,367
TOTAL NET SURPLUS	\$8,328,966	\$683,228

KEY STATISTICS AND RATIOS - YTD

	ACTUAL	BUDGET
Total Acute Patient Days	704	796
Average Acute Length of Stay	4.3	3.9
Total Emergency Room Visits	4,366	4,502
Outpatient Visits	6,372	7,028
Total Surgeries	15	80
Total Worked FTE's	203.24	205.93
Total Paid FTE's	224.28	230.99
Productivity Index	1.0299	1.0000
EBITDA - YTD	27.05%	0.31%
Current Ratio		
Days Expense in Accounts Payable	49.17	

Balance Sheet - Assets

KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Seven Months Ending Jan 31, 2024

PAGE 4

		ASSETS				
[1]	Net to Gross AR %	39.5%	11.4%		12.1%	
[2]	CASH -ALL SOURCES	18,924,824	20,261,885	-1,337,041	23,847,430	
		Current Month 1/31/2024	Prior Month 12/31/2023	Positive/ (Negative) Variance	Percentage Variance	Prior YR. AUDITED 6/30/2023
Current Assets						
[3]	Cash and Cash Equivalents	\$2,031,743	\$1,642,464	\$389,279	23.70%	\$1,693,463
[4]	Gross Patient Accounts Receivable	30,858,346	28,892,333	1,966,013	6.80%	27,051,652
[5]	Less: Bad Debt and Allowance Reserves	(18,678,836)	(25,584,648)	6,905,812	26.99%	(23,774,526)
[6]	Net Patient Accounts Receivable	12,179,510	3,307,685	8,871,825	266.22%	3,277,126
[7]	Interest Receivable	0	0	0	0.00%	0
[8]	Other Receivables	3,083,432	3,055,383	28,050	0.92%	10,030
[9]	Inventories	392,336	399,299	(6,964)	-1.74%	401,984
[10]	Prepaid Expenses	563,130	631,382	(68,251)	-10.81%	316,996
[11]	Due From Third Party Payers	592,489	232,006	360,483	155.38%	350,000
[12]	Due From Affiliates/Related Organizations	0	0	0	0.00%	0
[13]	Other Current Assets	0	0	0	0.00%	0
[14]	Total Current Assets	18,842,640	9,268,220	9,574,421	103.30%	6,049,599
Assets Whose Use is Limited						
[15]	Auxiliary Cash	455,957	444,421	11,536	2.60%	315,943
[16]	Investments -LAIF	262,073	262,073	0	0.00%	1,252,269
[17]	Debt Payment Fund	777,990	675,794	102,196	15.12%	644,229
[18]	UBS Funds	13,614,070	15,052,404	(1,438,333)	-9.56%	16,681,061
[19]	Cash Westamerica	66,768	366,764	(299,996)	-81.80%	465,291
[20]	Project Fund	2,950,170	2,938,160	12,010	0.41%	3,755,345
[21]	Covid Stimulus Cash Assets	0	0	0	0.00%	0
[22]	Total Limited Use Assets	18,127,928	19,739,616	(1,612,588)	-8.17%	23,114,138
Property, Plant, and Equipment						
[23]	Land and Land Improvements	383,800	383,800	0	0.00%	383,800
[24]	Building and Building Improvements	14,930,002	14,930,002	(0)	0.00%	14,930,002
[25]	Equipment	23,416,152	23,394,899	21,253	0.09%	23,319,260
[26]	Construction In Progress	4,802,272	3,946,802	855,470	21.68%	2,534,336
[27]	Capitalized Interest	0	0	0	0.00%	0
[28]	Gross Property, Plant, and Equipment	43,532,226	42,655,503	876,722	2.06%	41,167,399
[29]	Less: Accumulated Depreciation	(33,612,938)	(33,553,186)	(59,752)	-0.18%	(33,195,131)
[30]	Net Property, Plant, and Equipment	9,919,288	9,102,317	816,970	8.98%	7,972,268
Other Assets						
	Unamortized Loan Costs	0	0	0	0.00%	0
[31]	Assets Held for Future Use	0	0	0	0.00%	0
	Investments in Subsidiary/Affiliated Org.	0	0	0	0.00%	0
	Other	687,148	687,148	0	0.00%	687,148
[32]	Total Other Assets	687,148	687,148	0	0.00%	687,148
[33]	TOTAL UNRESTRICTED ASSETS	47,576,104	38,797,301	8,778,803	22.63%	37,823,153
Restricted Assets						
[34]	TOTAL ASSETS	\$47,576,104	\$38,797,301	\$8,778,803	22.63%	\$37,823,153

Balance Sheet - Liabilities and Net Assets

**KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Seven Months Ending Jan 31, 2024**

PAGE 5

		LIABILITIES AND FUND BALANCE				
	Current Month 1/31/2024	Prior Month 12/31/2023	Positive/ (Negative) Variance	Percentage Variance	Prior Yr. AUDITED 6/30/2023	
Current Liabilities						
[1] Accounts Payable	2,390,788	1,785,443	(605,345)	-33.90%	1,375,617	
[2] Notes and Loans Payable	0	0	0	0.00%	0	
[3] Accrued Payroll	838,750	674,812	(163,938)	-24.29%	580,951	
[4] Accrued Payroll Taxes	336,468	122,035	(214,433)	-175.71%	4,748	
[5] Accrued Benefits	1,060,171	1,009,922	(50,248)	-4.98%	1,112,961	
[6] Accrued Pension Expense (Current Portion)	(177,667)	(150,125)	27,542	-18.35%	22,970	
[7] Other Accrued Expenses	198,669	147,853	(50,816)	-34.37%	436,648	
[8] Patient Refunds Payable	703,177	661,463	(41,713)	-6.31%	323,623	
[9] Property Tax Payable	0	0	0	0.00%	0	
[10] Due to Third Party Payers	808,686	826,748	18,061	2.18%	1,554,772	
[11] Advances From Third Party Payers	0	0	0	0.00%	0	
[12] Current Portion of LTD (Bonds/Mortgages)	434,000	434,000	0	0.00%	838,000	
[13] Current Portion of LTD (Leases)	82,391	0	(82,391)	0.00%	0	
[14] Other Current Liabilities	0	0	0	0.00%	0	
Total Current Liabilities	6,675,431	5,600,265	(1,075,167)	-19.20%	6,250,290	
Long Term Debt						
[15] Bonds/Mortgages Payable	10,484,000	10,484,000	0	0.00%	10,912,000	
[16] Leases/Notes Payable	1,794,140	1,799,864	5,724	0.32%	1,887,141	
[17] Less: Current Portion Of Long Term Debt	516,390	522,113	5,723	1.10%	838,000	
Total Long Term Debt (Net of Current)	11,761,750	11,761,750	0	0.00%	11,961,141	
Other Long Term Liabilities						
[18] Deferred Revenue	0	0	0	0.00%	0	
[19] Accrued Pension Expense (Net of Current)	318,159	288,322	(29,837)	-10.35%	115,721	
[20] Long Term Settlements	6,753,888	6,753,888	0	0.00%	5,758,092	
Total Other Long Term Liabilities	7,072,048	7,042,210	(29,837)	-0.42%	5,873,813	
[21] TOTAL LIABILITIES	25,509,229	24,404,225	(1,105,004)	-4.53%	24,085,244	
Net Assets:						
[22] Unrestricted Fund Balance	13,737,909	13,737,909	0	0.00%	11,269,373	
[23] Inter-Departmental Transfer (DSH)	0	0	0	0.00%	0	
[24] Restricted Fund Balance	0	0	0	0.00%	0	
[25] Net Revenue/(Expenses)	8,328,966.01	655,167	7,673,799	1171.27%	2,468,536	
[26] TOTAL NET ASSETS	22,066,875	14,393,076	(7,673,799)	-53.32%	13,737,909	
[27] TOTAL LIABILITIES AND NET ASSETS	47,576,104	38,797,301	(8,778,803)	(\$0)	37,823,153	
	(\$0)	\$0			\$0	

Statement of Revenue and Expense
KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Seven Months Ending Jan 31, 2024

	CURRENT MONTH				Prior Year 01/31/23
	Actual 01/31/24	Budget 01/31/24	Positive (Negative) Variance	Percentage Variance	
Gross Patient Revenue					
[1] Inpatient Revenue	1,375,848	1,445,004	(69,156)	-4.80%	1,884,180
[2] Clinic Revenue	1,388,249	1,364,221	24,028	1.76%	1,267,897
[3] Outpatient Revenue	5,216,930	5,073,358	143,572	2.83%	4,382,173
[4] Long Term Care Revenue	2,302,552	2,480,758	(178,207)	-7.18%	2,147,477
[5] Retail Pharmacy Revenue	242,305	235,973	6,332	2.68%	233,519
[6] Total Gross Patient Revenue	10,525,684	10,599,315	(73,631)	-0.69%	9,875,227
Deductions From Revenue					
	-2%	73%			71%
[7] Discounts and Allowances (incl IGTs)	182,230	(7,841,129)	7,823,358	102.38%	(6,950,388)
[8] Bad Debt Expense (Governmental Providers Only)	4,408	(128,039)	130,447	103.50%	(81,318)
	0	0	0	0.00%	0
[9] Charity Care	0	(859)	859	100.00%	0
[10] Total Deductions From Revenue	186,638	(7,768,026)	7,954,884	102.40%	(7,031,704)
[11] Net Patient Revenue	10,712,321	2,831,288	7,881,033	278.36%	2,843,523
[12] Other Operating Rev (Incl HHS Stimulus)	33,417	171,758	(138,342)	-80.54%	18,475
[13] Total Operating Revenue	10,745,739	3,003,048	7,742,691	257.83%	2,862,998
Operating Expenses					
[14] Salaries and Wages	1,482,609	1,420,742	(61,867)	-4.35%	1,303,350
[15] Fringe Benefits	388,405	299,276	(89,130)	-29.78%	275,486
[16] Contract Labor	68,338	118,781	48,442	41.48%	111,549
[17] Professional & Physician Fees	345,545	347,003	1,455	0.42%	281,735
[18] Purchased Services	140,033	137,312	(2,721)	-1.98%	128,971
[19] Supply Expense	384,775	393,779	9,004	2.29%	333,373
[20] Utilities	70,327	68,807	(1,520)	-2.21%	66,050
[21] Repairs and Maintenance	18,723	10,789	(7,934)	-73.87%	12,194
[22] Insurance Expense	97,514	64,856	(32,658)	-50.12%	86,773
[23] All Other Operating Expenses	74,752	84,688	9,936	11.73%	67,904
[24] Bad Debt Expense (Non-Governmental Providers)	0	0	0	0.00%	0
[25] Leases and Rentals	29,228	25,438	(3,788)	-14.89%	23,293
[26] Depreciation and Amortization	59,752	63,076	3,323	5.27%	60,704
[27] Interest Expense (Non-Governmental Providers)	0	0	0	0.00%	0
[28] Total Operating Expenses	3,160,003	3,032,626	(127,377)	-4.20%	2,751,398
Net Operating Surplus/(Loss)	7,585,738	(29,578)	7,615,314	-25746.44%	111,601
Non-Operating Revenue:					
[29] Contributions/Grants/PPP/ERC	0	25,802	(25,802)	-100.00%	50,843
[30] Investment Income	76,035	78,307	(2,272)	-2.90%	60,860
[31] Income Derived from Property Taxes	27,974	27,803	171	0.61%	26,715
[32] Interest Expense (Governmental Providers Only)	(27,481)	(24,107)	3,374	-14.00%	(26,721)
[33] Other Non-Operating Revenue/(Expenses)	11,536	20,596	(9,060)	-43.99%	(4,802)
[34] Total Non Operating Revenue/(Expense)	88,063	128,090	(40,027)	-31.26%	106,895
Total Net Surplus/(Loss)	7,673,798.92	98,511.98	7,575,286.96	7689.71%	218,495.20
[35] Operating Margin	70.59%	-0.98%			3.90%
[36] Total Profit Margin	71.41%	3.28%			7.63%
[37] EBITDA	70.89%	0.31%			5.08%
[38] Cash Flow Margin	72.22%	6.18%			10.59%
[39] Monthly IGT Payments:	0	411,494			0

Statement of Revenue and Expense
KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Seven Months Ending Jan 31, 2024

	YEAR-TO-DATE				
	Actual 01/31/24	Budget 01/31/24	Positive (Negative) Variance	Percentage Variance	Prior Year 01/31/23
Gross Patient Revenue					
[1] Inpatient Revenue	\$8,733,311	\$10,021,801	(\$1,288,490)	-12.86%	\$9,951,731
[2] Clinic Revenue	9,537,861	9,461,535	76,326	0.80%	9,595,021
[3] Outpatient Revenue	34,068,467	36,186,192	(1,117,725)	-3.18%	33,532,799
[4] Long Term Care Revenue	15,206,499	17,205,260	(1,998,761)	-11.62%	16,448,847
[5] Retail Pharmacy Revenue	1,889,098	1,636,589	252,507	3.21%	1,508,555
[6] Total Gross Patient Revenue	69,235,033	73,511,377	(4,276,344)	-5.82%	71,036,954
Deductions From Revenue	59%	73%			74%
[7] Discounts and Allowances (Incl IGTs)	(40,300,018)	(52,994,926)	12,694,908	23.95%	(51,547,427)
[8] Bad Debt Expense (Governmental Providers Only)	(494,467)	(674,141)	379,675	43.43%	(668,816)
[9] Charity Care	0	(5,956)	5,955	100.00%	(7,164)
[10] Total Deductions From Revenue	(40,794,485)	(53,675,022)	13,080,537	24.28%	(52,223,407)
[11] Net Patient Revenue	28,440,548	19,836,355	8,804,193	44.84%	18,813,547
[12] Other Operating Rev (Incl HHS Stimulus)	929,648	1,191,233	(261,586)	-21.98%	387,961
[13] Total Operating Revenue	29,370,196	20,827,589	8,842,608	41.02%	19,201,529
Operating Expenses					
[14] Salaries and Wages	10,455,237	9,853,533	(601,704)	-6.11%	8,959,777
[15] Fringe Benefits	2,184,189	2,075,622	(108,567)	-5.23%	1,856,241
[16] Contract Labor	708,583	809,931	101,347	12.51%	798,623
[17] Professional & Physician Fees	2,277,260	2,406,634	129,354	5.37%	2,069,477
[18] Purchased Services	1,110,394	952,327	(158,067)	-16.60%	984,694
[19] Supply Expense	2,651,913	2,731,046	79,134	2.90%	2,589,904
[20] Utilities	512,798	477,211	(35,586)	-7.46%	421,868
[21] Repairs and Maintenance	78,199	74,685	(3,512)	-4.70%	61,299
[22] Insurance Expense	500,058	450,501	(49,557)	-11.00%	412,292
[23] All Other Operating Expenses	564,548	587,349	22,801	3.88%	525,191
[24] Bad Debt Expense (Non-Governmental Providers)	0	0	0	0.00%	0
[25] Leases and Rentals	191,651	176,427	(15,224)	-8.63%	166,689
[26] Depreciation and Amortization	417,808	437,461	19,653	4.49%	431,666
[27] Interest Expense (Non-Governmental Providers)	0	0	0	0.00%	0
[28] Total Operating Expenses	21,652,654	21,032,727	(619,927)	-2.95%	19,280,921
Net Operating Surplus/(Loss)	7,717,542	(205,139)	7,922,681	-3862.11%	(79,393)
Non-Operating Revenue:					
[29] Contributions/Grants/PPPIERC	0	178,165	(178,165)	-100.00%	324,413
[30] Investment Income	565,080	543,096	21,984	4.05%	160,592
[31] Income Derived from Property Taxes	195,819	191,438	4,380	2.29%	187,004
[32] Interest Expense (Governmental Providers Only)	(190,926)	(167,195)	(23,731)	14.19%	(190,202)
[33] Other Non-Operating Revenue/(Expenses)	41,451	142,842	(101,391)	-70.98%	52,897
[34] Total Non Operating Revenue/(Expense)	611,424	888,367	(276,943)	-31.17%	626,704
Total Net Surplus/(Loss)	\$8,328,966	\$683,228	\$7,645,738	1119.06%	\$447,311
	ACTUAL YTD	BUD YTD	ACT FYE 23	PROJ FYE 24	Prior YTD
[35] Operating Margin	26.28%	-0.98%			-0.41%
[36] Total Profit Margin	28.36%	3.28%			2.33%
[37] EBITDA	27.05%	0.31%			0.80%
[38] Cash Flow Margin	30.43%	6.18%			5.61%
[39] IGT Receipts: (Gross Amts)	4,557,496	0	6,668,079	19,217,356	728,100

Statement of Revenue and Expense - 13 Month Trend

KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA

	31	31	30	31	30	31	31	30
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual
	01/31/24	12/31/23	11/30/23	10/31/23	09/30/23	08/31/23	07/31/23	06/30/23
Gross Patient Revenue								
[1] Inpatient Revenue	\$1,375,648	\$1,463,647	\$1,580,189	\$1,009,888	\$1,444,835	\$919,751	\$939,372	\$1,063,386
[2] Clinic Revenue	1,388,249	1,333,012	1,173,595	1,654,414	1,348,736	1,423,864	1,315,791	1,467,414
[3] Outpatient Revenue	5,216,930	4,683,957	4,679,741	4,923,715	4,506,815	5,094,271	4,803,239	5,052,264
[4] Long Term Care Revenue	2,302,552	2,276,709	2,154,117	2,136,633	1,988,810	2,128,488	2,219,191	2,088,690
[5] Retail Pharmacy Revenue	242,305	245,098	259,898	242,989	232,287	259,904	206,816	249,186
[6] Total Gross Patient Revenue	10,525,684	10,002,323	9,847,519	9,867,640	9,581,383	9,826,277	9,584,208	9,930,940
Deductions From Revenue								
[7] Discounts and Allowances (Incl IGTs)	-2%	72%	70%	71%	72%	62%	72%	76%
[7] Discounts and Allowances (Incl IGTs)	182,230	(7,054,204)	(6,890,257)	(6,900,311)	(6,896,355)	(6,172,011)	(6,769,109)	(7,885,073)
[8] Bad Debt Expense (Governmental Provider)	4,408	(132,096)	30,891	(109,404)	(184,431)	47,295	(151,130)	311,675
[7B] Medi-Cal Deductions due to IGTs	0	0	0	0	0	0	0	0
[9] Charity Care	0	0	0	0	0	0	0	0
[10] Total Deductions From Revenue	186,638	(7,186,300)	(6,859,366)	(7,009,715)	(6,880,786)	(6,124,716)	(6,920,239)	(7,573,397)
[11] Net Patient Revenue	10,712,321	2,816,023	2,988,153	2,857,924	2,700,597	3,701,561	2,663,969	2,357,543
[12] Other Operating Rev (Incl HHS Stimulus)	33,417	149,024	145,346	148,184	163,955	142,850	146,872	653,647
[13] Total Operating Revenue	10,745,739	2,965,047	3,133,499	3,006,108	2,864,552	3,844,411	2,810,841	3,011,190
Operating Expenses								
[14] Salaries and Wages	1,482,809	1,356,084	1,415,811	1,414,388	1,064,658	2,371,780	1,349,928	1,337,783
[15] Fringe Benefits	389,405	316,171	289,190	266,306	260,224	368,097	275,794	273,199
[16] Contract Labor	68,338	59,033	68,069	131,236	131,378	106,989	153,553	108,551
[17] Professional & Physician Fees	345,548	326,134	316,769	347,039	300,888	322,960	315,942	316,421
[18] Purchased Services	140,033	176,795	138,815	122,954	190,800	156,449	184,848	159,071
[19] Supply Expense	384,775	347,236	434,541	363,778	364,012	398,048	361,623	375,026
[20] Utilities	70,327	71,330	76,957	82,835	73,792	72,418	66,137	55,136
[21] Repairs and Maintenance	18,723	13,822	3,195	5,138	15,101	13,023	9,195	(1,322)
[22] Insurance Expense	97,514	63,059	63,059	54,994	63,059	117,432	40,942	54,380
[23] All Other Operating Expenses	74,752	73,328	86,219	86,484	75,701	99,688	68,377	99,056
[24] Bad Debt Expense (Non-Governmental Prc)	0	0	0	0	0	0	0	0
[25] Leases and Rentals	29,226	23,785	27,106	28,653	22,547	21,859	40,475	19,887
[26] Depreciation and Amortization	69,752	59,719	58,838	59,357	69,414	59,174	60,553	60,701
[27] Interest Expense (Non-Governmental Provl)	0	0	0	0	0	0	0	0
[28] Total Operating Expenses	3,160,003	2,886,496	2,970,558	2,981,144	2,621,271	4,105,916	2,927,267	2,857,071
Net Operating Surplus/(Loss)	7,585,736	78,551	162,941	24,964	243,281	(261,504)	(116,426)	154,118
Non-Operating Revenue:								
[29] Contributions/Grants/PPP/ERC	0	0	0	0	0	0	0	0
[30] Investment Income	76,035	75,137	75,763	91,198	78,603	79,217	89,127	10,332
[31] Income Derived from Property Taxes	27,974	27,974	27,974	27,974	27,974	27,974	27,974	40,203
[32] Interest Expense (Governmental Providers)	(27,481)	(36,640)	(25,665)	(24,901)	(25,312)	(25,306)	(25,021)	(34,704)
[33] Other Non-Operating Revenue/(Expenses)	11,536	5,900	5,225	(1,941)	4,771	9,463	5,497	21,099
[34] Total Non Operating Revenue/(Expenses)	88,063	72,371	83,297	92,330	86,037	91,348	97,977	36,930
Total Net Surplus/(Loss)	\$7,673,799	\$150,922	\$246,237	\$117,294	\$329,317	(3170,155)	(518,448)	\$191,049
[35] Operating Margin	70.69%	2.66%	5.20%	0.83%	8.48%	-6.86%	-4.14%	5.12%
[36] Total Profit Margin	71.41%	5.09%	7.86%	3.90%	11.50%	-4.43%	-0.66%	6.34%
[37] EBITDA	70.89%	3.43%	6.29%	1.98%	9.68%	-5.92%	-2.90%	5.98%
[38] Cash Flow Margin	72.22%	8.34%	10.69%	6.70%	14.45%	-2.23%	2.41%	9.61%
	0	0						

Statement of Revenue and Expenses
KERN VALLEY HEALTHCARE DIST
LAKE ISABELLA, CALIFORNIA

PAGE 9

	31	30	31	28	31
	Actual	Actual	Actual	Actual	Actual
	05/31/23	04/30/23	03/31/23	02/28/23	01/31/23
Gross Patient Revenue					
[1] Inpatient Revenue	\$1,050,997	\$1,037,339	\$1,269,454	\$1,071,035	\$1,894,160
[2] Clinic Revenue	1,385,878	1,343,922	1,266,499	1,133,952	1,267,897
[3] Outpatient Revenue	5,016,895	4,483,126	4,474,938	3,912,588	4,362,173
[4] Long Term Care Revenue	2,187,471	2,258,243	2,289,233	2,041,947	2,147,477
[5] Retail Pharmacy Revenue	242,341	206,534	284,300	219,267	233,519
[6] Total Gross Patient Revenue	<u>9,803,582</u>	<u>9,329,164</u>	<u>9,624,484</u>	<u>8,378,789</u>	<u>9,875,227</u>
Deductions From Revenue	80%	82%	89%	59%	71%
[7] Discounts and Allowances (incl IGTs)	(7,782,132)	(7,475,820)	(8,351,813)	(4,873,462)	(6,990,388)
[8] Bad Debt Expense (Governmental Provider)	(148,037)	(173,109)	(176,978)	(77,962)	(81,316)
[7B] Medi-Cal Deductions due to IGTs	0	0	0	0	0
[9] Charity Care	0	0	0	0	0
[10] Total Deductions From Revenue	<u>(7,930,169)</u>	<u>(7,648,929)</u>	<u>(8,528,791)</u>	<u>(4,951,424)</u>	<u>(7,031,704)</u>
[11] Net Patient Revenue	<u>1,853,413</u>	<u>1,680,235</u>	<u>1,095,693</u>	<u>3,427,365</u>	<u>2,843,523</u>
[12] Other Operating Rev (incl HHS Stimulus)	11,711	519,544	1,552,143	19,259	19,475
[13] Total Operating Revenue	<u>1,865,124</u>	<u>2,199,779</u>	<u>2,648,036</u>	<u>3,446,624</u>	<u>2,862,998</u>
Operating Expenses					
[14] Salaries and Wages	1,222,300	1,750,889	1,381,238	1,203,801	1,303,350
[15] Fringe Benefits	263,588	310,354	286,415	269,020	275,498
[16] Contract Labor	77,370	127,185	138,877	134,080	111,549
[17] Professional & Physician Fees	335,922	263,917	321,397	285,216	281,735
[18] Purchased Services	313,110	323,274	180,422	131,786	128,071
[19] Supply Expense	329,423	364,040	398,621	315,981	333,373
[20] Utilities	46,831	78,231	125,824	44,411	66,066
[21] Repairs and Maintenance	14,172	15,924	4,855	5,174	12,194
[22] Insurance Expense	54,360	19,200	54,360	64,360	86,773
[23] All Other Operating Expenses	71,785	143,266	72,324	83,937	67,004
[24] Bad Debt Expense (Non-Governmental Prc)	0	0	0	0	0
[25] Leases and Rentals	17,489	22,150	19,631	22,831	23,293
[26] Depreciation and Amortization	55,665	60,850	60,850	60,850	60,704
[27] Interest Expense (Non-Governmental Provl)	0	0	0	0	0
[28] Total Operating Expenses	<u>2,801,993</u>	<u>3,480,089</u>	<u>3,044,712</u>	<u>2,571,245</u>	<u>2,751,398</u>
Net Operating Surplus/(Loss)	<u>(836,869)</u>	<u>(1,280,310)</u>	<u>(396,676)</u>	<u>875,379</u>	<u>111,601</u>
Non-Operating Revenue:					
[29] Contributions/Grants/PPP/ERC	1,470,680	1,874,393	0	1,190	50,843
[30] Investment Income	67,418	86,189	50,895	(1,116,919)	227,660
[31] Income Derived from Property Taxes	26,715	26,715	26,715	26,715	26,715
[32] Interest Expense (Governmental Providers)	(25,577)	(25,881)	(25,816)	(25,725)	(26,721)
[33] Other Non-Operating Revenue/(Expenses)	57	9,213	7,359	2,117	(4,602)
[34] Total Non Operating Revenue/(Expenses)	<u>1,539,293</u>	<u>1,980,829</u>	<u>89,153</u>	<u>(1,112,622)</u>	<u>273,895</u>
Total Net Surplus/(Loss)	<u>\$702,423</u>	<u>\$700,519</u>	<u>(\$337,523)</u>	<u>(\$237,244)</u>	<u>\$385,495</u>
[35] Operating Margin	-42.59%	-58.20%	-14.98%	25.40%	3.90%
[36] Total Profit Margin	35.74%	31.84%	-12.75%	-6.88%	13.46%
[37] EBITDA	-41.08%	-56.60%	-13.65%	26.42%	5.08%
[38] Cash Flow Margin	39.88%	35.78%	-9.48%	-4.37%	16.52%

Statement of Cash Flows

KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Seven Months Ending Jan 31, 2024

PAGE 10

	CASH FLOW	
	Current Month 1/31/2024	Current Year-To-Date 1/31/2024
CASH FLOWS FROM OPERATING ACTIVITIES:		
[1] Net Income (Loss)	7,673,799	8,328,966
[2] Adjustments to Reconcile Net Income to Net Cash		
[3] Provided by Operating Activities:		
[4] Depreciation	59,752	417,806
[5] (Increase)/Decrease in Net Patient Accounts Receivable	(8,871,825)	(8,902,384)
[6] (Increase)/Decrease in Other Receivables	(28,050)	(3,073,402)
[7] (Increase)/Decrease in Inventories	6,964	9,648
[8] (Increase)/Decrease in Pre-Paid Expenses	68,251	(246,135)
[9] (Increase)/Decrease in Other Current Assets	0	0
[10] Increase/(Decrease) in Accounts Payable	605,345	1,015,171
[11] Increase/(Decrease) in Notes and Loans Payable	0	0
[12] Increase/(Decrease) in Accrued Payroll and Benefits	401,077	336,091
[13] Increase/(Decrease) in Accrued Expenses	50,816	(237,979)
[14] Increase/(Decrease) in Patient Refunds Payable	41,713	379,553
[15] Increase/(Decrease) in Third Party Advances/Liabilities	(378,544)	(868,575)
[16] Increase/(Decrease) in Other Current Liabilities	0	0
[17] Net Cash Provided by Operating Activities:	(370,701)	(2,961,238)
CASH FLOWS FROM INVESTING ACTIVITIES:		
[18] Purchase of Property, Plant and Equipment	(876,722)	(2,364,827)
[19] (Increase)/Decrease in Limited Use Cash and Investments	(11,536)	850,183
[20] (Increase)/Decrease in Other Limited Use Assets	1,624,124	4,136,928
[21] (Increase)/Decrease in Other Assets	(0)	(0)
[22] Net Cash Used by Investing Activities	735,866	2,622,284
CASH FLOWS FROM FINANCING ACTIVITIES:		
[23] Increase/(Decrease) in Bond/Mortgage Debt	0	(428,000)
[24] Increase/(Decrease) in Capital Lease Debt	(5,724)	(93,001)
[25] Increase/(Decrease) in Other Long Term Liabilities	29,837	1,198,235
[26] Net Cash Used for Financing Activities	24,114	677,234
(INCREASE)/DECREASE IN RESTRICTED ASSETS	0	0
[27] Net Increase/(Decrease) in Cash	389,279	338,277
[28] Cash, Beginning of Period	1,642,464	1,693,465
[29] Cash, End of Period	\$2,031,742	\$2,031,742



6413 Laurel Ave - Mt. Mesa - P.O. Box 1623, Lake Isabella, CA 93240 - (760) 379-2631 Fax (760) 379-0066

Unaudited Financial Statements

for

Eight Months Ending Feb 29, 2024

Certification Statement:

To the best of my knowledge, I certify for the hospital that the attached financial statements do not contain any untrue statement of a material fact or omit to state a material fact that would make the financial statements misleading. I further certify that the financial statements present in all material respects the financial condition and results of operation of the hospital and all related organizations reported herein.

Certified by:

Amy Smith
Controller

Table of Contents

**KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Eight Months Ending Feb 29, 2024**

PAGE 1

TABLE OF CONTENTS

KEY OPERATING STATISTICS	PAGE 2
EXECUTIVE SUMMARY	PAGE 3
BALANCE SHEET - ASSETS	PAGE 4
BALANCE SHEET - LIABILITIES AND NET ASSETS	PAGE 5
STATEMENT OF OPERATIONS - CURRENT MONTH	PAGE 6
STATEMENT OF OPERATIONS - YEAR-TO-DATE	PAGE 7
STATEMENT OF OPERATIONS - 13 MONTH TREND	PAGES 8,9
STATEMENT OF CASH FLOWS	PAGE 10

Patient Statistics

KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Eight Months Ending Feb 29, 2024

	Current Month				STATISTICS	Year-To-Date			
	Actual 02/29/24	Budget 02/29/24	Positive/ (Negative) Variance	Prior Year 02/28/23		Actual 02/29/24	Budget 02/29/24	Positive/ (Negative) Variance	Prior Year 02/28/23
					Discharges				
[1]	30	25	4	20	Acute	194	230	(36)	215
[2]	4	2	2	3	Swing Beds	20	17	3	25
[3]	0	0	0	0	Psychiatric/Rehab	0	0	0	0
[4]	0	0	0	0	Respite	0	0	0	0
[5]	34	28	6	23	Total Adult Discharges	214	247	(33)	240
[6]	0	0	0	0	Newborn	0	0	0	0
[7]	34	28	6	23	Total Discharges	214	247	(33)	240
					Patient Days:				
[8]	124	104	20	84	Acute	828	899	(71)	888
[9]	49	60	(11)	22	Swing Beds	313	518	(205)	389
[10]	0	0	0	0	Psychiatric/Rehab	0	0	0	0
[11]	0	0	0	0	Respite	0	0	0	0
[12]	173	163	10	106	Total Adult Patient Days	1,141	1,417	(276)	1,275
[13]	0	0	0	0	Newborn	0	0	0	0
[14]	173	163	10	106	Total Patient Days	1,141	1,417	(276)	1,275
					Average Length of Stay (ALOS)				
[15]	4.1	3.9	(0.2)	4.2	Acute	4.27	3.9	(0.4)	4.1
[16]	12.3	29.9	17.7	7.3	Swing Bed	15.7	29.9	14.3	15.8
[17]	0.0	0.0	0.0	0.0	Psychiatric/Rehab	0.0	0.0	0.0	0.0
[18]	5.1	5.7	0.6	4.8	Total Adult ALOS	5.3	5.7	0.4	5.3
[19]	0.0	0.0	0.0	0.0	Newborn ALOS	0.0	0.0	0.0	0.0
[1]					Average Daily Census (ADC)				
[20]	4.3	3.6	0.7	2.9	Acute	3.4	3.7	(0.3)	3.6
[21]	1.7	2.1	(0.4)	0.8	Swing Beds	1.3	2.1	(0.8)	1.6
[22]	0.0	0.0	0.0	0.0	All Other Adult	0.0	0.0	0.0	0.0
[23]	6.0	5.6	0.3	3.7	Total Adult ADC	4.7	5.8	(1.1)	5.2
[24]	0.0	0.0	0.0	0.0	Newborn	0.0	0.0	0.0	0.0
					Long Term Care:				
[25]	1,300	1,330	(30)	1,219	SNF/ECF Resident Days	10,132	11,543	(1,411)	10,922
[26]	1	2	(1)	0	SNF/ECF Resident Discharges	13	20	(7)	21
[27]	0	0	0	0	CBRF/Assisted Living Days	0	0	0	0
[28]	44.8	45.9	(1.0)	42.0	Average Daily Census	41.5	47.3	(5.8)	44.8
					Emergency Room Statistics				
[29]	25	23	2	20	ER Visits - Admitted	178	188	(10)	208
[30]	339	258	81	169	ER Visits - Discharged	2,485	2,240	245	2,410
[31]	205	305	(100)	334	ER - Urgent Care Visits	2,448	2,851	(203)	2,376
[32]	544	586	(42)	523	Total ER Visits	4,910	5,088	(178)	4,992
[33]	4.60%	3.88%	0.72%	3.82%	% of ER Visits Admitted	3.63%	3.86%	(0.23%)	4.13%
[34]	73.53%	85.47%	(11.94%)	100.00%	ER Admissions as a % of Total	91.75%	85.47%	6.28%	95.81%
					Outpatient Statistics:				
[35]	958	915	43	795	Total Outpatients Visits	7,330	7,943	(613)	7,672
[36]	15	23	(8)	5	Observation Bed Days	101	188	(87)	75
[37]	1,296	1,188	108	1,282	Clinic Visits - Primary Care	9,649	10,280	(631)	10,518
[38]	234	192	42	184	Clinic Visits - Specialty Clinics	1,686	1,669	17	1,695
[39]	0	0	0	0	IP Surgeries	2	5	(3)	2
[40]	0	10	(10)	3	OP Surgeries	13	85	(72)	4
[41]	0	0	0	0	Outpatient Scopes	0	0	0	0
[42]	3,110	2,789	321	2,597	Retail Pharmacy Scripts	23,221	23,569	(348)	21,888
[43]	10	9	1	15	Clinic Visits-Mobile Van	114	80	34	213
					Productivity Statistics:				
[44]	223.61	205.93	(17.68)	200.53	FTE's - Worked	205.79	205.93	0.14	200.18
[45]	237.27	230.99	(6.28)	218.00	FTE's - Paid	225.80	230.99	(5.19)	221.40
[46]	1.1505	1.1289	(0.02)	1.2440	Case Mix Index - Medicare	1.1746	1.1289	(0.05)	1.1894
[47]	1.1131	1.1188	0.01	1.2079	Case Mix Index - All payers	1.0819	1.1188	0.04	1.1833

KERN VALLEY HEALTHCARE DISTRICT
EXECUTIVE FINANCIAL SUMMARY
Eight Months Ending Feb 29, 2024

BALANCE SHEET		
	2/29/2024	6/30/2023
ASSETS		
Current Assets	\$14,428,002	\$6,049,599
Assets Whose Use is Limited	13,353,978	23,114,138
Property, Plant and Equipment (Net)	10,030,041	7,972,268
Other Assets	687,148	687,148
Total Unrestricted Assets	38,499,169	37,823,153
Restricted Assets	0	0
Total Assets	\$38,499,169	\$37,823,153
LIABILITIES AND NET ASSETS		
Current Liabilities	\$6,934,054	\$6,250,290
Long-Term Debt	10,875,750	11,981,141
Other Long-Term Liabilities	6,833,754	5,873,813
Total Liabilities	24,643,559	24,085,244
Net Assets	13,855,611	13,737,909
Total Liabilities and Net Assets	\$38,499,169	\$37,823,153

STATEMENT OF REVENUE AND EXPENSES - YTD		
	ACTUAL	BUDGET
Revenue:		
Gross Patient Revenues	\$79,371,245	\$83,084,952
Deductions From Revenue	(56,546,187)	(60,891,304)
Net Patient Revenues	22,823,058	22,193,648
Other Operating Revenue	1,297,190	1,346,371
Total Operating Revenues	24,120,248	23,540,019
Expenses:		
Salaries, Benefits & Contract Labor	15,213,190	14,398,129
Purchased Services & Physician Fees	3,863,524	3,796,407
Supply Expenses	2,976,174	3,086,717
Other Operating Expenses	2,088,473	1,996,187
Bad Debt Expense	0	0
Depreciation & Interest Expense	478,218	494,433
Total Expenses	24,619,579	23,771,873
NET OPERATING SURPLUS	(499,331)	(231,854)
Non-Operating Revenue/(Expenses)	617,033	1,004,061
TOTAL NET SURPLUS	\$117,702	\$772,207

KEY STATISTICS AND RATIOS - YTD		
	ACTUAL	BUDGET
Total Acute Patient Days	828	899
Average Acute Length of Stay	4.3	3.9
Total Emergency Room Visits	4,910	5,068
Outpatient Visits	7,330	7,943
Total Surgeries	15	90
Total Worked FTE's	205.79	205.93
Total Paid FTE's	225.90	230.99
Productivity Index	1.0225	1.0000
EBITDA - YTD	-1.00%	0.31%
Current Ratio		
Days Expense in Accounts Payable	51.08	

Balance Sheet - Assets

**KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Eight Months Ending Feb 29, 2024**

		ASSETS				
[1]	Net to Gross AR %	14.8%	39.5%		12.1%	
[2]	CASH -ALL SOURCES	13,059,175	18,924,824	-5,865,649	23,847,430	
		Current Month 2/29/2024	Prior Month 1/31/2024	Positive/ (Negative) Variance	Percentage Variance	Prior YR. AUDITED 6/30/2023
Current Assets						
[3]	Cash and Cash Equivalents	\$392,425	\$2,031,743	(\$1,639,317)	-80.69%	\$1,693,463
[4]	Gross Patient Accounts Receivable	32,914,974	30,858,346	2,056,628	6.66%	27,051,652
[5]	Less: Bad Debt and Allowance Reserves	(28,051,003)	(18,678,836)	(9,372,167)	-50.18%	(23,774,526)
[6]	Net Patient Accounts Receivable	4,863,972	12,179,510	(7,315,539)	-60.06%	3,277,126
[7]	Interest Receivable	0	0	0	0.00%	0
[8]	Other Receivables	7,650,399	3,083,432	4,566,967	148.11%	10,030
[9]	Inventories	396,240	392,336	3,904	1.00%	401,984
[10]	Prepaid Expenses	532,477	563,130	(30,653)	-5.44%	316,996
[11]	Due From Third Party Payers	592,489	592,489	0	0.00%	350,000
[12]	Due From Affiliates/Related Organizations	0	0	0	0.00%	0
[13]	Other Current Assets	0	0	0	0.00%	0
[14]	Total Current Assets	14,428,002	18,842,640	(4,414,638)	-23.43%	6,049,599
Assets Whose Use is Limited						
[15]	Auxiliary Cash	384,689	455,957	(71,268)	-15.63%	315,943
[16]	Investments -LAIF	262,073	262,073	0	0.00%	1,252,269
[17]	Debt Payment Fund	302,540	777,989	(475,450)	-61.11%	644,229
[18]	UBS Funds	9,375,737	13,614,070	(4,238,333)	-31.13%	16,681,061
[19]	Cash Westamerica	66,769	66,768	1	0.00%	465,291
[20]	Project Fund	2,962,171	2,950,170	12,001	0.41%	3,755,345
[21]	Covid Stimulus Cash Assets	0	0	0	0.00%	0
[22]	Total Limited Use Assets	13,353,976	18,127,027	(4,773,049)	-26.33%	23,114,138
Property, Plant, and Equipment						
[23]	Land and Land Improvements	383,800	383,800	0	0.00%	383,800
[24]	Building and Building Improvements	14,930,002	14,930,002	0	0.00%	14,930,002
[25]	Equipment	23,495,115	23,416,152	78,963	0.34%	23,319,260
[26]	Construction In Progress	4,894,472	4,802,272	92,200	1.92%	2,534,336
[27]	Capitalized Interest	0	0	0	0.00%	0
[28]	Gross Property, Plant, and Equipment	43,703,389	43,532,226	171,164	0.39%	41,167,399
[29]	Less: Accumulated Depreciation	(33,673,348)	(33,612,938)	(60,410)	-0.18%	(33,195,131)
[30]	Net Property, Plant, and Equipment	10,030,041	9,919,288	110,753	1.12%	7,972,268
Other Assets						
	Unamortized Loan Costs	0	0	0	0.00%	0
[31]	Assets Held for Future Use	0	0	0	0.00%	0
	Investments in Subsidiary/Affiliated Org.	0	0	0	0.00%	0
	Other	687,148	687,148	0	0.00%	687,148
[32]	Total Other Assets	687,148	687,148	0	0.00%	687,148
[33]	TOTAL UNRESTRICTED ASSETS	38,499,169	47,576,103	(9,076,934)	-19.08%	37,823,153
Restricted Assets						
[34]	TOTAL ASSETS	\$38,499,169	\$47,576,103	(\$9,076,934)	-19.08%	\$37,823,153

Balance Sheet - Liabilities and Net Assets

**KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Eight Months Ending Feb 29, 2024**

PAGE 5

		LIABILITIES AND FUND BALANCE				
		Current Month 2/29/2024	Prior Month 1/31/2024	Positive/ (Negative) Variance	Percentage Variance	Prior Yr. AUDITED 6/30/2023
Current Liabilities						
[1]	Accounts Payable	2,483,316	2,390,788	(92,529)	-3.87%	1,375,617
[2]	Notes and Loans Payable	0	0	0	0.00%	0
[3]	Accrued Payroll	654,264	838,750	184,486	22.00%	580,951
[4]	Accrued Payroll Taxes	375,586	336,468	(39,118)	-11.63%	4,748
[5]	Accrued Benefits	1,062,831	1,060,171	(2,661)	-0.25%	1,112,961
[6]	Accrued Pension Expense (Current Portion)	(203,317)	(177,667)	25,651	-14.44%	22,970
[7]	Other Accrued Expenses	65,587	198,669	113,082	56.92%	436,648
[8]	Patient Refunds Payable	717,192	703,177	(14,016)	-1.99%	323,623
[9]	Property Tax Payable	0	0	0	0.00%	0
[10]	Due to Third Party Payers	795,950	808,686	12,737	1.57%	1,554,772
[11]	Advances From Third Party Payers	0	0	0	0.00%	0
[12]	Current Portion of LTD (Bonds/Mortgages)	888,000	434,000	(452,000)	-104.15%	838,000
[13]	Current Portion of LTD (Leases)	76,646	0	(76,646)	0.00%	0
[14]	Other Current Liabilities	0	0	0	0.00%	0
	Total Current Liabilities	6,934,054	6,675,431	(258,623)	-3.87%	6,250,290
Long Term Debt						
[15]	Bonds/Mortgages Payable	10,050,000	10,484,000	434,000	4.14%	10,912,000
[16]	Leases/Notes Payable	1,788,396	1,794,140	5,744	0.32%	1,887,141
[17]	Less: Current Portion Of Long Term Debt	962,646	516,390	(446,256)	-86.42%	838,000
	Total Long Term Debt (Net of Current)	10,875,750	11,761,750	886,000	7.53%	11,961,141
Other Long Term Liabilities						
[18]	Deferred Revenue	0	0	0	0.00%	0
[19]	Accrued Pension Expense (Net of Current)	345,947	318,159	(27,788)	-8.73%	115,721
[20]	Long Term Settlements	6,487,806	6,753,888	266,082	3.94%	5,758,092
	Total Other Long Term Liabilities	6,833,754	7,072,048	238,294	3.37%	6,873,813
[21]	TOTAL LIABILITIES	24,643,559	25,509,229	865,670	3.39%	24,085,244
Net Assets:						
[22]	Unrestricted Fund Balance	13,737,909	13,737,909	0	0.00%	11,269,373
[23]	Inter-Departmental Transfer (DSH)	0	0	0	0.00%	0
[24]	Restricted Fund Balance	0	0	0	0.00%	0
[25]	Net Revenue/(Expenses)	117,702.03	8,328,966	(8,211,264)	-96.59%	2,468,536
[26]	TOTAL NET ASSETS	13,855,611	22,066,875	8,211,264	37.21%	13,737,909
[27]	TOTAL LIABILITIES AND NET ASSETS	38,499,169	47,576,104	9,076,934	\$0	37,823,153
		\$0	\$0			\$0

Statement of Revenue and Expense
KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Eight Months Ending Feb 29, 2024

	CURRENT MONTH				Prior Year 02/28/23
	Actual 02/29/24	Budget 02/29/24	Positive (Negative) Variance	Percentage Variance	
Gross Patient Revenue					
[1] Inpatient Revenue	1,482,877	1,305,165	177,812	13.62%	1,071,035
[2] Clinic Revenue	1,421,259	1,232,200	189,059	15.34%	1,133,952
[3] Outpatient Revenue	4,783,371	4,582,368	160,963	3.95%	3,912,588
[4] Long Term Care Revenue	2,226,946	2,240,685	(13,739)	-0.61%	2,041,947
[5] Retail Pharmacy Revenue	241,659	213,137	28,522	13.38%	219,267
[6] Total Gross Patient Revenue	10,136,212	9,573,575	562,637	5.88%	8,378,789
Deductions From Revenue					
	155%	73%			59%
[7] Discounts and Allowances (incl IGTs)	(16,492,735)	(6,901,685)	(8,591,070)	-124.48%	(4,873,462)
[8] Bad Debt Expense (Governmental Providers Only)	(200,988)	(113,842)	(147,126)	-129.24%	(77,882)
[9] Charity Care	0	0	0	0.00%	0
[9] Charity Care	0	(775)	775	100.00%	0
[10] Total Deductions From Revenue	(16,753,703)	(7,016,282)	(8,737,421)	-124.53%	(4,951,424)
[11] Net Patient Revenue	(5,617,491)	2,557,293	(8,174,784)	-319.67%	3,427,365
[12] Other Operating Rev (incl HHS Stimulus)	367,543	155,137	212,405	136.91%	19,259
[13] Total Operating Revenue	(5,249,948)	2,712,430	(7,962,379)	-293.85%	3,446,624
Operating Expenses					
[14] Salaries and Wages	1,399,985	1,283,251	(116,714)	-9.10%	1,203,601
[15] Fringe Benefits	392,575	270,314	(122,261)	-45.23%	289,020
[16] Contract Labor	72,640	105,479	32,839	31.13%	134,080
[17] Professional & Physician Fees	320,017	313,422	(6,595)	-2.10%	295,216
[18] Purchased Services	155,832	124,024	(31,808)	-25.65%	131,786
[19] Supply Expense	324,261	355,671	31,410	8.83%	315,981
[20] Utilities	74,833	82,148	(12,685)	-20.41%	44,411
[21] Repairs and Maintenance	1,738	9,726	7,989	82.13%	5,174
[22] Insurance Expense	63,059	58,670	(4,389)	-7.48%	54,360
[23] All Other Operating Expenses	77,579	78,492	(1,087)	-1.42%	63,937
[24] Bad Debt Expense (Non-Governmental Providers)	0	0	0	0.00%	0
[25] Leases and Rentals	24,015	22,976	(1,038)	-4.52%	22,831
[26] Depreciation and Amortization	60,410	56,972	(3,438)	-6.04%	60,850
[27] Interest Expense (Non-Governmental Providers)	0	0	0	0.00%	0
[28] Total Operating Expenses	2,966,924	2,739,146	(227,779)	-8.32%	2,571,245
Net Operating Surplus/(Loss)	(8,216,873)	(26,716)	(8,190,157)	30656.69%	875,379
Non-Operating Revenue:					
[29] Contributions/Grants/PPP/ERC	0	23,205	(23,205)	-100.00%	1,190
[30] Investment Income	77,037	70,729	6,308	8.92%	52,061
[31] Income Derived from Property Taxes	27,974	24,932	3,042	12.20%	26,715
[32] Interest Expense (Governmental Providers Only)	(26,134)	(21,774)	(4,360)	-29.21%	(25,725)
[33] Other Non-Operating Revenue/(Expenses)	(71,268)	18,603	(89,871)	-483.11%	2,117
[34] Total Non-Operating Revenue/(Expense)	5,609	115,694	(110,085)	-95.15%	56,378
Total Net Surplus/(Loss)	(8,211,263.98)	88,978.54	(8,300,242.52)	-9328.36%	931,758.30
[35] Operating Margin	156.51%	-0.96%			25.40%
[36] Total Profit Margin	156.41%	3.26%			27.03%
[37] EBITDA	155.90%	0.31%			26.42%
[38] Cash Flow Margin	154.72%	6.18%			29.55%
[39] Monthly IGT Payments:	0	411,494			0

Statement of Revenue and Expense
KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Eight Months Ending Feb 29, 2024

	YEAR-TO-DATE				
	Actual 02/29/24	Budget 02/29/24	Positive (Negative) Variance	Percentage Variance	Prior Year 02/29/23
Gross Patient Revenue					
[1] Inpatient Revenue	\$10,216,288	\$11,326,966	(\$1,110,678)	-9.81%	\$11,022,766
[2] Clinic Revenue	10,958,920	10,693,735	265,185	2.48%	10,728,973
[3] Outpatient Revenue	38,831,837	39,768,580	(936,742)	-2.36%	37,445,386
[4] Long Term Care Revenue	17,433,445	19,445,946	(2,012,500)	-10.35%	18,490,794
[5] Retail Pharmacy Revenue	1,930,755	1,849,726	81,029	4.38%	1,727,823
[6] Total Gross Patient Revenue	<u>78,371,245</u>	<u>83,084,952</u>	<u>(3,713,707)</u>	<u>-4.47%</u>	<u>79,415,744</u>
Deductions From Revenue	71%	73%			72%
[7] Discounts and Allowances (Incl IGTs)	(\$5,792,753)	(\$9,896,591)	4,103,838	6.85%	(\$6,420,889)
[8] Bad Debt Expense (Governmental Providers Only)	(755,434)	(987,983)	232,549	23.54%	(746,778)
[9] Charity Care	0	0	0	0.00%	0
[9] Charity Care	0	(6,730)	6,730	100.00%	(7,164)
[10] Total Deductions From Revenue	<u>(\$6,548,187)</u>	<u>(80,891,304)</u>	<u>4,343,117</u>	<u>7.13%</u>	<u>(\$7,174,831)</u>
[11] Net Patient Revenue	<u>22,823,058</u>	<u>22,193,648</u>	<u>629,410</u>	<u>2.84%</u>	<u>22,240,912</u>
[12] Other Operating Rev (Incl HHS Stimulus)	<u>1,297,190</u>	<u>1,346,371</u>	<u>(49,181)</u>	<u>-3.65%</u>	<u>407,240</u>
[13] Total Operating Revenue	<u>24,120,248</u>	<u>23,540,019</u>	<u>580,229</u>	<u>2.46%</u>	<u>22,648,152</u>
Operating Expenses					
[14] Salaries and Wages	11,655,202	11,136,784	(718,419)	-6.45%	10,163,378
[15] Fringe Benefits	2,576,764	2,345,935	(230,828)	-9.84%	2,127,260
[16] Contract Labor	781,224	915,410	134,186	14.66%	933,703
[17] Professional & Physician Fees	2,597,297	2,720,056	122,759	4.51%	2,334,693
[18] Purchased Services	1,266,227	1,076,351	(189,876)	-17.64%	1,116,680
[19] Supply Expense	2,976,174	3,086,717	110,544	3.58%	2,905,866
[20] Utilities	587,629	539,360	(48,269)	-8.95%	466,278
[21] Repairs and Maintenance	79,936	84,412	4,476	5.30%	66,473
[22] Insurance Expense	563,116	509,171	(53,945)	-10.59%	466,651
[23] All Other Operating Expenses	642,127	663,842	21,715	3.27%	589,129
[24] Bad Debt Expense (Non-Governmental Providers)	0	0	0	0.00%	0
[25] Leases and Rentals	215,668	199,403	(16,263)	-8.16%	189,519
[26] Depreciation and Amortization	478,218	494,433	16,215	3.28%	492,516
[27] Interest Expense (Non-Governmental Providers)	0	0	0	0.00%	0
[28] Total Operating Expenses	<u>24,619,679</u>	<u>23,771,873</u>	<u>(847,706)</u>	<u>-3.57%</u>	<u>21,852,167</u>
Net Operating Surplus/(Loss)	<u>(499,331)</u>	<u>(231,854)</u>	<u>(267,477)</u>	<u>118.36%</u>	<u>795,986</u>
Non-Operating Revenue:					
[29] Contributions/Grants/PPP/ERC	0	201,360	(201,360)	-100.00%	325,603
[30] Investment Income	642,117	613,825	28,293	4.61%	212,674
[31] Income Derived from Property Taxes	223,793	216,370	7,423	3.43%	213,719
[32] Interest Expense (Governmental Providers Only)	(219,060)	(188,969)	(30,091)	15.92%	(223,928)
[33] Other Non-Operating Revenue/(Expenses)	(29,817)	161,445	(191,262)	-118.47%	55,014
[34] Total Non Operating Revenue/(Expense)	<u>617,033</u>	<u>1,004,061</u>	<u>(387,028)</u>	<u>-38.55%</u>	<u>583,082</u>
Total Net Surplus/(Loss)	<u>\$117,702</u>	<u>\$772,207</u>	<u>(\$654,505)</u>	<u>-84.76%</u>	<u>\$1,379,068</u>
	ACTUAL YTD	BUD YTD	ACT FYE 23	PROJ FYE 24	Prior YTD
[35] Operating Margin	-2.07%	-0.98%			3.51%
[36] Total Profit Margin	0.49%	3.20%			6.09%
[37] EBITDA	-1.00%	0.31%			4.70%
[38] Cash Flow Margin	3.38%	6.18%			9.25%
[39] IGT Receipts: (Gross Amts)	<u>4,557,496</u>	<u>0</u>	<u>8,668,079</u>	<u>19,217,356</u>	<u>728,100</u>

Statement of Revenue and Expense - 13 Month Trend

KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA

	29	31	31	30	31	30	31	31
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual
	02/28/24	01/31/24	12/31/23	11/30/23	10/31/23	09/30/23	08/31/23	07/31/23
Gross Patient Revenue								
[1] Inpatient Revenue	\$1,482,077	\$1,376,648	\$1,463,647	\$1,500,109	\$1,009,888	\$1,444,035	\$919,751	\$939,372
[2] Clinic Revenue	1,421,269	1,388,249	1,333,012	1,173,695	1,554,414	1,348,730	1,423,884	1,315,791
[3] Outpatient Revenue	4,763,371	5,216,930	4,663,967	4,678,741	4,823,715	4,566,815	5,094,271	4,903,239
[4] Long Term Care Revenue	2,226,946	2,302,552	2,276,709	2,154,117	2,136,833	1,988,810	2,126,488	2,219,191
[5] Retail Pharmacy Revenue	241,659	242,305	245,098	259,898	242,989	232,287	259,904	206,816
[6] Total Gross Patient Revenue	10,138,212	10,526,684	10,002,323	9,847,519	9,867,840	9,581,383	9,828,277	9,584,208
Deductions From Revenue	155%	-2%	72%	70%	71%	72%	62%	72%
[7] Discounts and Allowances (incl IGTs)	(15,492,735)	182,230	(7,054,204)	(6,890,257)	(6,900,311)	(5,696,355)	(5,172,011)	(5,769,109)
[8] Bad Debt Expense (Governmental Provider)	(260,968)	4,408	(132,096)	30,891	(109,404)	(184,431)	47,295	(151,130)
[7B] Medi-Cal Deductions due to IGTs	0	0	0	0	0	0	0	0
[9] Charity Care	0	0	0	0	0	0	0	0
[10] Total Deductions From Revenue	(15,753,703)	186,638	(7,186,300)	(6,859,366)	(7,009,715)	(5,880,788)	(5,124,716)	(5,920,239)
[11] Net Patient Revenue	(5,617,491)	10,712,321	2,816,023	2,988,153	2,857,924	2,700,597	3,701,561	2,663,969
[12] Other Operating Rev (Incl HHS Stimulus)	101,461	33,417	148,024	145,346	148,184	163,955	142,850	146,872
[13] Total Operating Revenue	(5,516,030)	10,745,739	2,965,047	3,133,499	3,006,108	2,864,552	3,844,411	2,810,841
Operating Expenses								
[14] Salaries and Wages	1,399,065	1,482,809	1,359,064	1,415,811	1,414,368	1,064,858	2,371,780	1,348,928
[15] Fringe Benefits	392,575	388,405	316,171	289,190	289,308	260,224	388,097	275,794
[16] Contract Labor	72,640	68,338	59,033	58,059	131,236	131,376	106,989	153,553
[17] Professional & Physician Fees	320,017	345,548	326,134	318,769	347,039	300,898	322,960	315,942
[18] Purchased Services	155,832	140,033	178,795	138,815	122,954	190,500	155,449	184,848
[19] Supply Expense	324,261	394,775	347,236	434,541	363,778	364,012	398,048	361,523
[20] Utilities	74,833	70,327	71,330	75,957	62,835	73,792	72,418	66,137
[21] Repairs and Maintenance	1,738	18,723	13,822	3,195	5,138	15,101	13,023	9,195
[22] Insurance Expense	63,059	97,514	63,059	63,059	54,994	63,059	117,432	40,942
[23] All Other Operating Expenses	77,579	74,762	73,328	88,219	86,484	75,701	99,688	68,377
[24] Bad Debt Expense (Non-Governmental Prc)	0	0	0	0	0	0	0	0
[26] Leases and Rentals	24,015	29,226	23,785	27,106	26,653	22,547	21,659	40,475
[26] Depreciation and Amortization	60,410	59,752	59,719	59,838	59,357	59,414	59,174	60,553
[27] Interest Expense (Non-Governmental Provi)	0	0	0	0	0	0	0	0
[28] Total Operating Expenses	2,966,924	3,160,063	2,896,496	2,970,558	2,981,144	2,621,271	4,105,915	2,927,267
Net Operating Surplus/(Loss)	(8,482,955)	7,585,736	78,551	162,941	24,564	243,281	(261,604)	(116,426)
Non-Operating Revenue:								
[29] Contributions/Grants/PPP/ERC	0	0	0	0	0	0	0	0
[30] Investment Income	77,037	76,035	75,137	75,763	91,198	78,603	79,217	89,127
[31] Income Derived from Property Taxes	27,974	27,974	27,974	27,974	27,974	27,974	27,974	27,974
[32] Interest Expense (Governmental Providers)	(28,134)	(27,481)	(36,640)	(25,665)	(24,901)	(25,312)	(25,305)	(25,621)
[33] Other Non-Operating Revenue/(Expenses)	(71,269)	11,536	5,900	5,225	(1,841)	4,771	9,463	6,497
[34] Total Non Operating Revenue/(Expn)	5,609	88,063	72,371	83,297	92,330	86,037	91,348	97,977
Total Net Surplus/(Loss)	(8,477,346)	\$7,673,799	\$150,922	\$246,237	\$117,294	\$329,317	(\$170,155)	(\$18,448)
[35] Operating Margin	153.79%	70.69%	2.66%	6.20%	0.83%	8.49%	-6.80%	-4.14%
[36] Total Profit Margin	153.69%	71.41%	5.09%	7.86%	3.90%	11.50%	-4.43%	-0.66%
[37] EBITDA	163.20%	70.89%	3.43%	6.29%	1.96%	9.68%	-5.92%	-2.96%
[38] Cash Flow Margin	152.08%	72.22%	8.34%	10.69%	6.70%	14.45%	-2.23%	2.41%
	0	0	0					

Statement of Revenue and Expenses
KERN VALLEY HEALTHCARE DIST
LAKE ISABELLA, CALIFORNIA

PAGE 9

	30	31	30	31	28
	Actual	Actual	Actual	Actual	Actual
	06/30/23	05/31/23	04/30/23	03/31/23	02/28/23
Gross Patient Revenue					
[1] Inpatient Revenue	\$1,063,386	\$1,050,997	\$1,037,339	\$1,289,454	\$1,071,035
[2] Clinic Revenue	1,467,414	1,385,878	1,343,922	1,266,499	1,133,952
[3] Outpatient Revenue	5,052,264	5,016,866	4,483,126	4,474,938	3,912,588
[4] Long Term Care Revenue	2,098,090	2,187,471	2,258,243	2,280,233	2,041,947
[5] Retail Pharmacy Revenue	249,186	242,341	205,534	284,360	219,267
[6] Total Gross Patient Revenue	<u>9,930,940</u>	<u>9,883,582</u>	<u>9,329,164</u>	<u>9,624,484</u>	<u>8,378,789</u>
Deductions From Revenue	76%	80%	82%	89%	89%
[7] Discounts and Allowances (incl IGTs)	(7,685,073)	(7,782,132)	(7,475,820)	(8,351,813)	(4,873,482)
[8] Bad Debt Expense (Governmental Provider)	311,675	(148,037)	(173,109)	(176,978)	(77,962)
[7B] Medi-Cal Deductions due to IGTs	0	0	0	0	0
[9] Charity Care	0	0	0	0	0
[10] Total Deductions From Revenue	<u>(7,573,397)</u>	<u>(7,930,169)</u>	<u>(7,648,929)</u>	<u>(8,528,591)</u>	<u>(4,951,444)</u>
[11] Net Patient Revenue	<u>2,357,543</u>	<u>1,953,413</u>	<u>1,680,235</u>	<u>1,095,893</u>	<u>3,427,365</u>
[12] Other Operating Rev (incl HHS Stimulus)	853,647	11,711	510,544	1,562,143	19,259
[13] Total Operating Revenue	<u>3,011,190</u>	<u>1,965,124</u>	<u>2,199,779</u>	<u>2,648,036</u>	<u>3,446,624</u>
Operating Expenses					
[14] Salaries and Wages	1,337,783	1,222,300	1,750,669	1,381,238	1,203,601
[15] Fringe Benefits	273,199	263,588	310,364	286,415	289,020
[16] Contract Labor	108,551	77,370	127,185	138,877	134,080
[17] Professional & Physician Fees	316,421	335,622	263,917	321,397	265,216
[18] Purchased Services	159,071	313,110	323,274	180,422	131,788
[19] Supply Expense	375,026	329,423	364,040	398,521	315,981
[20] Utilities	55,138	46,631	79,231	125,824	44,411
[21] Repairs and Maintenance	(1,322)	14,172	15,924	4,855	5,174
[22] Insurance Expense	54,360	54,360	19,209	54,380	54,360
[23] All Other Operating Expenses	99,058	71,765	143,286	72,324	63,937
[24] Bad Debt Expense (Non-Governmental Prc)	0	0	0	0	0
[25] Leases and Rentals	19,087	17,489	22,150	19,631	22,831
[26] Depreciation and Amortization	60,701	55,665	60,850	60,850	60,850
[27] Interest Expense (Non-Governmental Provi)	0	0	0	0	0
[28] Total Operating Expenses	<u>2,857,071</u>	<u>2,801,993</u>	<u>3,480,089</u>	<u>3,044,712</u>	<u>2,671,245</u>
Net Operating Surplus/(Loss)	<u>154,119</u>	<u>(836,869)</u>	<u>(1,280,310)</u>	<u>(396,676)</u>	<u>875,379</u>
Non-Operating Revenue:					
[29] Contributions/Grants/PPP/ERC	0	1,470,680	1,874,393	0	1,190
[30] Investment Income	10,332	67,418	96,199	50,695	(1,116,919)
[31] Income Derived from Property Taxes	40,203	28,715	26,715	26,715	26,715
[32] Interest Expense (Governmental Providers)	(34,704)	(25,577)	(25,691)	(25,616)	(25,725)
[33] Other Non-Operating Revenue/(Expenses)	21,099	57	9,213	7,359	2,117
[34] Total Non Operating Revenue/(Expn)	<u>36,930</u>	<u>1,539,293</u>	<u>1,980,829</u>	<u>59,153</u>	<u>(1,112,622)</u>
Total Net Surplus/(Loss)	<u>\$191,049</u>	<u>\$702,423</u>	<u>\$700,519</u>	<u>(\$337,523)</u>	<u>(\$237,244)</u>
[35] Operating Margin	5.12%	-42.89%	-58.20%	-14.98%	25.40%
[36] Total Profit Margin	6.34%	35.74%	31.84%	-12.75%	-6.88%
[37] EBITDA	6.98%	-41.65%	-56.60%	-13.65%	26.42%
[38] Cash Flow Margin	9.51%	39.88%	35.78%	-9.48%	-4.37%

Statement of Cash Flows

KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Eight Months Ending Feb 29, 2024

PAGE 10

	CASH FLOW	
	Current Month 2/29/2024	Current Year-To-Date 2/29/2024
CASH FLOWS FROM OPERATING ACTIVITIES:		
[1] Net Income (Loss)	(8,211,264)	117,702
[2] Adjustments to Reconcile Net Income to Net Cash		
[3] Provided by Operating Activities:		
[4] Depreciation	60,410	478,218
[5] (Increase)/Decrease in Net Patient Accounts Receivable	7,315,539	(1,586,846)
[6] (Increase)/Decrease in Other Receivables	(4,566,967)	(7,640,369)
[7] (Increase)/Decrease in Inventories	(3,904)	5,744
[8] (Increase)/Decrease in Pre-Paid Expenses	30,653	(215,482)
[9] (Increase)/Decrease in Other Current Assets	0	0
[10] Increase/(Decrease) in Accounts Payable	92,529	1,107,700
[11] Increase/(Decrease) in Notes and Loans Payable	0	0
[12] Increase/(Decrease) in Accrued Payroll and Benefits	(168,358)	167,733
[13] Increase/(Decrease) in Accrued Expenses	(113,082)	(351,081)
[14] Increase/(Decrease) in Patient Refunds Payable	14,016	393,589
[15] Increase/(Decrease) in Third Party Advances/Liabilities	(12,737)	(1,001,311)
[16] Increase/(Decrease) in Other Current Liabilities	0	0
[17] Net Cash Provided by Operating Activities:	(5,563,165)	(8,524,403)
CASH FLOWS FROM INVESTING ACTIVITIES:		
[18] Purchase of Property, Plant and Equipment	(171,164)	(2,535,991)
[19] (Increase)/Decrease in Limited Use Cash and Investments	71,268	921,451
[20] (Increase)/Decrease in Other Limited Use Assets	4,701,781	8,838,710
[21] (Increase)/Decrease in Other Assets	0	(0)
[22] Net Cash Used by Investing Activities	4,601,886	7,224,169
CASH FLOWS FROM FINANCING ACTIVITIES:		
[23] Increase/(Decrease) in Bond/Mortgage Debt	(434,000)	(862,000)
[24] Increase/(Decrease) in Capital Lease Debt	(5,744)	(98,745)
[25] Increase/(Decrease) in Other Long Term Liabilities	(238,294)	959,941
[26] Net Cash Used for Financing Activities	(678,038)	(804)
(INCREASE)/DECREASE IN RESTRICTED ASSETS	0	0
[27] Net Increase/(Decrease) in Cash	(1,639,317)	(1,301,040)
[28] Cash, Beginning of Period	2,031,743	1,693,465
[29] Cash, End of Period	\$392,425	\$392,425

KERN VALLEY HEALTHCARE DISTRICT

AP LOCAL VENDOR AGING

AS OF

3/19/2024

VENDOR NAME	VEND#	CURRENT	OVER	OVER	OVER	OVER	BALANCE
			30 DAYS	60 DAYS	90 DAYS	120 DAYS	
BUILDERS MART	1367	2795.02	0	0	0	0	2795.02
C R PEST CONTR	52172	695	0	0	0	0	695
CRANES WASTE O	53212	4540	0	0	0	0	4540
J M KENT D D S	1452	1250	0	0	0	0	1250
KERN RIVER PRO	53191	23503.3	0	0	0	0	23503.3
KERN VALLEY EX	52512	40	0	0	0	0	40
KERN VALLEY EX	52291	40	0	0	0	0	40
MEDIACOM 0144	52413	312.9	0	0	0	0	312.9
MEDIACOM 0503	4107	69.23	0	0	0	0	69.23
MEDIACOM 2889	4388	69.23	0	0	0	0	69.23
MT MESA MARKET	1196	46.2	0	0	0	0	46.2
MT MESA SHELL	2343	1356.65	0	0	0	0	1356.65
THOMAS REFUSE	52815	239.06	0	0	0	0	239.06
THOMAS REFUSE	2118	3423.95	0	0	0	0	3423.95
THOMAS REFUSE	52817	308.96	0	0	0	0	308.96
THOMAS REFUSE	52816	150.33	0	0	0	0	150.33

38,839.83 0.00 0.00 0.00 0.00 38,839.83

KERN VALLEY HEALTHCARE
DISTRICT

Mar-24

CONTRACT	VEN#	CONTRACT TYPE	DESCRIPTION	COST	SEGN	RENEW	NEXT FINANCE REVIEW	TERMS
ALLIANT INS SERVICE (GREAT AMERICAN)	04286	INSURANCE	SURETY BOND/SNF	\$ 625.00	ANN	07/01/20	ANNUALLY	03/01/24 Policy # MS 5451123
BARTON & ASSOCIATES	52580	PHYSICIAN	STANDBY EMERGENCY LOCUM TENENS	VARIOUS		06/13/16	06/12/21	03/01/24 ONE YEAR AGREEMENT WITH AUTO RENEW FOR 4 CONSECUTIVE ONE YEAR TERMS, 30 DAY WRITTEN NOTICE TO CANCEL.
BAYER HEALTHCARE	03054	SERVICE	STELLANT SX (CT INJECTOR)	\$ 3,355.17	ANN	06/05/19	06/05/21	03/01/24 60 DAY WRITTEN NOTICE
BETA HEALTHCARE	03119	INSURANCE	LIABILITY	\$ 28,773.43	MO	07/01/20	ANNUALLY	03/01/24 POLICY C-17-339
BETA HEALTHCARE	03119	INSURANCE	AUTO	\$ 12,369.80	ANN	07/01/20	ANNUALLY	03/01/24 POLICY # A-17-339
BETA HEALTHCARE	03119	INSURANCE	OFFICERS / DIRECTORS	\$ 28,363.44	OTR.Y	07/01/20	ANNUALLY	03/01/24 Policy #D-17-339
BETA/ ACHD ALPHA FUND	01174	INSURANCE	WORKERS COMP	\$ 46,331.00	MO	07/01/20	ANNUALLY	03/01/24 BASED ON PAYROLL
BUXTON, JOHN M.D.	01350	PHYSICIAN	PHYSICIAN SERVICE AGREEMENT / RHC / SURGERY	H&P - 65.00 Office - 60.00 Local anasth - 300.00 General anasth - 800.00	MO	06/01/21	05/30/24	03/01/24 30 DAY WRITTEN NOTICE AFTER 120 DAYS 60 DAY WRITTEN NOTICE. MAY RENEW ANNUALLY FOR TWO ONE YEAR TERMS
BUXTON, JOHN M.D.	01350	PHYSICIAN	MEDICAL DIRECTOR SURGERY	\$150.00 AN HOUR NOT TO EXCEED \$3,000.00	MO	06/01/21	05/30/28	03/01/24 30 DAY WRITTEN NOTICE, MAY RENEW AFTER FIRST YEAR FOR THREE ONE YEAR TERMS
C & R PEST CONTROL	52172	SERVICE	PEST CONTROL	70.00 PLY SERVICE, 125.00 HR NOT TO EXCEED 5000.00	MO	07/20/18	07/19/21	03/01/24 CANCEL ANYTIME DIRECTOR SHALL PROVIDE AT LEAST FORTY HOURS PER MONTH OF SERVICES AT THE
CHAMAS, KEVIN J. M.D.	52114	PHYSICIAN	ER DIRECTOR		MO	07/01/18	06/30/21	03/01/24
CIGNA	03194	LIFE INSURANCE	INSURANCE/ EMP BENEFIT	VARIOUS	MO	07/01/20	06/30/21	03/01/24
DELTA DENTAL	01830 & 03836	SERVICE	EMP DENTAL	\$ 23.65	EA	07/01/20	ANNUALLY	03/01/24
DIGNITY/MERCY TELEHEALTH NETWORK PROGRAM		PHYSICIAN	ROBOT TELEMEDICINE	\$ -		06/30/21	06/30/23	03/01/24 60 DAY WRITTEN NOTICE
ESP PERSONNEL	52804	REGISTRY	NURSE REGISTRY	VARIOUS		09/25/20	OPEN	03/01/24 MONTH TO MONTH NO SPECIFIED TIME LIMIT. MAY TERMINATE WWO CAUSE WITH 30 DAY TO REMAIN IN EFFECT UNTILL CANCELED. 60 DAY ADVANCED NOTICE
GEIM, PAUL M.D.	04116	PHYSICIAN	AS NEEDED RHC PEER REVIEW	\$ 125.00	HOURL	07/01/19	06/30/21	03/01/24
GO DADDY - SSL FOR ADFS	51827	SERVICE	SECURE CERTIFICATES SSL FOR ADFS PD MAY 2022	\$ 127.00	2 YRS	06/02/21	06/01/23	03/01/24
GO DADDY-AHT	51827	SERVICE	SECURE CERTIFICATES/ AHT	\$ 169.00	FOR 2 YRS	06/04/21	06/03/23	03/01/24
GO DADDY-CHARTLINK	51827	SERVICE	SECURE CERTIFICATES/ CHARTLINK	\$ 169.00	FOR 2 YRS	06/04/21	06/03/23	03/01/24
GO DADDY-COREPOINT	51827	SERVICE	SECURE CERTIFICATES COREPOINT	\$ 127.00	2 YRS	06/02/21	06/01/23	03/01/24
GO DADDY-ERAD	51827	SERVICE	SECURE CERTIFICATES/ ERAD	\$ 169.00	FOR 2 YRS	06/04/21	06/03/23	03/01/24
HBS INC (TARAN)	52818	SOFTWARE LICENSE	TEAM TECHNIQUES FOR EFFECTIVE AGGRESSION MANAGEMENT	\$ 11,125.00	ANN	06/08/23	06/07/26	03/01/24 TERM ANY TIME WITH (90) DAY WRITTEN NOTICE.
KENT, J. M. D.D.S.	01452	PHYSICIAN	DENTAL WORK			06/30/20	ANNUALLY	03/01/24 TERMS WITH 30 DAY NOTICE
NEMT SOLUTIONS, LLC		SERVICE	TRANSPORT	FEE SCHEDULE	BASED ON MOD OF TRAN	07/01/18	OPEN	03/01/24 30 DAY WRITTEN NOTICE TO TERMINATE. MAY BE AMENDED FROM TIME TO TIME WITH 30 DAY WRITTEN NOTICE.
SYSMEX AMERICA	52976	SERVICE	HEMATOLOGY X 2 MACHINES ENDOSCOPE P.M & REPAIR & TRAINING	\$ 8,191.97	ANNUAL	06/28/21	05/28/23	03/01/24 RENEWAL ANNUALLY FOR 3 ONE YEAR TERMS (START 6/28/19)
TOTAL SCOPE	52638	SERVICE	TRAINING	\$ 1,650.00	MO	06/01/20	05/31/21	03/01/24 15 DAY WRITTEN NOTICE TO CANCEL.
VSP		SERVICE	EMPLOYEE VISION PLAN	\$ 8.54	EA	07/01/20	ANNUALLY	03/01/24
WIPFLI LLP	52571	CONSULTING	AUDIT COST REPORTS	\$ 31,000.00	ANNUAL	06/24/22	06/23/23	03/01/24 ANNUAL AGREEMENT FOR AUDIT, COST REPORT, ANNUAL OSHPD, DISTRICT HOSP RPT

Capital Expenditure Request

Exhibit B

Hospital:	CER#	Date Submitted
Kern Valley Healthcare District	Department: Radiology	Vendor: GE Healthcare

A. DEPARTMENT HEAD OR MANAGER

Budgeted: Yes No

Budgeted project cost \$137,000 current service budget _____

B. HOSPITAL APPROVALS:

Equipment <u>CT 660 Refresh/AMX 220 refresh, Service</u>	Purchasing Agent _____	Date: _____
Construction <u>None</u>	Department Head _____	Date: _____
Shipping, Tax, Etc. <u>\$0</u>	CFO _____	Date: _____
Discounts, Trade In <u>CT 660 refresh rebate \$4000, 6 months after install / AMX refresh rebate \$7169, 3 months after install</u>		
Total amount requested <u>\$ 186,639</u>	Administrator _____	Date: _____

C. JUSTIFICATION: Write a brief narrative describing use or purpose of project and justification of request. Attach catalog or brochure, if available.

-Service Contract is renewal extends service agreements for Ct 660, AMX 220 portable, XR Proteus (RM 1), Digital Flash pads x 2, CT UPS Battery Back-up.

-Refresh for CT 660. CT console is currently EOSL (end of service life) and needs refresh to ext. life of unit, currently not serviceable. Also adds SMAR (metal artifact reduction) increasing diagnostic capability of unit where patient have metal hardware implants. Increases image reconstruction time, reduces patient time in CT, will increase patient throughput.

-Refresh for AMX 220. Digital Flash pad EOSL 6/33/2024. Requires unit refresh for compatibility with new Flash pad. Increases Resolution of produced images. Refresh unit to AMX "Navigate" GE's latest model. Adds AI model to automatically identify critical conditions and provides onscreen quality checks.

D. CLASSIFICATION:

- Improve profit New
- Improve patient care Used
- Required by regulations
- Marketing
- Emergency
- Replacement

E. SUBSTITUTIONS

NOTE: Indicate those items in the current budget that have been used as a substitute.

Item Number	Description	Amount
Current Service	CT 660	\$85,694
Current Service	AMX 220	\$7,169
Current Service	Flash Pad x 2	\$25,724
Current Service	XR Proteus	\$7,492
Current Service	CT UPS	\$4,034

F. CAPITAL EXPENDITURE REQUEST SUMMARY

	Current Year	Carryover
Total Budget for Current Year	\$ 137,000	\$
Total Requested to Date	\$ 130,113	\$ 6,887
Total Approved to Date	\$	\$

G. EFFECT ON PROFITS:

Estimated average annual increase/(decrease) in pre-tax \$ _____

Average pre-tax and interest return on original investment

????? and interest payback period

CAPITAL EQUIPMENT PRICE QUOTATION SUMMARY

Date: _____

Item: _____ *Service contract renewal, including CT 660 Refresh/ AMX 220 Port XR Refresh* _____

Manufacturer: GE Healthcare Model #: Quote F67A2D1

VENDORS	PRICE	DEL. DATE	TERMS	F.O.B.	NOTE
GE Healthcare Quote: F67A2D1	Service total: \$135,940 yearly	March 20 th , 2024	60 Months	Net 30	Service Contract
GE Healthcare B7880MF	Equip. Refresh: \$25,735 yearly	TBD	36 Months	On Equipment Acceptance	Ct Refresh
GE Healthcare S41000DA	Equip. Refresh: \$24,964 yearly	TBD	36 Months	On Equipment Acceptance	Port XR Refresh
Rebates	CT 660: \$4000 AMX 220: \$7,169	After Install	6 months 3 months		Rebates to Refresh

Remarks:

Administrator

Purchasing Agent/Other

NOTE: Please attach copies of all bids submitted by vendors

PROJECT ANALYSIS - PAGE ONE

EXHIBIT D

1)

FACILITY NAME: Kern Valley Healthcare District	FACILITY NO.
DEPARTMENT NAME: Radiology	DEPARTMENT NO. 040/046
PROJECT NAME: Service renew/ Equip. Refresh	BUDGET ITEM NO.

2) WHAT DOES THE EQUIPMENT DO?

Provides diagnostic imaging to ER, AC, SNF, and Outpatient services.

COMPLETE QUESTION 3 ONLY IF A CODE VIOLATION EXISTS

3) HAVE YOU BEEN CITED?

BY WHOM? _____

HOW LONG DO YOU HAVE TO CORRECT THE PROBLEM? _____

COMPLETE QUESTIONS 4 AND 5 IF THE PROJECT IS A MARKETING PROJECT

4) HOW WILL THIS PROJECT IMPROVE MARKET POSITION OR HELP MEETING MARKETING OBJECTIVES?

5) DOES THIS ITEM IMPROVE PUBLIC PERCEPTION OF THE FACILITY, IMPROVE PHYSICIAN RELATIONS, IMPROVE THE PROMOTION OF A SPECIFIC SERVICE, OR ACHIEVE A SPECIFIC MARKETING OBJECTIVE?

COMPLETE QUESTIONS 6 THROUGH 13 IF PROJECT IS TO REPLACE EQUIPMENT

6) AGE OF REPLACED EQUIPMENT?

Ct 660 = 14+ years, AMX 220 = 13+ years

7) USEFUL LIFE OF NEW EQUIPMENT?

10+ years of added life

8) REASONS FOR REPLACEMENT?

-CT660, console (computer) for CT unit is EOSL Dec. 2023, Currently not serviceable. Potential for high replacement cost and downtimes.

9) YEAR-TO-DATE REPAIR COSTS/DOWN TIME:

\$0 / approx. 1 week in 2023

10) COST OF REFURBISHMENT? \$ 153,096 11) WOULD REFURBISHED UNIT BE GUARANTEED? YES NO

FOR HOW LONG? CT 6 months, AMX 3 months

ADDED USEFUL LIFE AFTER REFURBISHMENT? 10+ years

WHY IS REFURBISHMENT UNACCEPTABLE?

12) IF THE ORIGINAL EQUIPMENT HAS NOT REACHED THE END OF ITS USEFUL LIFE, EXPLAIN WHY IT SHOULD BE REPLACED?

AMX 220 unit will be reaching EOSL in less than 5 months, replacement with request would provide rebate to cost and eliminate need to request approval in 5 months.

WHAT IS THE REMAINING BOOK VALUE OF THE EQUIPMENT TO BE REPLACED? \$ _____

REMAINING LIFE: CT 660 = 0 years, AMX 220 = 5 months _____

13) ARE THERE SIGNIFICANT IMPROVEMENTS IN THE DESIGN OR CAPABILITIES OF THE NEW ITEM? EXPLAIN THEM:

-CT 660 refresh adds SMAR (metal artifact reduction) increasing diagnostic capability of unit where patient have metal hardware implants or dental fillings/implants. Increases image reconstruction time, reduces patient time in CT, will increase patient throughput. Reduces technologist time at CT console to complete exams, reducing time of image acquisition to availability for interpretation by radiologist.

-AMX 220 refresh add AI model to help recognize critical situations including pneumothorax, and ET tube placement. This could potentially be invaluable to ER physician staff/ patients. As diagnostic certainty in these instances can be greatly increased. Increases resolution of captured images, resulting in higher diagnostic certainty of radiologists. Aids in the detection of non-diagnostic quality images at time of acquisition, reducing need to return for repeat examinations. Adds new higher resolution monitor to unit allowing physicians to better view images at bedside during critical moments.

PROJECT ANALYSIS - PAGE TWO

ANSWER QUESTIONS 14 THROUGH 16 IF THE PROJECT WILL INCREASE PROFIT

14) WHAT SERVICE DOES THIS EQUIPMENT PERFORM?

15) DOES IT: INCREASE VOLUME INCREASE REVENUE INCREASE RATES REDUCE COSTS?
HOW MUCH? \$ _____

16) IF THE PROJECT REDUCES COST, ARE SAVINGS LABOR OR SUPPLIES? IF LABOR SAVINGS ARE EXPECTED, HOW DO YOU PLAN TO ENSURE SAVINGS ACTUALLY RESULT? IF SUPPLIES OR MATERIALS SAVINGS ARE EXPECTED, WHERE WILL THE SAVINGS OCCUR? ARE COST SAVINGS FIXED OR VARIABLE IN NATURE?

Savings will be a result of refreshing current equipment, replacement cost for AMX 220 would be \$200,000, CT console replacement cost would be \$77,204.

ANSWER QUESTIONS 17 THROUGH 20 IF PROJECT IMPROVES PATIENT CARE

17) WHAT SERVICES DOES THIS EQUIPMENT PERFORM?

Provides diagnostic imaging to ER, AC, SNF, and Outpatient services.

18) HOW IS THIS FUNCTION BEING DONE NOW, AND HOW WILL THIS EQUIPMENT IMPROVE PATIENT CARE? HOW SIGNIFICANT IS THE IMPROVEMENT?

Improvements made by GE over the last ten years of the equipment's life have been substantial. These improvements will translate to higher diagnostic quality in our Radiology department.

19) WILL THE IMPROVEMENT RESOLVE A DOCUMENTED PROBLEM OR RESOLVE A PHYSICIAN COMPLAINT? WHAT?

20) WHAT FINANCIAL IMPLICATIONS WILL THE PROJECT HAVE?

Increase service contract cost for 36 months to pay additional cost of equipment refurbishment.

ANSWER QUESTION 21 ONLY IF THE PROJECT IS AN EMERGENCY ACTION

21) IDENTIFY WHAT HAPPENED AND WHY NORMAL APPROVAL COULD NOT WAIT. WAS VERBAL APPROVAL GIVEN? BY WHOM? IDENTIFY WHAT WAS DONE.

AGREEMENT# _____ **ACCOUNT#** 233756 **QUOTATION ID#** FETA2D1
Customer Information: Name: KERN VALLEY HEALTHCARE DISTRICT
 Address: 6412 LAUREL AVE
 City: LAKE ISABELLA State: CA Zip: 93240
Service Billing Option (choose one)
 HFS Combined Billing (Service payments billed through HealthCare Financial Services equipment financing agreement):

By selecting this box & signing below, the payments related to this service agreement will be administered through GE HealthCare Financial Services. See HFS Equipment Financing agreement for Service billing details. See rest of Agreement (as defined below) for remainder of terms and conditions. If not selecting HFS Combined Billing option, please complete the remainder of the agreement below in its entirety.

 Standard:

 Term: 60 months
 Billing Frequency: Quarterly - Advance
 Payment Terms: Net 30 days of invoice date
 Payment Schedule**: (1-1, \$7,395.62, (2-20, \$9,294.50), (21-21, \$1,898.80)
 The following payments have non-calendar effective dates, billed Quarterly - Advance:

Effective	Through	Product Schedule Rows	Quarterly - Advance
March 20, 2024	Equipment Acceptance	2-rows, ranging from \$1,792.25 to \$21,423.50	\$23,215.75
6 Months after Equipment Acceptance	Equipment Acceptance	1-row	\$20,423.50
6 Months after Equipment Acceptance	March 19, 2029	1-row	\$21,423.50
36 Months after Equipment Acceptance	Equipment Acceptance	2-rows, ranging from \$6,241.00 to \$6,433.75	\$12,674.75
Equipment Acceptance	3 Months after Equipment Acceptance	1-row	\$0.00
3 Months after Equipment Acceptance	March 19, 2029	1-row	\$3,267.00
End of Warranty	March 19, 2029	1-row	\$3,206.50

 Agreement Start Date*: March 20, 2024
 Quotation Expiration Date: April 16, 2024
 PO Requirement: Yes (hardcopy PO required) No
 PO #: _____ The PO will be used for the Agreement Term unless stated below. If a different PO will be used during the Agreement Term, Customer must provide the new PO to GE HealthCare prior to the previous PO expiring or exhausting of funds. Such new PO is for Customer administrative convenience only and does not modify the Agreement, permit payment delays, or allow termination or cancellation of the Agreement.
 PO Expiration Date: _____
 Sales And Use Tax Status: No Exemption Certification on file
Customer Billing Information: Name: KERN VALLEY HEALTHCARE DISTRICT
 Address: ACCOUNTS PAYABLE PO BOX 1628
 City: LAKE ISABELLA State: CA ZIP: 93240

 Is the above billing address correct? Yes No
 If no, please provide the correct billing address below:

Customer Billing Information: Name: _____
 Address: _____
 City: _____ State: _____ Zip: _____

Please provide the contact name and email address of the following person(s):

	Contact Name:	Email address:
1. To be notified when this Agreement is processed:	_____	_____
2. To receive all invoices electronically via email:	_____	_____

Service Sales Rep.: Joanne Ackland

Phone: 414-412-3467

Email: joanne.ackland@gehealthcare.com

*Agreement Start Date: The "Agreement Start Date" begins on: (a) the above date if Customer signs and returns this Agreement within 30 calendar days of that date; or (b) the date of signature if Customer does not sign and return this Agreement within 30 calendar days of the above date and the service coverage end-date(s) identified on the Product Schedule will be adjusted accordingly so that the above Term will be realized.

Annual Charges: See Product Schedule for annual charges, offerings, coverage, and start dates for each Product. Charges are based on Product inventory, offerings, and coverage as of the Agreement Start Date and may change to reflect inventory and coverage modifications, variable charges and other adjustments as specified in this Agreement. If this Agreement's annual charges are less than \$240,000, GE HealthCare reserves the right to enforce automatic bill payment (via ACH or credit card).

****Payment Schedule:** Charges are payable in installments as set forth above plus applicable taxes. These charges may change based on Product additions/deletions, inflation adjustments or other modifications permitted by this Agreement. Customer will be billed beginning on the Agreement Start Date. Payment is due the first of each month. If the Agreement Start Date is not the first of the month, the first and last payments will be prorated.

Agreement: This Agreement is between the "Customer" identified above and the GE HealthCare business identified below ("GE HealthCare"), for the sale and purchase of the Services and/or the Subscription identified in this Quotation, together with any applicable schedules referred to herein ("Quotation"). "Agreement" is defined as the GE HealthCare: (1) Quotation; (2) Product Schedule; (3) Statement of Service Deliverables; and (4) Service Terms & Conditions, that apply to the Products, Services and/or Subscription identified in this Quotation. In the event of conflict, the order of precedence is as listed. GE HealthCare can withdraw this Quotation at any time before "Quotation Acceptance", which occurs when Customer either: (i) signs and returns this Quotation; or (ii) provides evidence of Quotation acceptance satisfactory to GE HealthCare. On Quotation Acceptance, this Agreement is the complete and final agreement of the parties relating to the Services and/or Subscription identified in this Quotation. There is no reliance on any terms other than those expressly stated or incorporated by reference in this Agreement and, except as permitted in this Agreement, no attempt to modify will be binding unless agreed to in writing by the parties. Modifications may result in additional fees and cannot be made without GE HealthCare's prior written consent. Handwritten or electronic modifications on this Agreement (except signatures on the signature blocks below) are void. This Agreement is not part of an umbrella or other group purchasing agreement unless otherwise indicated.

The parties have caused this Agreement to be executed by their authorized representative as of the last signature date below.

Customer

GE Precision Healthcare LLC, a GE HealthCare business

Signature: _____

Signature: _____

Print Name: _____

Print Name: Joanne Ackland

Title: _____

Title: Service Sales Development Leader

Date: _____

Date: 2/16/2024

KERN VALLEY HEALTHCARE DISTRICT

Support and prices quoted below are valid provided the customer signs and returns this quote to GE Healthcare by 4/16/2024

Equipment Identifiers	Trans. Type	Equipment	Effective Date	Offering	Options	Features	Annual Amount	Comments
System ID: 760379CT PhysLoc Acct: 293756 Global Order #: 4401544 Cost Center: 14031	ADD REN	GE CT GE CT OPTIMA CT660- 64 SLICE / Scalable Platform from 64 to 128 slices (CSPL04)	1/29/2024 through Equipment Acceptance	Universal Plus	INCLUDED: - Console - RUNQ RESPONSE TIME: 30MM. - DeWatch - SYSTEM AND TUBE COVERAGE: Up to 000000 Patients EXCLUDED: - Continuity - MOBILE UNIT - PERIPHERAL DEVICES - Printers - Tube Watch - UNINTERRUPTED POWER SUPPLY - WORKSTATION	-Advanced Visual Support -FE Coverage Weekdays: MON-FRI, 8AM-5PM -FE Coverage Weekend: NO COVERAGE HRS -FE Onsite Response Time: 2 Hours -InSite Response: 30 -InSite/Tech Phone Support -MyGE Healthcare Equipment -FN Coverage HOURS/DAYS: MON-FRI, 8AM-5PM -Repair Parts: Included, Priority Next Day 8:30AM LST-CT -Software and Quality Updates -Special Parts Handling Fee: No charge for Hard Down -Third Party Software: Excluded -TIP Answer Line -TIP-Ed Online(TV) Subscription -Uptime Commitment: 99%	\$85,694	
System ID: 760379CT Phys Loc Acct: 293756 Global Order #: 4401544 Cost Center: 14191	MODIFY Price REN	GE CT GE CT OPTIMA CT660- 64 SLICE / Scalable Platform from 64 to 128 slices (CSPL04)	Equipment Acceptance for 6 Months	Universal Plus	INCLUDED: - Console - RUNQ RESPONSE TIME: 30MM. - DeWatch - SYSTEM AND TUBE COVERAGE: Up to 000000 Patients EXCLUDED: - Continuity - MOBILE UNIT - PERIPHERAL DEVICES - Printers - Tube Watch - UNINTERRUPTED POWER SUPPLY - WORKSTATION	-Advanced Visual Support -FE Coverage Weekdays: MON-FRI, 8AM-5PM -FE Coverage Weekend: NO COVERAGE HRS -FE Onsite Response Time: 2 Hours -InSite Response: 30 -InSite/Tech Phone Support -MyGE Healthcare Equipment -FN Coverage HOURS/DAYS: MON-FRI, 8AM-5PM -Repair Parts: Included, Priority Next Day 8:30AM LST-CT -Software and Quality Updates -Special Parts Handling Fee: No charge for Hard Down -Third Party Software: Excluded -TIP Answer Line -TIP-Ed Online(TV) Subscription -Uptime Commitment: 99%	Total billed: -\$2,000.00 (previous annualized: \$85,694) (incremental annualized: -\$4,000) (new annualized: \$81,694)	



Equipment Identifiers	Trans. Type	Equipment	Effective Date	Offering	Options	Features	Annual Amount	Comments
System ID: 160190P Phy Loc Acct: 293756 Global Order #: 4430485 Cost Center: 14578	MODIFY: Price REV	GE XR AMK NAVIGATE FWD 00/10/20 (0K200C)	Equipment Acceptance for 3 Months	Universal Standard	INCLUDED: - Battery Replacement Coverage - TUBE COVERAGE EXCLUDED: - Continuity - DETECTOR - PERIPHERAL DEVICES - Printers - UNINTERRUPTED POWER SUPPLY - WORKSTATION	- Advanced Visual Support - FE Coverage Weekdays: MON-FRI, 8AM-5PM - FE Coverage Weekend: NO COVERAGE HRS - FE Onsite Response Time: 4-Hours - InSite Response: 30 - InSite/Tech Phone Support - MyGE Healthcare Equipment - PM Coverage HOURS/DAYS: MON-FRI, 8AM-5PM - Repair Parts: Included, Next Day 10:30 AM LST-GDRR - Software and Quality Updates - Third Party Software: Excluded - TIP Answer Line - Uptime Commitment: 97%	Total billed: \$1,702.25 (previous annualized): \$7,160 (incremental annualized): -\$7,160 (new annualized): \$0	
System ID: 160190P Phy Loc Acct: 293756 Global Order #: 4430485 Cost Center: 14578	MODIFY: Price REV	GE XR AMK NAVIGATE FWD 00/10/20 (0K200C)	3 Months after Equipment Acceptance through End of Agreement	Universal Standard	INCLUDED: - Battery Replacement Coverage - TUBE COVERAGE EXCLUDED: - Continuity - DETECTOR - PERIPHERAL DEVICES - Printers - UNINTERRUPTED POWER SUPPLY - WORKSTATION	- Advanced Visual Support - FE Coverage Weekdays: MON-FRI, 8AM-5PM - FE Coverage Weekend: NO COVERAGE HRS - FE Onsite Response Time: 4-Hours - InSite Response: 30 - InSite/Tech Phone Support - MyGE Healthcare Equipment - PM Coverage HOURS/DAYS: MON-FRI, 8AM-5PM - Repair Parts: Included, Next Day 10:30 AM LST-GDRR - Software and Quality Updates - Third Party Software: Excluded - TIP Answer Line - Uptime Commitment: 97%	Old Annual Amount: \$0 Incremental Annual Amount: \$13,068 New Annual Amount: \$13,068	
System ID: TBD0007 Phy Loc Acct: 293756 Cost Center:	ADD POS	GE XR FlashPad - Digital Wireless Detector (0K061B)	End of Warranty through End of Agreement	Complete	INCLUDED: - Battery Replacement Coverage - Detector Coverage: Included (customer pays \$5,000 per accidental drop) - Grid Replacement	- Advanced Visual Support - FE Coverage Weekdays: MON-FRI, 8AM-5PM - FE Coverage Weekend: NO COVERAGE HRS - FE Onsite Response Time: 4-Hours - InSite/Tech Phone Support - MyGE Healthcare Equipment - Parts Shipping: Included, Next Day 10:30 AM LST- GENERAL - PM Coverage HOURS/DAYS: MON-FRI, 8AM-5PM - Repair Parts: Included, Next Day 10:30 AM LST-GDRR - Replacements Due to Abuse, Theft, Loss, Fire: Excluded - Software and Quality Updates - Third Party Software: Excluded - TIP Answer Line - Uptime Commitment: 97%	\$12,436	



Equipment Identifiers	Trans. Type	Equipment	Effective Date	Offering	Options	Features	Annual Amount	Comments
System ID: 700750P Phys Loc Acct: 203756 Global Order #: 4430485 Cost Center: 14578	ADD POS	GE XR AMX 200 - CR/ANALOG MOBILE X-RAY SYSTEM (upgradable) (EMR200)	Equipment Acceptance for 36 Months	Refresh**		- (Installation Adjustment) Does not apply to this offering - Third Party Software: Excluded	\$24,964	; Refresh ; Catalog: 541000A ; Equipment Quote: 2009166316.1 ; Term (months): 36 ; Total Payment: \$24,892 ; Total Payment Annualized: \$24,964.00
System ID: 700750MU Phys Loc Acct: 203756 Global Order #: 4940349 Cost Center: 14638	ADD REN	GE XR PROTEUS XE/VA (TRAS50) EDPL:4/15/2021	3/20/2021 through End of Agreement	Universal Standard	INCLUDED: • TUBE COVERAGE EXCLUDED: • Analog to Digital Upgrade Kit • PERIPHERAL DEVICES • Printers • UNINTERRUPTED POWER SUPPLY • WIRELESS DETECTOR • WORKSTATION	• Advanced Visual Support • FE Coverage Weekdays: MON-FRI, 8AM-5PM • FE Coverage Weekend: NO COVERAGE HRS • FE Onsite Response Time: 4 Hours • InSite Response: 30 • InSite/Tech Phone Support • MyGE Healthcare Equipment • PM Coverage HOURS/DAYS: MON-FRI, 8AM-5PM • Repair Parts: Included, Next Day 10:30AM LST-G03H • Software and Quality Updates • Third Party Software: Excluded • TIP Answer Line • Uptime Commitment: 97%	\$7,400	
System ID: 700750PFP Phys Loc Acct: 203756 Global Order #: 4130487 Cost Center: 14578	ADD REV	GE XR FlashPad - Digital Wireless Detector (DRA610)	3/10/2021 through End of Agreement	Complete	INCLUDED: • Battery Replacement Coverage • Detector Coverage: Included (customer pays \$5,000 per accidental drop) • Grid Replacement	• Advanced Visual Support • FE Coverage Weekdays: MON-FRI, 8AM-5PM • FE Coverage Weekend: NO COVERAGE HRS • FE Onsite Response Time: 4 hours • InSite/Tech Phone Support • MyGE Healthcare Equipment • Parts Shipping: Included, Next Day 10:30AM LST-G03H • PM Coverage HOURS/DAYS: MON-FRI, 8AM-5PM • Repair Parts: Included, Next Day 10:30AM LST-G03H • Replacements Due to Abuse, Theft, Loss, Fire: Excluded • Software and Quality Updates • Third Party Software: Excluded • TIP Answer Line • Uptime Commitment: 97%	\$12,826	WILL BE GETTING REPLACED through AHE - Navigate Upgrade

Equipment Identifiers	Trans. Type	Equipment	Effective Date	Offering	Options	Features	Annual Amount	Comments
System ID: 760797P PhysLocAcct: 293156 Global Order #: 4046260 Cost Center: 1420	ADD REN	GE XR FlashPad - Digital Wireless Detector (887614) Future EOS: 6/30/2024	3/20/2024 Through End of Agreement	Complete	INCLUDED: - Battery Replacement Coverage - Detector Coverage: Included (customer pays \$5,000 per accidental drop) - Grid Replacement	<ul style="list-style-type: none"> - Advanced Visual Support - TE Coverage Weekdays: MON-FRI, 8AM-5PM - TE Coverage Weekends: NO COVERAGE HRS - TE Onsite Response Time: 4-Hours - InSite/Tech Phone Support - MyGE Healthcare Equipment - Parts Shipping: Included, Next Day 10:30AM LST-GENERAL - PM Coverage HOURS/DAYS: MON-FRI, 8AM-5PM - Repair Parts: Included, Next Day 10:30 AM LST-GENERAL - Replacements Due to Abuse, Theft, Loss, Fire Excluded - Software and Quality Updates - Third Party Software: Excluded - TIP Answer Line - Uptime Commitment: 99% 	\$12,826	
NET ANNUAL VALUE:							\$120,400	



Customer named below designates GE HealthCare as its authorized agent to act on Customer's behalf to conduct the following business matters concerning the equipment within Customer's owned, leased and/or managed facilities:

- ◆ Negotiate and sign service agreements and amendments thereto.
- ◆ Obtain service support, service support pricing, parts, parts pricing, technical support and information (including, but not limited to, manuals, software, etc.), service histories, time and material cost, and training.
- ◆ Receive invoices related to the service of the equipment including, but not limited to, service agreements, service support, parts, technical support and information, time and material cost, and training.

This agency authorization is effective as of the date shown below and continues until revoked in writing by an authorized representative of Customer. Revocation of this agency authorization will not affect the validity of any contracts or commitments made by GE HealthCare as Customer's agent prior to delivery of the written revocation.

CUSTOMER

Facility Name: _____

Signature: _____

Print Name: _____

Title: _____

Date: _____