



AGENDA FOR FINANCE COMMITTEE MEETING
Administrative Conference Room
Wednesday, May 27, 2026 – 1:00 p.m.
www.kvhd.org

Remote Participation – Microsoft Teams
Meeting ID: 239 270 919 568 021 **Password:** bn9Mz2hj

- A. CALL TO ORDER:**
- B. CHANGES TO AGENDA:** *(pages 1-2)*
If there are no changes, the agenda is approved as distributed.
- C. APPROVAL OF MINUTES:** *(pages 3-5)*
If no corrections, the minutes of April 29, 2026 meeting are approved as distributed.
- D. PUBLIC COMMENT:** This portion of the meeting is reserved for persons to address the Committee on any matter not on this agenda. They may ask a question for clarification, make a referral to staff for factual information, or request staff to report back to the committee at a later meeting. Speakers are limited to three minutes. Please state your name before making your comment.
- E. FINANCIAL STATEMENTS:**
- Unaudited Financial Statement – April 2026 *(pages 6-16)*
 - Narrative Summary *(page 17)*
 - 13-Month Statistics *(pgs 18-19)*
 - Local Vendor Aging Report *(page 20)*
- F. OLD BUSINESS:** None
- G. NEW BUSINESS:**
- 1. Contract Reviews** *(page 21)*
Sally Emery, Compliance Officer
 - a. 3M (Solventum) – Encoder Software
 - b. Aesto Health – Data Capture Clinical Archive AHT
 - c. Arjo – Equipment Maintenance for Sara 3000, Maxi Move
 - d. Axis Insurance (Allen J. Flood) – Board/Volunteer Accident Insurance
 - e. Bamboo Health – Interface CPSI to CURES
 - f. Becton, Dickinson, and Co. – Bactec FX 40 Blood Culture Instrument
 - g. Care Fusion (BD) – Pharmacy Pyxis, MVHC Pyxis
 - h. Coca-Cola – Fountain/Beverage System

- i. Corro Health – Revenue Integrity Plus
- j. Docusign – Remote Document Signatures
- k. Employers Edge (Equifax) – Service for Unemployment
- l. Google YouTube Music – SNF Residents
- m. Insight Direct USA (Adobe Creative Cloud for Teams) – Marketing/PR
- n. Insight Direct USA (Canvas.Evgraphics) – Software for Marketing
- o. Insight Direct USA (Microsoft 365) – Microsoft Office 365
- p. Insight Direct USA (Sophos) – Cyber Security
- q. Manifest MedEx – Health Information Exchange
- r. Todd Rowland, FNP – Emergency Service
- s. The Lamar Companies – KVHD Billboard

2. Capital Expenditure Request – Zoll Case Review Software

Shannon Jimerson, Chief Nursing Officer

(pgs 22-26)

3. Capital Expenditure Request – Laerdal Mid-Fidelity Simulator Manikins

Shannon Jimerson, Chief Nursing Officer

(pgs 27-38)

H. ADJOURNMENT



**MINUTES FOR FINANCE COMMITTEE MEETING
ADMINISTRATIVE CONFERENCE ROOM
Wednesday, April 29, 2026 – 1:00pm**

A. CALLED TO ORDER: The meeting was called to order by Director Clark at 1:00p.m. Upon calling the meeting to order, Director Clark stated Director Parks requested to participate remotely for this meeting due to emergency circumstances citing medical issues. The committee agreed on allowing remote participation for Director Parks.

PRESENT: Fred Clark, Committee Member (chaired committee)
Gene Parks, Committee Chair (participated remotely)
John Lovrich, Chief Executive Officer
Shannon Jimerson, Chief Nursing Officer
Cary Zuber, Chief Information Officer
Amy Smith, Controller
Sherry Jordan, Revenue Cycle Manager
Sally Emery, Compliance Officer
Greg Davis, Director of Population Health

B. CHANGES TO AGENDA: The agenda was approved as distributed.

C. APPROVAL OF MINUTES: The minutes of March 25, 2026 were approved as distributed.

D. PUBLIC COMMENT: No public comment.

E. FINANCIAL STATEMENT – March 2026:

Unaudited Financial Statements: For the month of March, there was a surplus of \$108,132, leaving a YTD surplus of \$230,073. Mr. Lovrich stated volumes were low for the month, specifically in inpatient and clinic. Retail pharmacy revenue is also down. Recruitment efforts for a clinic physician continue. The SNF census is currently 54. Mr. Lovrich continues to monitor the FTE's increase. The District received three IGT's this month. Mr. Lovrich updated the committee on the wound care program, stating the District will be discontinuing the relationship with BioWound due to high costs and poor reimbursement. Efforts are underway to more reasonably priced wound care supplies. Director Parks asked about the District's investments and whether or not we would be better served paying off debt, like the bonds, rather than investing at low interest yield. Mr. Lovrich stated he would check to see if there was a prepayment penalty for the bonds.

Narrative Summary:

Positive takeaways for the month:

- Long Term Care revenue was over budget.
- Net patient revenue was over budget.
- Outpatient revenue was over budget.

Negative takeaways for the month:

- Operating expenses were over budget.

- Gross AR days increased by 1.
- Clinic revenue was under budget.
- Inpatient revenue was under budget.
- Retail pharmacy revenue was under budget.

13-Month Statistics: Reviewed and discussed.

Local Vendor Aging Report: The Local Vendor Aging Report was presented by Ms. Smith. As of 4/24/26, the balance was \$8,024.61, with none over 30 days.

F. OLD BUSINESS: None

G. NEW BUSINESS:

1. Contract Review/Renewal Summary:

Sally Emery, Compliance Officer

- Alliant Insurance Service – Fidelity (Crime)
- Alliant Insurance Service – Property/Boiler
- Azara Healthcare (i2i) – QIP Program Interface
- Bakersfield Memorial Hospital – Technical Anatomical Pathology Services
- Bruce Boehmar – Apartment Lease 6429 Park Avenue A, B, C, D
- Doximity – Telehealth
- Duckor, Metzger & Wynne – Legal Counsel
- Gary Finstad, MD – EKG Reading
- Michael Green, MD – Emergency Service
- Insight Direct, USA (Mimecast) – Email Archiving/Recovery
- Insight Direct, USA (VMWare) – Servers
- Language Line – Interpreter Service
- Netflix – SNF Activities Department
- Ortho Clinical Diagnostics – Vitros
- Pipeline Health Holdings, LLC – Remote Pharmacy Service
- Regional Imaging, PC – Radiology Readings/Medical Director
- Starlink – Internet for Park Ave Apt.
- WipFli – Audit/Cost Reports

The contracts were approved by this committee and will be placed on the Board consent agenda for full Board consideration. Director Parks requested to see a year-to-year comparison for the insurances. Mr. Lovrich stated he will get the comparative together.

2. Capital Expenditure Request – HIM Copy Machine: The committee has questions about the attached quote as it is from 2024. Director Parks asked about entertaining another vendor. Per Mr. Zuber, the vendor Director Parks is referring to is a smaller organization that was not able to handle our volumes, but Mr. Zuber is happy to reach out to them again. Ultimately, this item was tabled pending a current quote.

3. Capital Expenditure Request – ER Gurney: The capital expenditure request for the ER gurney was presented by Shannon Jimerson, CNO. This request is to replace a broken gurney but also includes a scale which will be very helpful for critical patients. After brief discussion, the request was approved by this committee and will be placed on the Board of Directors consent agenda for full Board consideration.

4. Capital Expenditure Request – Defibrillator ER/Radiology: The capital expenditure request for the defibrillator for ER/Radiology was presented by Shannon Jimerson, CNO. This request is to order a new defibrillator for ER so that the current unit in ER can be moved to the CT scanner

room as that room does not have a crash cart. Mrs. Jimerson is requesting the Zoll defibrillator as it has pad compatibility with both the current units in ER and the ambulance defibrillators. After brief discussion, the request was approved by this committee and will be placed on the Board of Directors consent agenda for full Board consideration.

5. **Healthstream Policy/Procedure System:** This request is to upgrade our current system as they are phasing out their on-premises system and moving to a cloud-based system. We currently pay \$10k per year, and the upgrade will increase the cost to \$15k annually. Continuing with the same company will be very helpful with migration of the current data. After brief discussion, the upgrade was approved by the committee and will be placed on the Board of Directors consent agenda for full Board consideration.

H. **ADJOURNMENT:** The meeting was adjourned at 1:27p.m.

Submitted by:

Heidi Sage, Executive Assistant

Approved By:

Gene Parks, Treasurer



Unaudited Financial Statements

for

Ten Months Ending April 30, 2026

Certification Statement:

To the best of my knowledge, I certify for the hospital that the attached financial statements do not contain any untrue statement of a material fact or omit to state a material fact that would make the financial statements misleading. I further certify that the financial statements present in all material respects the financial condition and results of operation of the hospital and all related organizations reported herein.

Certified by:

Amy Smith
Controller

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**KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Ten Months Ending April 30, 2026**

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Patient Statistics

**KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Ten Months Ending April 30, 2026**

	Current Month				STATISTICS	Year-To-Date			
	Actual 04/30/26	Budget 04/30/26	Positive/ (Negative) Variance	Prior Year 04/30/25		Actual 04/30/26	Budget 04/30/26	Positive/ (Negative) Variance	Prior Year 04/30/25
Discharges									
[1]	31	29	2	29	Acute	260	291	(31)	263
[2]	0	2	(2)	1	Swing Beds	19	22	(3)	20
[3]	0	0	0	0	Psychiatric/Rehab	0	0	0	0
[4]	0	0	0	0	Respite	0	0	0	0
[5]	31	31	0	30	Total Adult Discharges	279	312	(33)	283
[6]	0	0	0	0	Newborn	0	0	0	0
[7]	31	31	0	30	Total Discharges	279	312	(33)	283
Patient Days:									
[8]	120	95	25	93	Acute	966	968	(2)	889
[9]	0	44	(44)	13	Swing Beds	217	452	(235)	374
[10]	0	0	0	0	Psychiatric/Rehab	0	0	0	0
[11]	0	0	0	0	Respite	0	0	0	0
[12]	120	139	(19)	106	Total Adult Patient Days	1,183	1,420	(237)	1,263
[13]	0	0	0	0	Newborn	0	0	0	0
[14]	120	139	(19)	106	Total Patient Days	1,183	1,420	(237)	1,263
Average Length of Stay (ALOS)									
[15]	3.9	3.3	(0.6)	3.2	Acute	3.7	3.3	(0.4)	3.4
[16]	0.0	20.6	0.0	13.0	Swing Bed	11.4	20.9	9.5	18.7
[17]	0.0	0.0	0.0	0.0	Psychiatric/Rehab	0.0	0.0	0.0	0.0
[18]	3.9	4.5	0.6	3.5	Total Adult ALOS	4.2	4.5	0.3	4.5
[19]	0.0	0.0	0.0	0.0	Newborn ALOS	0.0	0.0	0.0	0.0
Average Daily Census (ADC)									
[20]	4.0	3.2	0.8	3.1	Acute	3.2	3.2	(0.0)	2.9
[21]	0.0	1.5	(1.5)	0.4	Swing Beds	0.7	1.5	(0.8)	1.2
[22]	0.0	0.0	0.0	0.0	All Other Adult	0.0	0.0	0.0	0.0
[23]	4.0	4.6	(0.6)	3.5	Total Adult ADC	3.9	4.7	(0.8)	4.2
[24]	0.0	0.0	0.0	0.0	Newborn	0.0	0.0	0.0	0.0
Long Term Care:									
[25]	1,660	1,584	76	1,487	SNF/ECF Resident Days	16,326	16,051	275	14,494
[26]	1	2	(1)	1	SNF/ECF Resident Discharges	15	25	(10)	21
[27]	0	0	0	0	CBRF/Assisted Living Days	0	0	0	0
[28]	55.3	52.8	2.5	49.6	Average Daily Census	53.7	52.8	0.9	47.7
Emergency Room Statistics									
[29]	32	25	7	25	ER Visits - Admitted	243	258	(15)	242
[30]	384	290	94	311	ER Visits - Discharged	3,560	2,900	660	3,481
[31]	219	344	(125)	298	ER - Urgent Care Visits	2,715	3,482	(767)	2,816
[32]	635	659	(24)	634	Total ER Visits	6,518	6,640	(122)	6,539
[33]	5.04%	3.86%		3.94%	% of ER Visits Admitted	3.73%	3.88%		3.70%
[34]	103.23%	88.71%		86.21%	ER Admissions as a % of Total	93.46%	88.71%		92.02%
Outpatient Statistics:									
[35]	1,136	931	205	1,047	Total Outpatients Visits	9,965	9,220	745	9,544
[36]	24	16	8	27	Observation Bed Days	196	164	32	184
[37]	980	1,260	(280)	1,054	Clinic Visits - Primary Care	9,354	12,477	(3,123)	12,187
[38]	231	270	(39)	264	Clinic Visits - Specialty Clinics	2,338	2,671	(333)	2,399
[39]	0	0	0	0	IP Surgeries	0	0	0	0
[40]	0	0	0	0	OP Surgeries	0	0	0	0
[41]	0	0	0	0	Outpatient Scopes	0	0	0	0
[42]	6,767	6,280	487	5,541	Retail Pharmacy Scripts	69,762	63,635	6,127	50,625
[43]	0	0	0	0	Clinic Visits-Mobile Van	0	0	0	29
Productivity Statistics:									
[44]	226.57	212.97	(13.60)	218.29	FTE's - Worked	221.59	212.97	(8.62)	213.37
[45]	254.61	242.06	(12.55)	241.57	FTE's - Paid	248.14	242.06	(6.08)	236.98
[46]	0.9983	1.0550	0.06	1.1232	Case Mix Index -Medicare	0.9482	1.0550	0.11	1.0218
[47]	0.8868	0.9968	0.11	0.9987	Case Mix Index - All payers	0.9569	0.9968	0.04	0.9901

KERN VALLEY HEALTHCARE DISTRICT

EXECUTIVE FINANCIAL SUMMARY

Ten Months Ending April 30, 2026

BALANCE SHEET		
	4/30/2026	6/30/2025
ASSETS		
Current Assets	20,398,594	14,350,967
Assets Whose Use is Limited	8,425,109	15,328,589
Property, Plant and Equipment (Net)	11,870,266	11,735,542
Other Assets	668,200	668,200
Total Unrestricted Assets	41,362,169	42,083,298
Restricted Assets	0	0
Total Assets	41,362,169	42,083,298
LIABILITIES AND NET ASSETS		
Current Liabilities	6,271,578	5,608,601
Long-Term Debt	8,717,417	9,790,571
Other Long-Term Liabilities	8,574,762	9,230,117
Total Liabilities	23,563,757	24,629,289
Net Assets	17,798,412	17,454,009
Total Liabilities and Net Assets	41,362,169	42,083,298
STATEMENT OF REVENUE AND EXPENSES - YTD		
	ACTUAL	BUDGET
Revenue:		
Gross Patient Revenues	117,305,734	113,831,422
Deductions From Revenue	(79,539,466)	(79,098,862)
Net Patient Revenues	37,766,268	34,732,560
Other Operating Revenue	311,361	288,359
Total Operating Revenues	38,077,629	35,020,919
Expenses:		
Salaries, Benefits & Contract Labor	21,789,226	20,066,003
Purchased Services & Physician Fees	5,551,457	5,330,522
Supply Expenses	7,488,117	6,421,470
Other Operating Expenses	2,899,162	3,035,958
Bad Debt Expense	0	0
Depreciation & Interest Expense	592,010	800,340
Total Expenses	38,319,971	35,654,293
NET OPERATING SURPLUS	(242,342)	(633,374)
Non-Operating Revenue/(Expenses)	587,042	1,005,683
TOTAL NET SURPLUS	344,700	372,308
KEY STATISTICS AND RATIOS - YTD		
	ACTUAL	BUDGET
Total Acute Patient Days	966	968
Average Acute Length of Stay	3.7	3.3
Total Emergency Room Visits	6,518	6,640
Outpatient Visits	9,965	9,220
Total Surgeries	0	0
Total Worked FTE's	221.59	212.97
Total Paid FTE's	248.14	242.06
Productivity Index	0.9755	1.0000
EBITDA - YTD	0.38%	-0.12%
Current Ratio		
Days Expense in Accounts Payable	39.94	

Balance Sheet - Assets

KERN VALLEY HEALTHCARE DISTRICT

LAKE ISABELLA, CALIFORNIA

Ten Months Ending April 30, 2026

ASSETS

	30.5%	29.4%			27.8%
[1] Net to Gross AR %					
[2] CASH -ALL SOURCES	17,344,345	18,508,707	-1,164,362		20,408,927
	Current Month 4/30/2026	Prior Month 3/31/2026	Positive/ (Negative) Variance	Percentage Variance	Prior YR. AUDITED 6/30/2025
Current Assets					
[3] Cash and Cash Equivalents	9,727,214	10,928,051	(1,200,837)	-10.99%	6,145,776
[4] Gross Patient Accounts Receivable	29,808,928	30,334,207	(525,280)	-1.73%	25,088,793
[5] Less: Bad Debt and Allowance Reserves	(20,703,841)	(21,410,997)	707,156	3.30%	(18,125,817)
[6] Net Patient Accounts Receivable	9,105,086	8,923,210	181,877	2.04%	6,962,976
[7] Interest Receivable	0	0	0	0.00%	0
[8] Other Receivables	(933,369)	(2,208,600)	1,275,231	-57.74%	400,127
[9] Inventories	377,564	367,519	10,045	2.73%	388,816
[10] Prepaid Expenses	578,336	646,552	(68,216)	-10.55%	453,271
[11] Due From Third Party Payers	1,543,763	1,543,763	0	0.00%	0
[12] Due From Affiliates/Related Organizations	0	0	0	0.00%	0
[13] Other Current Assets	0	0	0	0.00%	0
[14] Total Current Assets	20,398,594	20,200,495	198,099	0.98%	14,350,967
Assets Whose Use is Limited					
[15] Auxillary Cash	387,649	371,029	16,620	4.48%	498,591
[16] Investments -LAIF	299,006	296,104	2,902	0.98%	286,699
[17] Debt Payment Fund	420,330	320,010	100,319	31.35%	566,847
[18] UBS Funds	4,036,208	4,011,208	25,000	0.62%	10,786,208
[19] Cash Westamerica	52,614	52,613	1	0.00%	52,605
[20] Project Fund	3,229,303	3,220,730	8,572	0.27%	3,137,639
[21] Covid Stimulus Cash Assets	0	0	0	0.00%	0
[22] Total Limited Use Assets	8,425,109	8,271,695	153,414	1.85%	15,328,589
Property, Plant, and Equipment					
[23] Land and Land Improvements	383,800	383,800	0	0.00%	383,800
[24] Building and Building Improvements	14,951,912	14,947,912	4,000	0.03%	14,947,912
[25] Equipment	23,882,848	23,878,623	4,225	0.02%	23,478,028
[26] Construction In Progress	7,784,189	7,765,584	18,606	0.24%	7,466,276
[27] Capitalized Interest	0	0	0	0.00%	0
[28] Gross Property, Plant, and Equipment	47,002,749	46,975,918	26,831	0.06%	46,276,015
[29] Less: Accumulated Depreciation	(35,132,483)	(35,072,967)	(59,516)	-0.17%	(34,540,473)
[30] Net Property, Plant, and Equipment	11,870,266	11,902,951	(32,685)	-0.27%	11,735,542
Other Assets					
Unamortized Loan Costs	0	0	0	0.00%	0
[31] Assets Held for Future Use	0	0	0	0.00%	0
Investments in Subsidiary/Affiliated Org.	0	0	0	0.00%	0
Other	668,200	668,200	0	0.00%	668,200
[32] Total Other Assets	668,200	668,200	0	0.00%	668,200
[33] TOTAL UNRESTRICTED ASSETS	41,362,169	41,043,341	318,828	0.78%	42,083,298
Restricted Assets					
[34] TOTAL ASSETS	41,362,169	41,043,341	318,828	0.78%	42,083,298

Balance Sheet - Liabilities and Net Assets

**KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Ten Months Ending April 30, 2026**

		LIABILITIES AND FUND BALANCE				
		Current Month 4/30/2026	Prior Month 3/31/2026	Positive/ (Negative) Variance	Percentage Variance	Prior Yr. AUDITED 6/30/2025
Current Liabilities						
[1]	Accounts Payable	2,585,705	2,489,690	(96,015)	-3.86%	1,688,097
[2]	Notes and Loans Payable	0	0	0	0.00%	0
[3]	Accrued Payroll	710,500	586,724	(123,776)	-21.10%	881,879
[4]	Accrued Payroll Taxes	(45,682)	(80,927)	(35,245)	43.55%	(103,305)
[5]	Accrued Benefits	1,185,620	1,156,492	(29,128)	-2.52%	1,096,921
[6]	Accrued Pension Expense (Current Portion)	47,190	78,294	31,104	39.73%	(1,089)
[7]	Other Accrued Expenses	124,035	122,416	(1,619)	-1.32%	295,335
[8]	Patient Refunds Payable	809,540	867,771	58,231	6.71%	840,764
[9]	Property Tax Payable	0	0	0	0.00%	0
[10]	Due to Third Party Payers	(140,715)	(114,982)	25,733	-22.38%	0
[11]	Advances From Third Party Payers	0	0	0	0.00%	0
[12]	Current Portion of LTD (Bonds/Mortgages)	936,000	936,000	0	0.00%	910,000
[13]	Current Portion of LTD (Leases)	59,385	59,385	(0)	0.00%	0
[14]	Other Current Liabilities	0	0	0	0.00%	0
	Total Current Liabilities	6,271,578	6,100,863	(170,715)	-2.80%	5,608,601
Long Term Debt						
[15]	Bonds/Mortgages Payable	8,254,000	8,254,000	0	0.00%	9,164,000
[16]	Leases/Notes Payable	1,458,802	1,458,802	(0)	0.00%	1,539,955
[17]	Less: Current Portion Of Long Term Debt	995,385	995,385	(0)	0.00%	913,384
	Total Long Term Debt (Net of Current)	8,717,417	8,717,417	0	0.00%	9,790,571
Other Long Term Liabilities						
[18]	Deferred Revenue	0	0	0	0.00%	0
[19]	Accrued Pension Expense (Net of Current)	100,459	66,972	(33,486)	-50.00%	148,849
[20]	Long Term Settlements	8,474,304	8,474,304	0	0.00%	9,081,268
	Total Other Long Term Liabilities	8,574,762	8,541,276	(33,486)	-0.39%	9,230,117
[21]	TOTAL LIABILITIES	23,563,757	23,359,556	(204,201)	-0.87%	24,629,289
Net Assets:						
[22]	Unrestricted Fund Balance	16,640,302	16,640,302	0	0.00%	16,640,302
[23]	Inter-Departmental Transfer (DSH)	0	0	0	0.00%	0
[24]	Restricted Fund Balance	0	0	0	0.00%	0
[25]	Net Revenue/(Expenses)	1,158,110	1,043,483	114,627	10.99%	813,708
[26]	TOTAL NET ASSETS	17,798,412	17,683,784	(114,627)	-0.65%	17,454,009
[27]	TOTAL LIABILITIES AND NET ASSETS	41,362,169	41,043,341	(318,828)	-0.78%	42,083,298

Statement of Revenue and Expense
KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Ten Months Ending April 30, 2026

	CURRENT MONTH				
	Actual 04/30/26	Budget 04/30/26	Positive (Negative) Variance	Percentage Variance	Prior Year 04/30/25
Gross Patient Revenue					
[1] Inpatient Revenue	1,479,429	1,158,579	320,850	27.69%	1,178,765
[2] Clinic Revenue	1,035,646	1,480,975	(445,329)	-30.07%	1,454,900
[3] Outpatient Revenue	6,073,313	5,331,703	741,609	13.91%	4,937,503
[4] Long Term Care Revenue	2,964,174	2,713,072	251,102	9.26%	2,657,872
[5] Retail Pharmacy Revenue	545,128	549,034	(3,906)	-0.71%	528,898
[6] Total Gross Patient Revenue	<u>12,097,691</u>	<u>11,233,364</u>	<u>864,326</u>	<u>7.69%</u>	<u>10,757,938</u>
Deductions From Revenue	68%	69%			68%
[7] Discounts and Allowances (incl IGTs)	(8,054,568)	(7,648,478)	(406,090)	-5.31%	(7,225,317)
[8] Bad Debt Expense (Governmental Providers Only)	(114,987)	(157,330)	42,343	26.91%	(140,024)
	0	0	0	0.00%	0
[9] Charity Care	0	0	0	0.00%	0
[10] Total Deductions From Revenue	<u>(8,169,555)</u>	<u>(7,805,809)</u>	<u>(363,746)</u>	<u>-4.66%</u>	<u>(7,365,340)</u>
[11] Net Patient Revenue	<u>3,928,135</u>	<u>3,427,555</u>	<u>500,580</u>	<u>14.60%</u>	<u>3,392,597</u>
[12] Other Operating Rev (Incl HHS Stimulus)	(14,436)	28,836	(43,272)	-150.06%	15,316
[13] Total Operating Revenue	<u>3,913,700</u>	<u>3,456,391</u>	<u>457,308</u>	<u>13.23%</u>	<u>3,407,913</u>
Operating Expenses					
[14] Salaries and Wages	1,781,694	1,608,062	(173,632)	-10.80%	1,654,167
[15] Fringe Benefits	378,128	311,429	(66,699)	-21.42%	332,810
[16] Contract Labor	92,829	60,707	(32,122)	-52.91%	95,657
[17] Professional & Physician Fees	405,054	387,546	(17,508)	-4.52%	377,024
[18] Purchased Services	180,361	138,493	(41,868)	-30.23%	150,363
[19] Supply Expense	690,402	633,698	(56,704)	-8.95%	583,304
[20] Utilities	67,417	75,851	8,434	11.12%	67,955
[21] Repairs and Maintenance	8,219	5,655	(2,564)	-45.35%	20,186
[22] Insurance Expense	67,428	84,735	17,306	20.42%	39,371
[23] All Other Operating Expenses	90,708	100,376	9,668	9.63%	89,736
[24] Bad Debt Expense (Non-Governmental Providers)	0	0	0	0.00%	0
[25] Leases and Rentals	42,166	32,985	(9,181)	-27.83%	33,523
[26] Depreciation and Amortization	59,516	78,981	19,465	24.65%	61,216
[27] Interest Expense (Non-Governmental Providers)	0	0	0	0.00%	0
[28] Total Operating Expenses	<u>3,863,921</u>	<u>3,518,516</u>	<u>(345,405)</u>	<u>-9.82%</u>	<u>3,505,312</u>
Net Operating Surplus/(Loss)	<u>49,778</u>	<u>(62,125)</u>	<u>111,903</u>	<u>-180.13%</u>	<u>(97,399)</u>
Non-Operating Revenue:					
[29] Contributions/Grants/PPP/ERC	0	13,556	(13,556)	-100.00%	35,372
[30] Investment Income	37,309	76,871	(39,562)	-51.47%	71,937
[31] Income Derived from Property Taxes	29,931	27,591	2,340	8.48%	27,974
[32] Interest Expense (Governmental Providers Only)	(19,011)	(20,713)	(1,702)	8.21%	(21,252)
[33] Other Non-Operating Revenue/(Expenses)	16,620	1,940	14,680	756.71%	10,157
[34] Total Non Operating Revenue/(Expense)	<u>64,849</u>	<u>99,245</u>	<u>(34,396)</u>	<u>-34.66%</u>	<u>124,187</u>
Total Net Surplus/(Loss)	<u>114,627</u>	<u>37,120</u>	<u>77,507</u>	<u>208.80%</u>	<u>26,789</u>
[35] Operating Margin	1.27%	-1.80%			-2.86%
[36] Total Profit Margin	2.93%	1.07%			0.79%
[37] EBITDA	2.31%	-0.11%			-1.69%
[38] Cash Flow Margin	4.94%	3.96%			3.21%

Statement of Revenue and Expense
KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Ten Months Ending April 30, 2026

	YEAR-TO-DATE				
	Actual 04/30/26	Budget 04/30/26	Positive (Negative) Variance	Percentage Variance	Prior Year 04/30/25
Gross Patient Revenue					
[1] Inpatient Revenue	11,403,578	11,740,266	(336,688)	-2.87%	11,604,925
[2] Clinic Revenue	13,347,522	15,007,218	(1,659,696)	-11.06%	14,843,990
[3] Outpatient Revenue	57,332,409	54,027,929	3,304,480	6.12%	51,802,883
[4] Long Term Care Revenue	29,159,745	27,492,464	1,667,280	6.06%	25,934,274
[5] Retail Pharmacy Revenue	6,062,480	5,563,545	498,935	8.97%	4,616,565
[6] Total Gross Patient Revenue	117,305,734	113,831,422	3,474,311	3.05%	108,802,638
Deductions From Revenue	68%	69%			69%
[7] Discounts and Allowances (incl IGTs)	(78,138,435)	(77,504,581)	(633,854)	-0.82%	(73,529,487)
[8] Bad Debt Expense (Governmental Providers Only)	(1,401,030)	(1,594,281)	193,251	12.12%	(1,526,461)
[9] Charity Care	0	0	0	0.00%	0
[10] Total Deductions From Revenue	(79,539,466)	(79,098,862)	(440,603)	-0.56%	(75,055,948)
[11] Net Patient Revenue	37,766,268	34,732,560	3,033,708	8.73%	33,746,689
[12] Other Operating Rev (Incl HHS Stimulus)	311,361	288,359	23,002	7.98%	257,891
[13] Total Operating Revenue	38,077,629	35,020,919	3,056,710	8.73%	34,004,580
Operating Expenses					
[14] Salaries and Wages	17,345,091	16,295,029	(1,050,062)	-6.44%	15,485,297
[15] Fringe Benefits	3,638,291	3,155,813	(482,478)	-15.29%	3,110,195
[16] Contract Labor	805,844	615,161	(190,683)	-31.00%	1,017,809
[17] Professional & Physician Fees	3,879,800	3,927,130	47,330	1.21%	3,620,085
[18] Purchased Services	1,671,657	1,403,392	(268,265)	-19.12%	1,449,012
[19] Supply Expense	7,488,117	6,421,470	(1,066,647)	-16.61%	5,848,668
[20] Utilities	669,424	768,621	99,197	12.91%	737,111
[21] Repairs and Maintenance	97,317	57,304	(40,013)	-69.83%	82,696
[22] Insurance Expense	790,667	858,643	67,976	7.92%	796,176
[23] All Other Operating Expenses	987,360	1,017,144	29,784	2.93%	972,894
[24] Bad Debt Expense (Non-Governmental Providers)	0	0	0	0.00%	0
[25] Leases and Rentals	354,394	334,246	(20,149)	-6.03%	314,251
[26] Depreciation and Amortization	592,010	800,340	208,331	26.03%	626,380
[27] Interest Expense (Non-Governmental Providers)	0	0	0	0.00%	0
[28] Total Operating Expenses	38,319,971	35,654,293	(2,665,678)	-7.48%	34,060,575
Net Operating Surplus/(Loss)	(242,342)	(633,374)	391,032	-61.74%	(55,995)
Non-Operating Revenue:					
[29] Contributions/Grants/PPP/ERC	238,694	137,364	101,330	73.77%	176,207
[30] Investment Income	366,405	778,961	(412,556)	-52.96%	763,577
[31] Income Derived from Property Taxes	299,312	279,588	19,724	7.05%	279,741
[32] Interest Expense (Governmental Providers Only)	(206,427)	(209,889)	3,461	-1.65%	(230,407)
[33] Other Non-Operating Revenue/(Expenses)	(110,942)	19,658	(130,600)	-664.35%	38,647
[34] Total Non Operating Revenue/(Expense)	587,042	1,005,683	(418,641)	-41.63%	1,027,765
Total Net Surplus/(Loss)	344,700	372,308	(27,608)	-7.42%	971,771
	ACTUAL YTD	BUD YTD	ACT FYE 24	PROJ FYE 25	Prior YTD
[35] Operating Margin	-0.64%	-1.81%			-0.16%
[36] Total Profit Margin	0.91%	1.06%			2.86%
[37] EBITDA	0.38%	-0.12%			1.00%
[38] Cash Flow Margin	3.00%	3.95%			5.38%

Statement of Revenue and Expense - 13 Month Trend

KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA

	30	31	28	31	31	30	31	30	31
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual
	04/30/26	03/31/26	02/28/26	01/31/26	12/31/25	11/30/25	10/31/25	09/30/25	08/31/25
Gross Patient Revenue									
[1] Inpatient Revenue	1,479,429	975,860	1,178,137	1,127,465	1,301,785	916,902	993,847	1,043,247	973,987
[2] Clinic Revenue	1,035,646	1,132,674	1,008,996	1,411,784	1,336,905	1,380,389	1,507,686	1,484,378	1,434,986
[3] Outpatient Revenue	6,073,313	6,137,832	5,617,386	5,588,050	5,598,512	5,687,840	5,284,368	5,901,662	5,484,908
[4] Long Term Care Revenue	2,964,174	3,084,785	2,772,263	3,068,793	2,984,831	2,841,120	2,907,090	2,716,734	2,857,113
[5] Retail Pharmacy Revenue	545,128	557,843	530,199	527,665	687,725	456,862	674,168	625,071	739,348
[6] Total Gross Patient Revenue	12,097,691	11,888,995	11,106,980	11,723,756	11,909,758	11,283,113	11,367,159	11,771,092	11,490,342
Deductions From Revenue									
[7] Discounts and Allowances (incl IGTs)	68% (8,054,568)	66% (7,753,278)	70% (7,609,662)	68% (7,900,876)	65% (7,664,622)	66% (7,263,153)	68% (7,626,640)	69% (7,923,166)	67% (7,555,625)
[8] Bad Debt Expense (Governmental Providers Only)	(114,987)	(150,821)	(144,121)	(121,526)	(122,829)	(163,337)	(131,266)	(146,919)	(153,678)
[7B] Medi-Cal Deductions due to IGTs	0	0	0	0	0	0	0	0	0
[9] Charity Care	0	0	0	0	0	0	0	0	0
[10] Total Deductions From Revenue	(8,169,555)	(7,904,099)	(7,753,782)	(8,022,401)	(7,787,451)	(7,426,491)	(7,757,906)	(8,070,085)	(7,709,303)
[11] Net Patient Revenue	3,928,135	3,984,896	3,353,198	3,701,355	4,122,307	3,856,622	3,609,253	3,701,007	3,781,038
[12] Other Operating Rev (Incl HHS Stimulus)	(14,436)	38,438	71,365	17,936	20,062	13,656	16,934	14,349	57,207
[13] Total Operating Revenue	3,913,700	4,023,334	3,424,562	3,719,291	4,142,369	3,870,278	3,626,188	3,715,357	3,838,245
Operating Expenses									
[14] Salaries and Wages	1,781,694	1,781,094	1,597,766	1,725,742	1,741,873	1,729,861	1,731,138	1,662,964	1,829,589
[15] Fringe Benefits	378,128	370,749	346,210	385,428	364,001	360,838	354,691	355,301	376,530
[16] Contract Labor	92,829	81,305	68,859	67,280	80,731	104,784	92,882	80,271	71,738
[17] Professional & Physician Fees	405,054	457,260	338,625	389,130	406,358	361,262	378,156	391,393	375,135
[18] Purchased Services	180,361	213,126	160,967	173,500	163,716	170,788	157,456	158,577	143,475
[19] Supply Expense	690,402	704,094	601,447	657,859	982,808	890,936	692,858	627,492	838,255
[20] Utilities	67,417	64,340	55,195	68,673	70,970	65,742	62,128	74,699	73,972
[21] Repairs and Maintenance	8,219	7,474	9,672	8,487	18,030	5,082	11,403	8,287	9,808
[22] Insurance Expense	67,428	105,200	67,428	67,428	105,425	67,428	70,271	105,200	67,428
[23] All Other Operating Expenses	90,708	102,704	99,852	111,156	103,443	85,330	76,037	105,490	98,026
[24] Bad Debt Expense (Non-Governmental Providers)	0	0	0	0	0	0	0	0	0
[25] Leases and Rentals	42,166	29,114	33,257	46,529	37,110	29,952	30,044	39,484	29,950
[26] Depreciation and Amortization	59,516	59,516	59,516	59,488	59,488	59,435	59,183	59,183	58,910
[27] Interest Expense (Non-Governmental Providers)	0	0	0	0	0	0	0	0	0
[28] Total Operating Expenses	3,863,921	3,975,978	3,438,795	3,760,700	4,133,954	3,931,468	3,716,248	3,668,341	3,972,816
Net Operating Surplus/(Loss)	49,778	47,356	(14,233)	(41,409)	8,415	(61,190)	(90,060)	47,015	(134,570)
Non-Operating Revenue:									
[29] Contributions/Grants/PPP/ERC	0	0	0	0	0	0	171,089	54,552	13,053
[30] Investment Income	37,309	34,141	35,152	38,512	35,963	37,933	35,714	37,810	37,278
[31] Income Derived from Property Taxes	29,931	29,931	29,931	29,931	29,931	29,931	29,931	29,931	29,931
[32] Interest Expense (Governmental Providers Only)	(19,011)	(18,990)	(19,076)	(20,045)	(27,627)	(20,009)	(20,049)	(20,301)	(20,201)
[33] Other Non-Operating Revenue/(Expenses)	16,620	15,694	13,603	10,546	13,256	8,793	(155,179)	(48,902)	(352)
[34] Total Non Operating Revenue/(Expense)	64,849	60,776	59,611	58,944	51,522	56,648	61,505	53,091	59,708
Total Net Surplus/(Loss)	114,627	108,132	45,378	17,536	59,937	(4,542)	(28,555)	100,107	(74,862)
[35] Operating Margin	1.27%	1.18%	-0.42%	-1.11%	0.20%	-1.58%	-2.48%	-3.51%	-3.51%
[36] Total Profit Margin	2.93%	2.69%	1.33%	0.47%	1.45%	0.12%	0.79%	-1.95%	-1.95%
[37] EBITDA	2.31%	2.18%	0.77%	-0.05%	0.97%	-0.56%	-1.40%	-2.50%	-2.50%
[38] Cash Flow Margin	4.94%	4.64%	3.62%	2.61%	3.55%	1.94%	1.40%	0.11%	0.11%

Statement of Revenue and Expense - 13 Month
KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA

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	31	30	31	30
	Actual	Actual	Actual	Actual
	07/31/25	06/30/25	05/31/25	04/30/25
Gross Patient Revenue				
[1] Inpatient Revenue	1,412,918	878,031	919,766	1,178,765
[2] Clinic Revenue	1,614,079	1,443,923	1,506,100	1,454,900
[3] Outpatient Revenue	5,958,538	5,822,291	5,131,157	4,937,503
[4] Long Term Care Revenue	2,962,842	2,813,800	2,794,698	2,657,872
[5] Retail Pharmacy Revenue	718,471	716,476	594,645	528,898
[6] Total Gross Patient Revenue	<u>12,666,849</u>	<u>11,674,521</u>	<u>10,946,365</u>	<u>10,757,938</u>
Deductions From Revenue	71%	69%	68%	68%
[7] Discounts and Allowances (incl IGTs)	<u>(8,846,846)</u>	<u>(7,964,781)</u>	<u>(7,294,455)</u>	<u>(7,225,317)</u>
[8] Bad Debt Expense (Governmental Providers Only)	<u>(151,546)</u>	<u>(95,513)</u>	<u>(108,897)</u>	<u>(140,024)</u>
[7B] Medi-Cal Deductions due to IGTs	0	0	0	0
[9] Charity Care	0	0	0	0
[10] Total Deductions From Revenue	<u>(8,998,392)</u>	<u>(8,060,294)</u>	<u>(7,403,352)</u>	<u>(7,365,340)</u>
[11] Net Patient Revenue	<u>3,668,456</u>	<u>3,614,226</u>	<u>3,543,013</u>	<u>3,392,597</u>
[12] Other Operating Rev (Incl HHS Stimulus)	<u>75,849</u>	<u>12,398</u>	<u>13,869</u>	<u>15,316</u>
[13] Total Operating Revenue	<u>3,744,306</u>	<u>3,626,624</u>	<u>3,556,882</u>	<u>3,407,913</u>
Operating Expenses				
[14] Salaries and Wages	1,763,370	1,656,279	1,648,035	1,654,167
[15] Fringe Benefits	346,415	326,522	326,902	332,810
[16] Contract Labor	65,166	78,264	79,951	95,657
[17] Professional & Physician Fees	377,397	354,404	384,120	377,024
[18] Purchased Services	149,690	119,935	169,025	150,363
[19] Supply Expense	801,965	785,215	677,345	583,304
[20] Utilities	66,288	61,519	92,322	67,955
[21] Repairs and Maintenance	10,855	11,241	(1,411)	20,186
[22] Insurance Expense	67,428	106,726	67,043	39,371
[23] All Other Operating Expenses	114,613	93,575	125,211	89,736
[24] Bad Debt Expense (Non-Governmental Providers)	0	0	0	0
[25] Leases and Rentals	36,790	24,052	21,687	33,523
[26] Depreciation and Amortization	57,774	59,348	60,983	61,216
[27] Interest Expense (Non-Governmental Providers)	0	0	0	0
[28] Total Operating Expenses	<u>3,857,750</u>	<u>3,677,079</u>	<u>3,651,213</u>	<u>3,505,312</u>
Net Operating Surplus/(Loss)	<u>(113,445)</u>	<u>(50,455)</u>	<u>(94,331)</u>	<u>(97,399)</u>
Non-Operating Revenue:				
[29] Contributions/Grants/PPP/ERC	0	11,335	50,000	35,372
[30] Investment Income	36,594	24,384	73,241	71,937
[31] Income Derived from Property Taxes	29,931	57,491	27,974	27,974
[32] Interest Expense (Governmental Providers Only)	<u>(21,117)</u>	<u>(29,005)</u>	<u>(23,657)</u>	<u>(21,252)</u>
[33] Other Non-Operating Revenue/(Expenses)	<u>14,979</u>	<u>185</u>	<u>(26,297)</u>	<u>10,157</u>
[34] Total Non Operating Revenue/(Expense)	<u>60,387</u>	<u>64,390</u>	<u>101,261</u>	<u>124,187</u>
Total Net Surplus/(Loss)	<u>(53,058)</u>	<u>13,935</u>	<u>6,930</u>	<u>26,789</u>
[35] Operating Margin	-3.03%	-1.39%	-2.65%	-2.86%
[36] Total Profit Margin	-1.42%	0.38%	0.19%	0.79%
[37] EBITDA	-2.05%	-0.55%	-1.60%	-1.69%
[38] Cash Flow Margin	0.69%	2.82%	2.57%	3.21%

Statement of Cash Flows

KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Ten Months Ending April 30, 2026

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	CASH FLOW	
	Current Month 4/30/2026	Current Year-To-Date 4/30/2026
CASH FLOWS FROM OPERATING ACTIVITIES:		
[1] Net Income (Loss)	114,627	344,700
[2] Adjustments to Reconcile Net Income to Net Cash		
[3] Provided by Operating Activities:		
[4] Depreciation	59,516	592,010
[5] (Increase)/Decrease in Net Patient Accounts Receivable	(181,877)	(2,142,110)
[6] (Increase)/Decrease in Other Receivables	(1,275,231)	1,333,497
[7] (Increase)/Decrease in Inventories	(10,045)	11,252
[8] (Increase)/Decrease in Pre-Paid Expenses	68,216	(125,065)
[9] (Increase)/Decrease in Other Current Assets	0	0
[10] Increase/(Decrease) in Accounts Payable	96,015	897,310
[11] Increase/(Decrease) in Notes and Loans Payable	0	0
[12] Increase/(Decrease) in Accrued Payroll and Benefits	157,044	23,222
[13] Increase/(Decrease) in Accrued Expenses	1,619	(171,299)
[14] Increase/(Decrease) in Patient Refunds Payable	(58,231)	(31,224)
[15] Increase/(Decrease) in Third Party Advances/Liabilities	(25,733)	(1,681,095)
[16] Increase/(Decrease) in Other Current Liabilities	0	0
[17] Net Cash Provided by Operating Activities:	(1,054,078)	(948,801)
CASH FLOWS FROM INVESTING ACTIVITIES:		
[18] Purchase of Property, Plant and Equipment	(26,831)	(726,734)
[19] (Increase)/Decrease in Limited Use Cash and Investments	(19,522)	98,635
[20] (Increase)/Decrease in Other Limited Use Assets	(133,893)	6,804,845
[21] (Increase)/Decrease in Other Assets	0	0
[22] Net Cash Used by Investing Activities	(180,245)	6,176,746
CASH FLOWS FROM FINANCING ACTIVITIES:		
[23] Increase/(Decrease) in Bond/Mortgage Debt	0	(910,000)
[24] Increase/(Decrease) in Capital Lease Debt	0	(81,153)
[25] Increase/(Decrease) in Other Long Term Liabilities	33,486	(655,355)
[26] Net Cash Used for Financing Activities	33,487	(1,646,507)
(INCREASE)/DECREASE IN RESTRICTED ASSETS	0	0
[27] Net Increase/(Decrease) in Cash	(1,200,837)	3,581,438
[28] Cash, Beginning of Period	10,928,051	6,145,776
[29] Cash, End of Period	9,727,214	9,727,214

**Kern Valley Healthcare District
Financial Report**

For the month of April 2026 (10th month in FY 26)

Profit/Loss Summary

Net Income in April was \$114,627 (a 2.93 % total profit margin), and \$77,507 above budget.

Net Patient Revenue- MTD positive-YTD positive

Month-The Net Patient Revenue in April was \$3,928,135 (14.60 % above budget). The volume was lower in the acute areas where patient days were up by 37 from March and under budget (19 days below budget), Gross Inpatient Revenues were above budget (\$320,850). Skilled Nursing revenues decreased in April (\$120,611 below prior month (days were down by 75 and census was down .7 days and revenues were over budget by \$251,102. Outpatient revenues were \$741,609 above budget (13.91%) Outpatient visits were over budget by 205 and ER Visits were under budget by 24. Retail Pharmacy revenue was .717% under budget for the month (prescriptions were 487 over budget, and 71 below prior month). Clinic Revenue was \$445,329 below budget (visits were 319 visits under budget-21%).

YTD-Net Patient Revenue is over budget by \$3,033,708 (8.73%). Volumes are under budget in the acute (237 days) and ER (122 visits). Volumes are over budget in the Outpatient (745 visits), skilled Nursing (275 days) and the retail pharmacy (6,127 prescriptions). Inpatient (\$336,688) and Clinic revenue (\$1,659,696) are under budget. Outpatient revenue (\$3,304,480), Skilled nursing revenue (\$1,667,280) and Retail pharmacy (\$498,935) are over budget.

Operating Expenses- MTD Negative YTD Negative

Month-Operating Expenses in April were \$345,405 (9.82%) above budget (unfavorable). Labor expenses were over budget with April salaries and wages and fringe benefits above budget by \$240,331 and contract labor was \$32,122 over budget. Supply expense was over budget by \$56,704. Professional and Physician fees are also over budget by \$17,508 due to ER Physician fees being over budget by \$14,917.

YTD- Operating Expenses are \$2,665,678 (7.48%) above budget (unfavorable). Labor expenses are over budget with salaries and wages and fringe benefits above budget by \$1,532,540 and contract labor is \$190,683 above budget. Supply expense is over budget by \$1,066,647 primarily due to the retail pharmacy drug expenses being over budget by \$591,889, due to prescriptions filled being over budget by 6,127, and wound care supplies being unbudgeted by \$595,849.

Balance Sheet/Cash Flow

Patient cash collections in April were down from \$2,910,931 in March to \$2,380,469 in April. The Gross AR Days decreased to 76 days in April from 78 in March. Gross AR decreased by \$525,280. We are still reviewing all of the accounts to get the AR days down. Cash Balances (all sources) decreased to \$17,344,345 compared to \$18,508,707 in March.

The Accounts Payable balances increased by \$96,015 in April, primarily due to unpaid Wound care invoices.

Concluding Summary

Positive takeaways for the month:

- 1) Long Term Care revenue was over budget.
- 2) Net patient revenue was over budget.
- 3) Outpatient revenue was over budget.
- 4) Inpatient revenue was over budget.
- 5) Gross AR days decreased by 2.

Negative takeaways for the month:

- 1) Operating expenses were over budget.
- 2) Clinic revenue was under budget.
- 3) Retail pharmacy revenue was under budget.

Prepared by John Lovrich, CEO
May 22, 2026

KVHD
Patient Statistics
Thirteen Months Ended April 30, 2026

STATISTICS	Actual 4/30/2025	Actual 5/31/2025	Actual 6/30/2025	Actual 7/31/2025	Actual 8/31/2025	Actual 9/30/2025	Actual 10/31/2025	Actual 11/30/2025	Actual 12/31/2025	Actual 1/31/2026	Actual 2/28/2026	Actual 3/31/2026	Actual 4/30/2026
Discharges													
[1] Acute	29	24	22	27	21	23	27	20	32	29	28	22	31
[2] Swing Beds	1	0	0	4	1	3	2	2	2	3	2	0	0
[3] Psychiatric/Rehab	0	0	0	0	0	0	0	0	0	0	0	0	0
[4] Respite	0	0	0	0	0	0	0	0	0	0	0	0	0
[5] Total Adult Discharges	30	24	22	31	22	26	29	22	34	32	30	22	31
[6] Newborn	0	0	0	0	0	0	0	0	0	0	0	0	0
[7] Total Discharges	30	24	22	31	22	26	29	22	34	32	30	22	31
Patient Days:													
[8] Acute	93	73	79	109	76	91	88	86	122	97	94	83	120
[9] Swing Beds	13	0	0	39	17	14	39	5	35	44	24	0	0
[10] Psychiatric/Rehab	0	0	0	0	0	0	0	0	0	0	0	0	0
[11] Respite	0	0	0	0	0	0	0	0	0	0	0	0	0
[12] Total Adult Patient Days	106	73	79	148	93	105	127	91	157	141	118	83	120
[13] Newborn	0	0	0	0	0	0	0	0	0	0	0	0	0
[14] Total Patient Days	106	73	79	148	93	105	127	91	157	141	118	83	120
Average Length of Stay (ALOS)													
[15] Acute	3.2	3.0	3.6	4.0	3.6	4.0	3.3	4.3	3.8	3.3	3.4	3.8	3.9
[16] Swing Bed	13.0	0.0	0.0	9.8	17.0	4.7	19.5	2.5	17.5	14.7	12.0	0.0	0.0
[17] Psychiatric/Rehab	0	0	0	0	0	0	0	0	0	0	0	0	0
[18] Total Adult ALOS	3.5	3.0	3.6	4.8	4.2	4.0	4.4	4.1	4.6	4.4	3.9	3.8	3.9
[19] Newborn ALOS	0	0	0	0	0	0	0	0	0	0	0	0	0
[1]													
Average Daily Census (ADC)													
[20] Acute	3.1	2.4	2.6	3.5	2.5	3.0	2.8	2.9	3.9	3.1	3.4	2.7	4.0
[21] Swing Beds	0.4	0.0	0.0	1.3	0.5	0.5	1.3	0.2	1.1	1.4	0.9	0.0	0.0
[22] All Other Adult	0	0	0	0	0	0	0	0	0	0	0	0	0
[23] Total Adult ADC	3.5	2.4	2.6	4.8	3.0	3.5	4.1	3.0	5.1	4.5	4.2	2.7	4.0
[24] Newborn	0	0	0	0	0	0	0	0	0	0	0	0	0
Long Term Care:													
[25] SNF/ECF Resident Days	1487	1571	1573	1662	1593	1521	1628	1584	1667	1728	1548	1735	1660
[26] SNF/ECF Resident Discharges	1	2	1	0	2	2	2	1	3	1	2	0	1
[27] CBRF/Assisted Living Days	0	0	0	0	0	0	0	0	0	0	0	0	0
[28] Average Daily Census	49.6	50.7	52.4	53.6	51.4	50.7	52.5	51.1	53.8	55.7	55.3	56.0	55.3
Emergency Room Statistics													
[29] ER Visits - Admitted	25	23	22	27	23	23	24	19	30	23	23	22	32
[30] ER Visits - Discharged	311	324	344	381	328	364	360	307	323	354	381	378	384
[31] ER - Urgent Care Visits	322	310	312	316	304	270	241	274	261	302	273	278	219
[32] Total ER Visits	658	657	678	724	655	657	625	600	614	679	676	678	635
[33] % of ER Visits Admitted	3.80%	3.50%	3.24%	3.73%	3.51%	3.50%	3.84%	3.17%	4.89%	3.39%	3.40%	3.24%	5.04%
[34] ER Admissions as a % of Total	86.21%	79.31%	75.86%	96.43%	95.83%	85.19%	88.89%	86.36%	88.24%	71.88%	76.67%	100.00%	103.23%

KVHD
Patient Statistics
Thirteen Months Ended April 30, 2026

STATISTICS	Actual 4/30/2025	Actual 5/31/2025	Actual 6/30/2025	Actual 7/31/2025	Actual 8/31/2025	Actual 9/30/2025	Actual 10/31/2025	Actual 11/30/2025	Actual 12/31/2025	Actual 1/31/2026	Actual 2/28/2026	Actual 3/31/2026	Actual 4/30/2026
Outpatient Statistics:													
[35] Total Outpatients Visits	1047	1025	1055	1135	955	1082	1090	840	929	901	901	996	1136
[36] Observation Bed Days	27	19	25	17	21	17	15	18	19	20	23	22	24
[37] Clinic Visits - Primary Care	1054	1145	976	1168	975	922	1039	906	864	843	725	932	980
[38] Clinic Visits - Specialty Clinics	264	222	261	264	224	235	263	190	207	286	202	236	231
[39] IP Surgeries	0	0	0	0	0	0	0	0	0	0	0	0	0
[40] OP Surgeries	0	0	0	0	0	0	0	0	0	0	0	0	0
[41] Outpatient Scopes	0	0	0	0	0	0	0	0	0	0	0	0	0
[42] Retail Pharmacy Scripts	5541	5858	6654	7799	7499	6858	7121	6220	7096	6796	6768	6838	6767
[43] Clinic Visits-Mobile Van	0	0	0	0	0	0	0	0	0	0	0	0	0
[44] FTE's - Worked	223.42	220.81	216.58	220.73	227.94	222.87	224.62	223.66	214.91	210.62	218.76	225.60	228.57
[45] FTE's - Paid	247.25	246.07	242.25	248.21	248.35	247.12	248.82	246.99	247.08	244.68	245.15	250.43	254.61
[46] Case Mix Index -Medicare	1.1230	1.3689	1.0734	0.9978	0.9270	1.0765	0.9313	0.8826	0.9107	0.9234	1.0715	0.7624	0.9983
[47] Case Mix Index - All payers	0.9990	1.1085	0.9517	1.0036	0.9840	0.9601	0.9654	0.9045	0.8898	0.9443	1.0821	1.0035	0.8868

KERN VALLEY HEALTHCARE DISTRICT
 AP LOCAL VENDOR AGING AS OF 05/20/2026

VENDOR NAME	VEND#	CURRENT	OVER	OVER	OVER	OVER	BALANCE
			30 DAYS	60 DAYS	90 DAYS	120 DAYS	
APPLIANCE CENTER	03760	811.88	0.00	0.00	0.00	0.00	811.88
BUILDERS MART	01367	2,676.16	0.00	0.00	0.00	0.00	2,676.16
C R PEST CONTROL	52172	781.00	0.00	0.00	0.00	0.00	781.00
CRANES WASTE OIL INC	53212	2,900.00	0.00	0.00	0.00	0.00	2,900.00
CROSSROADS MINI MART	53131	53.55	0.00	0.00	0.00	0.00	53.55
GENERAL PLUMBING JOHN STIVERS	52329	145.00	0.00	0.00	0.00	0.00	145.00
KERN RIVER PROPANE	53191	15,841.33	0.00	0.00	0.00	0.00	15,841.33
KERN VALLEY EXCHANGE CLUB NC	53724	45.00	0.00	0.00	0.00	0.00	45.00
MT MESA AUTOMOTIVE	52766	101.12	0.00	0.00	0.00	0.00	101.12
MT MESA MARKET	01196	122.13	0.00	0.00	0.00	0.00	122.13
MT MESA SHELL	02343	964.22	0.00	0.00	0.00	0.00	964.22
THOMAS REFUSE SERVICE 123195	52815	268.09	0.00	0.00	0.00	0.00	268.09
THOMAS REFUSE SERVICE 123623	02118	3,819.93	0.00	0.00	0.00	0.00	3,819.93
THOMAS REFUSE SERVICE 123624	52817	345.10	0.00	0.00	0.00	0.00	345.10
THOMAS REFUSE SERVICE 125578	52816	168.78	0.00	0.00	0.00	0.00	168.78
		29,043.29	0.00	0.00	0.00	0.00	29,043.29

**KERN VALLEY
HEALTHCARE DISTRICT**

**MAY
2025**

CONTRACT	VEN #	CONTRACT TYPE	DESCRIPTION	COST		BEGIN	RENEW	NEXT FINANCE REVIEW	TERMS	DEPT	MANAGER
3 M / (SOLVENTUM)	52428	SOFTWARE	ENCODER SOFTWARE	\$ 20,622.79	ANN	08/14/25	08/13/26	05/01/26	AUTO RENEWAL AT TERM UNLESS 60 DAY WRITTEN NOTICE	HIM	PETTIJOHN
AESTO HEALTH	53584	SERVICE	DATA CAPTURE CLINICAL ARCHIVE - AHT	\$ 175.00	MO	08/12/24	08/11/31	05/01/26	60 DAY NOTICE TO TERM OR WILL CONTINUE	IS	ZUBER
ARJO	51780	SERVICE	EQUIPMENT MAINTENANCE FOR SARA 3000, MAXI MOVE	\$ 2,874.00	ANN	08/25/25	08/24/26	05/01/26		SKILLED NURSING	MARKMAN
AXIS INSURANCE (ALLEN J. FLOOD CO)	03650	INSURANCE	BOARD AND VOLUNTEER ACCIDENT INSURANCE	\$ 500.00	ANN	08/15/24	08/14/25	05/01/26	POL# SRPO-20437-3054	ADMINISTRATION	LOVRICH
BAMBOO HEALTH	53477	LICENSE FEES	INTERFACE CPSI to CURES	\$ 1,000.00	3 YEAR	08/22/23	08/21/26	05/01/26	30 DAY WRITTEN NOTICE	IS	ZUBER
BECTON, DICKINSON AND CO	52573	EQUIPMENT WARRANTY	BACTEC FX 40 BLOOD CULTURE INSTRUMENT	\$ 21,067.00	ANN	08/25/25	08/24/28	05/01/26	3 YR SERVICE AGREEMENT	LABORATORY	TALAMPAS
CARE FUSION (BD)	52184	RENTAL	PHARMACY PYXIS SYSTEM MVHC PYXIS 2/1/25-1/31/30		MO	08/01/25	07/31/26	05/01/26		PHARMACY	TRAN
COCA-COLA		LEASE	FOUNTAIN/BEVERAGE SYS			08/13/05	OPEN	05/01/26	COST BASED ON ORDERS	NUTRITIONAL SERVICES	FRIESON
CORROHEALTH	53606	AGREEMENT	REVENUE INTEGRITY PLUS	\$ 5,660.67	MO	08/11/25	07/10/26	05/01/26		ADMINISTRATION	LOVRICH
DOCUSIGN	53586	SERVICE	REMOTE DOCUMENT SIGNATURES	\$ 2,859.48	ANN	08/19/25	08/18/26	05/01/26		IS	ZUBER
EMPLOYERS EDGE (EQUIFAX)	53562	INSURANCE	SERVICE FOR UNEMPLOYMENT	\$ 868.25	QTRLY	08/01/25	07/31/26	05/01/26		HUMAN RESOURCES	COLEMAN
GOOGLE YOUTUBE MUSIC	53197	SUBSCRIPTION	USE FOR RESIDENTS-SNC	\$ 167.88	ANN	08/11/25	08/10/28	05/01/26		IS	ZUBER
INSIGHT DIRECT USA (ADOBE CREATIVE CLOUD FOR TEAMS)	53088	SOFTWARE	TOOLS FOR MARKETING/PUBLIC RELATIONS	\$ 993.67	ANN	08/20/25	08/19/26	05/01/26		PUBLIC AFFAIRS	CAVER
INSIGHT DIRECT USA (CANVAS.EVGRAPHICS)	53088	SOFTWARE	SOFTWARE FOR MARKETING	\$ 994.82	ANN	08/25/25	08/27/26	05/01/26		PUBLIC AFFAIRS	CAVER
INSIGHT DIRECT USA (MICROSOFT 365)	53088	SERVICE	MICROSOFT OFFICE 365	\$ 3,359.80	MO	08/27/24	08/26/27	05/01/26		IS	ZUBER
INSIGHT DIRECT USA (SOPHOS)	53088	LICENSE FEES	CYBER SECURITY	\$ 51,177.50	THREE YEARS	08/10/25	08/09/28	05/01/26		IS	ZUBER
MANIFEST MEDEX	53213	HIE	HEALTH INFORMATION EXCHANGE		ANNUAL	07/31/19	OPEN	05/01/26	30 DAY WRITTEN NOTICE TO TERMINATE. MAY BE AMENDED FROM TIME TO TIME WITH 30 DAY WRITTEN NOTICE.	ADMINISTRATION	LOVRICH
ROWLAND, TODD FNP		NURSE PRACTITIONER	EMERGENCY SERVICE	\$ 200.00	HR	08/15/25	08/14/28	05/01/26	60 DAY WRITTEN NOTICE	ADMINISTRATION	LOVRICH
THE LAMAR COMPANIES	53582	ADVERTISING	KVHD BILLBOARD	\$ 728.00	MO	08/18/25	08/16/26	05/01/26		PUBLIC AFFAIRS	CAVER

3. Comparable Services Analysis

(Provide a breakdown of costs from comparable vendors Please attach quotes

Vendor	Recommended Vendor (Y/N)	Amount \$

4. Authorization

Involves Facilities: Yes* No Involves Nursing: Yes* No Involves Technology: Yes* No

** Yes to either of the above requires Plant Operations Manager, CNO, and/or CIO approval.*

Signatures:

_____	_____
<i>Legal Counsel</i>	<i>Date</i>
_____	_____
<i>Plant Operations Manager (if required)</i>	<i>Date</i>
_____	_____
<i>CIO (if required)</i>	<i>Date</i>
_____	_____
<i>CFO</i>	<i>Date</i>
_____	_____
<i>CNO (If required)</i>	<i>Date</i>
_____	_____
<i>CEO</i>	<i>Date</i>
_____	_____
<i>Department Manager</i>	<i>Date</i>

5. Administration Use Only

Finance Committee Approval Date: _____

Board of Directors Approval Date: _____

Notes:



ZOLL Medical Corporation

269 Mill Road
 Chelmsford, MA 01824-4105
 Federal ID# 04-2711626

Phone: (800) 348-9011
 Fax: (978) 421-0015
 Email: esales@zoll.com

Quote No: Q-140793 Version: 3

Kern Valley Healthcare District
 6412 Laurel Ave
 Mountain Mesa, CA 93240

ZOLL Customer No: 3659

Shannon Jimerson
 760-379-2681
 shannonjimerson@kvhd.org

Quote No: Q-140793
 Version: 3

Issued Date: May 18, 2026
 Expiration Date: June 30, 2026

Terms: 2% discount if paid by within 15 days, full amount due net 30 days

FOB: Shipping Point
 Freight: Prepay & Add

Prepared by: Jennifer Clegg
 Hospital Territory Manager
 jennifer.clegg@zoll.com
 (720) 301-9114

Item	Contract Reference	Part Number	Description	Qty	List Price	Adj. Price	Total Price
1		8400-100045	CaseReview Subscription, 5 Year, R Series, X Series, and Zenix – Hosted Provides detailed information on resuscitation events including CPR quality on compression depth, rate, pause time, and release. Also includes ECG, shocks, capnography, and SpO2 data. Software hosted on cloud. Subscription for 5 years- supports R Series and X Series data files. Includes service, updates, and upgrades. ZOLL will provide phone support (800- 348-9011 - toll free) during 8 to 6 pm EST, Monday to Friday, excluding ZOLL holidays. Online documentation is available 24/7.	4	\$575.00	\$575.00	\$2,300.00
2	CH-07157	8005-000102-01	R Series WiFi Card with Clock Sync	4	\$915.67	\$646.12	\$2,584.48
3		8400-110001	Deployment Support for ALS/BLS Software Solutions / Zenix Viewer Deployment	1	\$6,000.00	\$2,000.00	\$2,000.00

Subtotal: \$6,884.48

Total: \$6,884.48

Contract Reference	Description
CH-07157	Reflects Premier Defib Agreement PP-CA-718 T3 contract Pricing. Notwithstanding anything to the contrary herein, the terms and conditions set forth in Premier Defib Agreement PP-CA-718 shall apply to the customer's purchase of the products set forth on this quote.



ZOLL Medical Corporation

269 Mill Road
Chelmsford, MA 01824-4105
Federal ID# 04-2711626

Phone: (800) 348-9011
Fax: (978) 421-0015
Email: esales@zoll.com

Kern Valley Healthcare District
Quote No: Q-140793 Version: 3

To the extent that ZOLL and Customer, or Customer’s Representative have negotiated and executed overriding terms and conditions (“Overriding T’s & C’s”), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL’s Standard Commercial Terms and Conditions (“ZOLL T’s & C’s”) which for capital equipment, accessories and consumables can be found at <https://www.zoll.com/terms-and-conditions-of-sale>, for software products can be found at <https://www.zoll.com/software-legal>, and for ExpertCare Service Plans can be found at <https://www.zoll.com/ExpertCare-Service-Terms>. Except in the case of overriding T’s and C’s, any Purchase Order (“PO”) issued in response to this quotation will be deemed to incorporate ZOLL T’s & C’s, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

1. Delivery will be made upon availability.
2. This Quote expires on June 30, 2026. Pricing is subject to change after this date.
3. Applicable tax, shipping & handling will be added at the time of invoicing.
4. All purchase orders are subject to credit approval before being accepted by ZOLL.
5. To place an order, please forward the purchase order with a copy of this quotation to esales@zoll.com or via fax to 978-421-0015.
6. All discounts from list price are contingent upon payment within the agreed upon terms.
7. Place your future accessory orders online by visiting the ZOLL web store.

Order Information (to be completed by the customer)

Tax Exempt Entity (Tax Exempt Certificate must be provided to ZOLL)

Taxable Entity (Applicable tax will be applied at time of invoice)

BILL TO ADDRESS	SHIP TO ADDRESS
Name/Department:	Name/Department:
Address:	Address:
City / State / Zip Code:	City / State / Zip Code:

Is a Purchase Order (PO) required for the purchase and/or payment of the products listed on this quotation?

Yes PO Number: _____ PO Amount: _____
(A copy of the Purchase Order must be included with this Quote when returned to ZOLL)

No (Please complete the below section when submitting this order)

For organizations that do not require a PO, ZOLL requires written execution of this order. The person signing below represents and warrants that she or he has the authority to bind the party for which he or she is signing to the terms and prices in this quotation.

Kern Valley Healthcare District

Authorized Signature:

Name: _____
Title: _____
Date: _____



Kern Valley Healthcare District
Quote No: Q-140793 Version: 3

269 Mill Road
Chelmsford, Massachusetts 01824-4105
978-421-9655 (main)
978-421-0025 (fax)
www.zoll.com

ALS/BLS Software Solutions Master Software, SaaS and Services Agreement and Addenda Acknowledgement Form

The terms and conditions applicable to ZOLL Medical Corporation's Software Solutions products can be found at <https://www.zoll.com/software-legal>. By signing below, the Customer acknowledges and agrees to those terms and conditions. The person signing below represents and warrants that she or he has the authority to bind the Customer to those terms and conditions.

Customer

Signature:

Name: _____

Title: _____

Company: _____

Company Address: _____

Date: _____

3. Comparable Services Analysis

(Provide a breakdown of costs from comparable vendors Please attach quotes

Vendor	Recommended Vendor (Y/N)	Amount \$

4. Authorization

Involves Facilities: Yes* No Involves Nursing: Yes* No Involves Technology: Yes* No
 * Yes to either of the above requires Plant Operations Manager, CNO, and/or CIO approval.

Signatures:

<i>Legal Counsel</i>	<i>Date</i>
<i>Plant Operations Manager (if required)</i>	<i>Date</i>
<i>CIO (if required)</i>	<i>Date</i>
<i>CFO</i>	<i>Date</i>
<i>CNO (If required)</i>	<i>Date</i>
<i>CEO</i>	<i>Date</i>
<i>Department Manager</i>	<i>Date</i>

5. Administration Use Only

Finance Committee Approval Date: _____

Board of Directors Approval Date: _____

Notes:

Laerdal Medical Corporation

167 Myers Corners Road
 Wappingers Falls, NY 12590
 Order to: 877-LAERDAL
 Fax Order To: (800) 227-1143
 Email: customerservice@laerdal.com



Laerdal[®]
 helping save lives

Senior Territory Manager

Derek Thibodeau
 (209) 568-7922
 derek.thibodeau@laerdal.com

Instructions

To prevent any delays in processing your purchase, please include your quote # when ordering.

DATE: 05-14-2026

ATTN: Shannon Jimerson
 +17603792681
 shannonjimerson@kvhd.org

QUOTE NUMBER: Q-1310257
CREDIT TERMS: 30 days
EXPIRATION DATE: 09-11-2026
PO NUMBER:

BILL TO: 00137000
 KERN VALLEY HEALTHCARE DISTRICT
 P O Box 1628
 Lake Isabella CA 93240

SHIP TO:
 Shannon Jimerson

P O BOX 1628
 LAKE ISABELLA CA 93240

Resusci Anne Simulator

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	150-22000 Resusci Anne Simulator AED Link IV arm left, no SimPad Manikin with jacket and trousers, IV Arm (left), BP Arm (right), Blood Pressure Cuff, Concentrated Blood, 3 Eye Sets, Power Supply, Power Cords, Headset, , Manual Air Pump, Softpack, Glycerol Spray, ShockLink Additional terms: P	\$13,410.00			\$12,739.50	\$12,739.50
1	EdPath_Day Ed Path Training Day EdPath is an educational package offering multiple onsite training days for up to 8 people per day. Courses can be split up individually for a low dose-high frequency training approach and can be selected from any of our one-day course options. Additional terms: S	\$4,542.00		One Time	\$4,314.90	\$4,314.90

Resusci Anne Simulator

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	150-83050 Resusci Anne Simulator On-Site Installation A professional product installation by a trained Laerdal Service Engineer or an authorized Laerdal Service Provider. Includes unpacking and set up of the simulator and accessories, including Laerdal supplied PCs. Installation of the Laerdal Application Software and a complete product quality inspection with full-functional test. Additional terms: S	\$2,703.00		One Time	\$2,567.85	\$2,567.85
TOTAL:						\$19,622.25

MegaCode Kid Medium

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	231-05050T MegaCode Kid (M) Additional terms: P	\$8,430.00			\$8,008.50	\$8,008.50
1	204-00033 SimPad PLUS 2 System IE Includes SimPad PLUS 2 Remote Control, SimPad PLUS 2 Link Box, AC Adapter, Battery, Headset & Microphone, Wrist Strap, Manikin Strap, Ethernet Cable, Protective Sleeve, and USB Cable. 204-50150 LLEAP for SimPad PLUS software license required for operation. Additional terms: HWLL	\$2,433.00			\$2,311.35	\$2,311.35
2	260305 Power Cord 110V (US) Additional terms: P	\$0.00			\$0.00	\$0.00
1	204-50150 LLEAP for SimPad PLUS Includes: License Key providing access to Manual Mode, Automatic Mode, and Log Viewer Application. Additional terms: SL	\$3,677.00			\$3,493.15	\$3,493.15

MegaCode Kid Medium

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	400-09201 Tablet For use as an Instructor Computer with LLEAP or High Emotion Simulation software. Also for use as a Patient Monitor with LLEAP, High Emotion Simulation, SimPad, or SimPad Plus. Additional terms: P	\$2,650.00			\$2,517.50	\$2,517.50
1	400-93050 Mobile Router Can accommodate up to 3 simulators being used simultaneously on one router. Battery-powered and ideal for mobile simulations. For optional internet access, SIM Card (not included) must be purchased by the customer. Additional terms: P	\$267.80			\$254.41	\$254.41
1	231-83050 Megacode Kid On-Site Installation A professional product installation by a trained Laerdal Service Engineer or an authorized Laerdal Service Provider. Includes unpacking and set up of the simulator and accessories, including Laerdal supplied PCs. Installation of the Laerdal Application Software and a complete product quality inspection with full-functional test. Additional terms: S	\$2,703.00		One Time	\$2,567.85	\$2,567.85
TOTAL:						\$19,152.76

NewBorn Anne

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	220-25050 Newborn Anne Additional terms: P	\$3,299.00			\$3,134.05	\$3,134.05
TOTAL:						\$3,134.05

MamaNatalie

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	340-00333 MamaNatalie Complete (L) Includes: MamaNatalie birthing simulator, Placenta w/umbilical cord, Blood concentrate, gloves, Fetal stethoscope, Fluid collection tray, Fluid drain, Urine catheter, 20 ml syringe, NeoNatalie Baby light skin, Backpack and DFU. Additional terms: P	\$1,297.00			\$0.00	\$0.00
TOTAL:						\$0.00

ITEM TOTAL:	\$41,909.06
SHIPPING/HANDLING:	\$964.00
ADDITIONAL CHARGE/CREDIT:	
TAX:	\$2,681.03
TOTAL:	\$45,554.09

A. This Quote includes Laerdal’s **General Terms and Conditions (GTC)** which apply to the sale of all Laerdal products and **Additional Terms** which apply only to specific Laerdal items, as indicated by the abbreviations in the table above and incorporated in the table below.

Terms			
GTC	General Terms and Conditions		Here
P	Additional Terms Products		Here
HWLL	Additional Terms Products with LLEAP		Here
S	Additional Terms Services		Here
SL	Additional Terms Software License		Here

B. In the event of any conflict between the documents comprising the Quote, the following order of precedence shall apply:

1. **This Quote**
2. **Additional Terms** – These apply specifically to the sale or supply of the LAERDAL item identified by the corresponding abbreviation in the product line tables above.
3. **General Terms and Conditions** – These apply to all LAERDAL items and are subordinate to any applicable Additional Terms.

This hierarchy shall apply solely for the purpose of resolving any such conflict.



ESTIMATE

CUSTOMER ADDRESS:

KERN VALLEY HEALTHCARE DISTRICT
 ATTN: SHANNON JIMERSON - 760-379-2681
 6412 Laurel Ave
 LAKE ISABELLA CA 93240
 SHANNONJIMERSON@KVHD.ORG

QUOTATION: **35256**
 DATE: **04/07/2026**
 TERMS: **PREPAID**
 VALIDITY: **05/07/2026**
 CURRENCY: **USD**
 REP: **SH**

QTY	DESCRIPTION	LEAD TIME	LIST PRICE	YOUR PRICE	TOTAL
1	SG-TR0200-03 SIMBODIES ADVANCED ADULT MALE MANIKIN - LIGHT SKIN.	12 - 20 Weeks ARO	\$20,000.00	\$18,989.00	\$18,989.00
NOTE: Optional Black Wheeled Flight Case (SG-TR0999)					
1	SUB-TOTAL SUB-TOTAL				\$18,989.00
1	ST SALES TAX - County: Kern - Combined Rate: 8.25%				\$1,566.59
* If applicable, please provide us with a copy of your Tax Exemption Certificate to waive the Sales Tax.					
1	S&H - QUOTE FREIGHT CHARGES to zip 93240				\$0.00
* Special Offer: FREE SHIPPING. (Standard shipping valued at \$1,300.00)					

Parisi & Venturini Corp. DBA GTSimulators by Global Technologies
 FEIN # 65-0388540 / GSA # 47QREA18D000M

TOTAL USD \$20,555.59

Ready to pay? Secure your order now with a Credit Card on our Online Portal

PAYMENT METHODS:

You can now use our Client Portal for Credit Card and ACH payments. For prepaid checks, please mail to the address below with the Estimate Number included.

PRODUCT AVAILABILITY:

Product availability is subjected to change and is not guaranteed until the order has been confirmed.

PRICE MATCH:

Found a lower price on the same product? Please allow us the opportunity to price match by presenting the competitor's ad or an official price estimate

SALES TAX:

If applicable, please provide us with a copy of your Tax Exemption Certificate to waive the Sales Tax.

The stated prices are calculated on the basis of the requested quantities of all products mentioned and can differ if partial orders are taken. Sales tax and freight are subject to change based if shipping address is altered.

10388 W State Rd 84, Ste 111, Davie, FL 33324 - Phone: (954) 370-7101 - Email: sales@gtsimulators.com

Thank you for considering GTSimulators. Please visit us online at WWW.GTSIMULATORS.COM

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Print Estimate



Estimate #35257

Pending

Customer Information

KERN VALLEY HEALTHCARE DISTRICT
ATTN: SHANNON JIMERSON - 760-379-2681
6412 Laurel Ave
LAKE ISABELLA, CA 93240

Date
Apr-07-2026
Due
May-07-2026
Email
SHANNONJIMERSON@KVHD.ORG

Qty	Item	Lead Time	List Price	Your price	Total
1	ART-JUNIORKIT-001LARTHUR HF MEDVISION PEDIATRIC PATIENT SIMULATOR ARTHUR PEDIATRIC PATIENT SIMULATOR - LIGHT SKIN **** PACKAGE INCLUDES **** - Arthur Patient simulator - Instructor Laptop with Software and License - Patient Monitor with Li... Show More	4 - 8 Weeks ARO	66,213.00	62,928.00	62,928.00
1	MDINSTALL ONE DAY ONSITE INSTALLATION AND TRAINING		3,500.00	3,321.00	3,321.00
1	SUB-TOTAL SUB-TOTAL			66,249.00	
1	ST SALES TAX - County: Kern - Combined Rate: 8.25% * If applicable, please provide us with a copy of your Tax Exemption Certificate to waive the Sales Tax.			5,465.54	5,465.54
1	S&H - QUOTE FREIGHT CHARGES to zip 93240 * Special Offer: FREE SHIPPING. (Standard shipping valued at \$1,100.00)			0.00	0.00

1 - 5 of 5 records.

Subtotal	71,714.54
Taxes	0.00
Total	71,714.54

Reject

Accept

Have a question? Contact Us!

sales@gtssimulators.com

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Print Estimate



Estimate #35258

Pending

Customer Information

KERN VALLEY HEALTHCARE DISTRICT
ATTN: SHANNON JIMERSON - 760-379-2681
PO BOX 1628
LAKE ISABELLA, CA 93240

Date
Apr-07-2026
Due
May-07-2026
Email
SHANNONJIMERSON@KVHD.ORG

Qty	Item	Lead Time	List Price	Your price	Total
1	S550.M NOELLE MATERNAL AND NEONATAL BIRTHING SIMULATOR - MEDIUM	8 - 12 Weeks ARO	6,843.00	5,345.00	5,345.00
1	SUB-TOTAL SUB-TOTAL			5,345.00	
1	ST SALES TAX - County: Kern - Combined Rate: 8.25% * If applicable, please provide us with a copy of your Tax Exemption Certificate to waive the Sales Tax.			440.96	440.96
1	S&H - QUOTE FREIGHT CHARGES to zip 93240 * Special Offer: DISCOUNTED SHIPPING. (Standard shipping valued at \$289.95)			216.00	216.00

1 - 4 of 4 records.

Subtotal 6,001.96
Taxes 0.00
Total 6,001.96

Have a question? Contact Us!

sales@gsimulators.com



QUOTE

650 Ford Street
 Colorado Springs, CO 80915 USA
 Email: medicalsales@harloff.com
 Tel: 1.719.637.0300 Fax: 1.719.597.8273
 Manufactured with Pride in Colorado Springs

Number WBS040726KVH
Date Apr 7, 2026
Prepared by Brady Speckels
HS Com# H52979

Sold To

Kern Valley Healthcare District
 Christine Pulido
 PO BOX 1628
 98521M
 LAKE ISABELLA, CA 93240
Phone 17603796688

Ship To

Kern Valley Healthcare District
 Christine Pulido
 6412 Laurel Ave.
 LAKE ISABELLA, CA 93240
Phone 17603796688

Your Harloff Rep

Brady Speckels
Email
 bspeckels@harloff.com
Phone
 7194345932

Manufactured With Pride in Colorado Springs
 12 Year Manufacturers Warranty
 1 Year Warranty on Purchased Parts

LEAD TIME: 2 WEEKS

Available in 20 colors, please specify choice on PO.

Please reference this quote when submitting your PO
 Quote is good for 3 months

Freight Estimated Via ABF
 L3WWJJ0976

LIFT GATE, LIMITED ACCESS

GSA Contract #: 36F79722D0067

DAPA Number: SP0200-24-H-0038

Qty	Harloff Part#	Description	Unit List	Unit Price	Ext. Price
1	MPA3030B06-EMG 3	A-Series Aluminum Super Stat Emergency Cart, Standard Width Tall Cabinet with 30" of Vertical Drawer Space, Breakaway Lock, 6 Drawers 3-3, 2-6, 1-9. Standard Package Includes: Removable Plastic Top, Top Rail, 5" Ball-Bearing Tente Casters, Soft-Close Full Extension Drawer Slides, Drawer Pulls, Protective Stabilizing Pontoon Bumpers and 100 Breakaway Lock Seals. Super Stat Package Includes: MD-TOPRAIL (replaces Ergonomic Push Handles), 1 each Cardiac Board (MD-CARDBRD), 1 set of Utility Hooks (UHOOKS2), 1 each IV Pole (MD-IV2), 1 each O2 Holder (O2HOLDR), 1 each Suction Shelf (SUCTIONSHLF), 1 each MD30-DIV3-S Standard 3" Drawer Adjustable Divider Set, 1 each MD30-TRAYDIV3-S, 2 each MD30-DIV6-S Standard 6" Drawer Adjustable Divider Set, 1 each Defibrillator Shelf (MD-DEFIB), 1 each Chart Holder (CHARTHLDRDM), 1 each Locking Sharps Container (5qt) and Glove Box Holder (684811), 1 each Large Utility Baskets (BASKETDM) Replaces Harloff AL810B6-EMG3	\$4,460.00	\$3,122.00	\$3,122.00
1	MPA3030B06	A-Series Aluminum Cart - Standard Width Tall Cabinet with 30" of Vertical Drawer Space, Breakaway Lock, 6 Drawers 3-3, 2-6, 1-9. Standard Package Includes: Removable Plastic Top, Ergonomic Push Handles (one	\$2,295.00	\$1,606.50	\$1,606.50

Qty	Harloff Part#	Description	Unit List	Unit Price	Ext. Price
		side), 5" Ball-Bearing Tente Casters, Soft-Close Full Extension Drawer Slides, Drawer Pulls, Protective Stabilizing Pontoon Bumpers and 100 Breakaway Lock Seals. Replaces Harloff AL810B6			

SubTotal	\$4,728.50
Freight Estimate	\$430.00
Total	\$5,158.50

Color and any Special Instructions must be specified on the Purchase Order.

Terms: Net 30 Days with approved Credit. If Credit is not approved Terms of Purchase can be by Credit Card or ACH.

Shipment: Standard Harloff lead time unless otherwise requested and confirmed.

Freight: FOB Destination, prepaid and added to the invoice.

Freight estimates are good faith estimates only and actual charges may be higher and lower.

Quote is valid for 90 days; Prices subject to change thereafter. Prices based upon total purchases; reduced final quantity may increase price.

All orders subject to Harloff's Terms and Conditions of Sale. Confirmed Purchase Orders subject to cancellation fees.

TWELVE (12) YEAR WARRANTY; does not include incidental or consequential merchantability or fitness of purpose.