



AGENDA FOR FINANCE COMMITTEE MEETING

Administrative Conference Room
Wednesday, July 29, 2026 – 1:00 p.m.
www.kvhd.org

Remote Participation – Microsoft Teams
Meeting ID: 245 882 153 058 092 Password: FV6W34Hf

- A. CALL TO ORDER:**
- B. CHANGES TO AGENDA:** *(pages 1-2)*
If there are no changes, the agenda is approved as distributed.
- C. APPROVAL OF MINUTES:** *(pages 3-4)*
If no corrections, the minutes of June 24, 2026 meeting are approved as distributed.
- D. PUBLIC COMMENT:** This portion of the meeting is reserved for persons to address the Committee on any matter not on this agenda. They may ask a question for clarification, make a referral to staff for factual information, or request staff to report back to the committee at a later meeting. Speakers are limited to three minutes. Please state your name before making your comment.
- E. FINANCIAL STATEMENTS:**
- Unaudited Financial Statement – June 2026 *(pages 5-15)*
 - Narrative Summary *(page 16)*
 - 13-Month Statistics *(pgs 17-18)*
 - Local Vendor Aging Report *(page 19)*
- F. OLD BUSINESS:** None
- G. NEW BUSINESS:**
- 1. Contract Reviews** *(page 20)*
Sally Emery, Compliance Officer
 - a. Autoremind – RHC Messaging
 - b. Kevin Chamas, MD – Emergency Service
 - c. Cross Country Locums – ED Locum
 - d. Diagnostica Stago – Stage Lease Agreement
 - e. Espy Services – Grant Mgmt for Telehealth Connect Fund
 - f. Gary Finstad, MD – Critical Access/Medical Staff
 - g. Kern River Propane – Gas for 18,000 Gal Tank
 - h. Sarah Lopez, DO – Physician Agreement RHC
 - i. Medtel Communications – QS1-IVRX Cloud Service Refill Software

- j. MSDS Online – Medical Safety Data Sheets
- k. Peter Newell, MD – ED Physician Services
- l. PMNagle Consulting – Denial Management & Workflow
- m. QliqSoft – Secure Messaging Subscription
- n. Shasta Networks – Network Interfacing
- o. Time Clock Plus (TCP) – Schedule Anywhere
- p. Trane Building Services – Service for Chillers
- q. TruBridge (CPSI) – EHR Hardware, Software, Tech Support
- r. TruBridge (Dragon) – Speech and Voice Recognition – Medical Staff
- s. Wellhart – ED Locum
- t. Andy Werking – Health Plan Contract Consulting

- 2. **Capital Expenditure Request – SNF Beds x 10**
Sally Markman, SNF Director of Nursing *(pgs 21-24)*
- 3. **Capital Expenditure Request – AC Beds x 5**
Shannon Jimerson, Chief Nursing Officer *(pgs 25-38)*
- 4. **Capital Expenditure Request – ER Rapid Infuser**
Shannon Jimerson, Chief Nursing Officer *(pgs 39-52)*
- 5. **Capital Expenditure Request – Transport Ventilators**
Shannon Jimerson, Chief Nursing Officer *(pgs 53-63)*
- 6. **Employee Pension Contributions**
John Lovrich, Chief Executive Officer *(pgs 64-67)*

H. ADJOURNMENT



**MINUTES FOR FINANCE COMMITTEE MEETING
ADMINISTRATIVE CONFERENCE ROOM
Wednesday, June 24, 2026 – 1:00pm**

A. CALLED TO ORDER: The meeting was called to order by Director Clark at 1:00p.m.

PRESENT: Fred Clark, Committee Member (chaired committee)
Katheryn Elconin, Board Member (for Director Parks)
John Lovrich, Chief Executive Officer
Shannon Jimerson, Chief Nursing Officer
Amy Smith, Controller
Greg Davis, Director of Population Health
Sherry Jordan, Revenue Cycle Manager

B. CHANGES TO AGENDA: The agenda was approved as distributed.

C. APPROVAL OF MINUTES: The minutes of May 27, 2026 were approved as distributed.

D. PUBLIC COMMENT: No public comment.

E. FINANCIAL STATEMENT – May 2026:

Unaudited Financial Statements: For the month of May, there was a surplus of \$28,766, leaving a YTD surplus of \$373,466.

Narrative Summary:

Positive takeaways for the month:

- Long Term Care revenue was over budget.
- Net patient revenue was over budget.
- Outpatient revenue was over budget.

Negative takeaways for the month:

- Operating expenses were over budget.
- Clinic revenue was under budget.
- Retail pharmacy revenue was under budget.
- Inpatient revenue was under budget.
- Gross AR days increased by 2.

13-Month Statistics: Reviewed and discussed.

Local Vendor Aging Report: The Local Vendor Aging Report was presented by Ms. Smith. As of 6/17/26, the balance was \$12,029.84, with none over 30 days. The volumes for May were down. The SNF census is expected to increase to approximately 57 as there are a couple of admissions planned in the next few days. We would like to get the SNF census to 60. We have staff from SNF and Social Services that will be going to Bakersfield to meet with discharge planners to let them know we have bed availability. Volumes in the Emergency Department remain high. Retail pharmacy volume was below

budget this month but remains over budget for the year. Board of Pharmacy was on-site yesterday at retail pharmacy. There were a couple of minor findings, but the visit went very well. FTEs are over budget. Some of this variance is related to the addition of several nurses as part of the mandated staffing ratios, but Mr. Lovrich continues to look at areas that may be overstaffed. With the addition of the new provider, Mr. Lovrich stated he will be increasing the budgeted volumes for the clinic. Recruitment efforts for a family practice physician for the clinic continue. Cash is down for the month due to a payback of \$563,000 to DCHS for the 2021 Medi-Cal audit. Work continues on improving the revenue cycle.

F. OLD BUSINESS: None

G. NEW BUSINESS:

1. Contract Review/Renewal Summary:

Sally Emery, Compliance Officer

- a. Byron Carcelen, MD – Emergency Service
- b. Craneware – 340B Module Subscription
- c. Financial Credit Network – Collection Agency
- d. Go Staffing – MVHC Provider Recruiting (Contingency)
- e. Kris Hall, MD – Medical Director Emergency Department
- f. Samantha Mongar, DO – Medical Director MVHC
- g. Holly Spohn-Gross, DPM – Podiatry MVHC/SNF
- h. Unemployment Benefits (CAHHS) – Unemployment Insurance
- i. Women’s Center High Desert – Domestic Violence Assistance

The contracts were approved by this committee and will be placed on the Board consent agenda for full Board consideration.

- 2. Capital Expenditure Request – Copy Machine (Acute Care):** The capital expenditure request for the copy machine for Acute Care was presented by Shannon Jimerson, CNO. Mrs. Jimerson reported that the current copy machine was purchased in 2014 and has ongoing issues which create downtime. After brief discussion, the request was approved by this committee and will be placed on the Board of Directors consent agenda for full Board consideration.

H. ADJOURNMENT: The meeting was adjourned at 1:34p.m.

Submitted by:

Heidi Sage, Executive Assistant

Approved By:

Fred Clark, Committee Member



Unaudited Financial Statements
for
Twelve Months Ending June 30, 2026

Certification Statement:

To the best of my knowledge, I certify for the hospital that the attached financial statements do not contain any untrue statement of a material fact or omit to state a material fact that would make the financial statements misleading. I further certify that the financial statements present in all material respects the financial condition and results of operation of the hospital and all related organizations reported herein.

Certified by:

Amy Smith
Controller

Table of Contents

KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Twelve Months Ending June 30, 2026

PAGE 1

TABLE OF CONTENTS

KEY OPERATING STATISTICS	PAGE 2
EXECUTIVE SUMMARY	PAGE 3
BALANCE SHEET - ASSETS	PAGE 4
BALANCE SHEET - LIABILITIES AND NET ASSETS	PAGE 5
STATEMENT OF OPERATIONS - CURRENT MONTH	PAGE 6
STATEMENT OF OPERATIONS - YEAR-TO-DATE	PAGE 7
STATEMENT OF OPERATIONS - 13 MONTH TREND	PAGES 8,9
STATEMENT OF CASH FLOWS	PAGE 10

Patient Statistics

KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Twelve Months Ending June 30, 2026

PAGE 2

Current Month					Year-To-Date				
	Actual 06/30/26	Budget 06/30/26	Positive/ (Negative) Variance	Prior Year 06/30/25	STATISTICS	Actual 06/30/26	Budget 06/30/26	Positive/ (Negative) Variance	Prior Year 06/30/25
Discharges									
[1]	31	29	2	23	Acute	318	349	(31)	310
[2]	1	2	(1)	0	Swing Beds	20	26	(6)	20
[3]	0	0	0	0	Psychiatric/Rehab	0	0	0	0
[4]	0	0	0	0	Respite	0	0	0	0
[5]	32	31	1	23	Total Adult Discharges	338	375	(37)	330
[6]	0	0	0	0	Newborn	0	0	0	0
[7]	32	31	1	23	Total Discharges	338	375	(37)	330
Patient Days:									
[8]	113	95	18	79	Acute	1,140	1,161	(21)	1,040
[9]	17	44	(27)	0	Swing Beds	234	542	(308)	374
[10]	0	0	0	0	Psychiatric/Rehab	0	0	0	0
[11]	0	0	0	0	Respite	0	0	0	0
[12]	130	139	(9)	79	Total Adult Patient Days	1,374	1,703	(329)	1,414
[13]	0	0	0	0	Newborn	0	0	0	0
[14]	130	139	(9)	79	Total Patient Days	1,374	1,703	(329)	1,414
Average Length of Stay (ALOS)									
[15]	3.6	3.3	(0.3)	3.4	Acute	3.6	3.3	(0.3)	3.4
[16]	17.0	20.6	3.6	0.0	Swing Bed	11.7	20.8	9.1	18.7
[17]	0.0	0.0	0.0	0.0	Psychiatric/Rehab	0.0	0.0	0.0	0.0
[18]	4.1	4.5	0.4	3.4	Total Adult ALOS	4.1	4.5	0.5	4.3
[19]	0.0	0.0	0.0	0.0	Newborn ALOS	0.0	0.0	0.0	0.0
Average Daily Census (ADC)									
[20]	3.8	3.2	0.6	2.6	Acute	3.1	3.2	(0.1)	2.8
[21]	0.6	1.5	(0.9)	0.0	Swing Beds	0.6	1.5	(0.8)	1.0
[22]	0.0	0.0	0.0	0.0	All Other Adult	0.0	0.0	0.0	0.0
[23]	4.3	4.6	(0.3)	2.6	Total Adult ADC	3.8	4.7	(0.9)	3.9
[24]	0.0	0.0	0.0	0.0	Newborn	0.0	0.0	0.0	0.0
Long Term Care:									
[25]	1,661	1,584	77	1,573	SNF/ECF Resident Days	19,703	19,272	431	17,638
[26]	1	2	(1)	1	SNF/ECF Resident Discharges	17	30	(13)	24
[27]	0	0	0	0	CBRF/Assisted Living Days	0	0	0	0
[28]	55.4	52.8	2.6	52.4	Average Daily Census	54.0	52.8	1.2	48.3
Emergency Room Statistics									
[29]	30	25	5	18	ER Visits - Admitted	300	310	(10)	283
[30]	383	290	93	344	ER Visits - Discharged	4,319	3,480	839	4,149
[31]	265	344	(79)	312	ER - Urgent Care Visits	3,242	4,181	(939)	3,438
[32]	678	659	19	674	Total ER Visits	7,861	7,971	(110)	7,870
[33]	4.42%	3.86%		2.67%	% of ER Visits Admitted	3.82%	3.88%		3.60%
[34]	93.75%	88.71%		78.26%	ER Admissions as a % of Total	94.34%	88.71%		91.29%
Outpatient Statistics:									
[35]	1,138	901	237	1,055	Total Outpatients Visits	12,210	11,052	1,158	11,624
[36]	22	16	6	25	Observation Bed Days	250	197	53	228
[37]	844	1,219	(375)	976	Clinic Visits - Primary Care	10,977	14,956	(3,979)	14,308
[38]	244	260	(16)	261	Clinic Visits - Specialty Clinics	2,794	3,201	(407)	2,882
[39]	0	0	0	0	IP Surgeries	0	0	0	0
[40]	0	0	0	0	OP Surgeries	0	0	0	0
[41]	0	0	0	0	Outpatient Scopes	0	0	0	0
[42]	6,885	6,280	605	6,654	Retail Pharmacy Scripts	83,085	76,404	6,681	63,135
[43]	0	0	0	0	Clinic Visits-Mobile Van	0	0	0	29
Productivity Statistics:									
[44]	227.55	212.97	(14.58)	216.58	FTE's - Worked	222.64	212.97	(9.67)	214.26
[45]	255.66	242.06	(13.60)	242.25	FTE's - Paid	249.13	242.06	(7.07)	238.17
[46]	1.0670	1.0550	(0.01)	1.0734	Case Mix Index -Medicare	0.9609	1.0550	0.09	1.0550
[47]	0.9190	0.9968	0.08	0.9517	Case Mix Index - All payers	0.9446	0.9968	0.05	0.9968

KERN VALLEY HEALTHCARE DISTRICT

PAGE 3

EXECUTIVE FINANCIAL SUMMARY

Twelve Months Ending June 30, 2026

BALANCE SHEET		
	6/30/2026	6/30/2025
ASSETS		
Current Assets	18,973,027	14,350,967
Assets Whose Use is Limited	8,644,743	15,328,589
Property, Plant and Equipment (Net)	12,439,810	11,735,542
Other Assets	696,509	668,200
Total Unrestricted Assets	40,754,089	42,083,298
Restricted Assets	0	0
Total Assets	40,754,089	42,083,298
LIABILITIES AND NET ASSETS		
Current Liabilities	8,313,667	5,608,601
Long-Term Debt	8,717,417	9,790,571
Other Long-Term Liabilities	7,151,496	9,230,117
Total Liabilities	24,182,580	24,629,289
Net Assets	16,571,509	17,454,009
Total Liabilities and Net Assets	40,754,089	42,083,298
STATEMENT OF REVENUE AND EXPENSES - YTD		
	ACTUAL	BUDGET
Revenue:		
Gross Patient Revenues	140,373,458	136,672,596
Deductions From Revenue	(95,622,234)	(94,970,674)
Net Patient Revenues	44,751,224	41,701,922
Other Operating Revenue	341,850	346,031
Total Operating Revenues	45,093,074	42,047,953
Expenses:		
Salaries, Benefits & Contract Labor	26,229,196	24,092,405
Purchased Services & Physician Fees	7,713,039	6,400,133
Supply Expenses	8,694,754	7,709,989
Other Operating Expenses	3,527,172	3,645,147
Bad Debt Expense	0	0
Depreciation & Interest Expense	711,039	960,935
Total Expenses	46,875,201	42,808,609
NET OPERATING SURPLUS	(1,782,127)	(760,655)
Non-Operating Revenue/(Expenses)	899,924	1,207,481
TOTAL NET SURPLUS	(882,203)	446,825
KEY STATISTICS AND RATIOS - YTD		
	ACTUAL	BUDGET
Total Acute Patient Days	1,140	1,161
Average Acute Length of Stay	3.6	3.3
Total Emergency Room Visits	7,861	7,971
Outpatient Visits	12,210	11,052
Total Surgeries	0	0
Total Worked FTE's	222.64	212.97
Total Paid FTE's	249.13	242.06
Productivity Index	0.9716	1.0000
EBITDA - YTD	-2.93%	-0.12%
Current Ratio		
Days Expense in Accounts Payable	38.53	

Balance Sheet - Assets

KERN VALLEY HEALTHCARE DISTRICT

LAKE ISABELLA, CALIFORNIA

Twelve Months Ending June 30, 2026

PAGE 4

Twelve Months Ending June 30, 2026		ASSETS				
[1]	Net to Gross AR %	29.4%	32.0%		27.8%	
[2]	CASH -ALL SOURCES	15,681,572	15,895,071	-213,499	20,408,927	
		Current Month 6/30/2026	Prior Month 5/31/2026	Positive/ (Negative) Variance	Percentage Variance	Prior YR. AUDITED 6/30/2025
Current Assets						
[3]	Cash and Cash Equivalents	8,072,492	8,244,649	(172,156)	-2.09%	6,145,776
[4]	Gross Patient Accounts Receivable	29,664,388	29,656,601	7,786	0.03%	25,088,793
[5]	Less: Bad Debt and Allowance Reserves	(20,952,438)	(20,161,222)	(791,216)	-3.92%	(18,125,817)
[6]	Net Patient Accounts Receivable	8,711,949	9,495,379	(783,430)	-8.25%	6,962,976
[7]	Interest Receivable	0	0	0	0.00%	0
[8]	Other Receivables	57,357	(118,724)	176,081	-148.31%	400,127
[9]	Inventories	99,168	378,738	(279,570)	-73.82%	388,816
[10]	Prepaid Expenses	476,724	501,266	(24,541)	-4.90%	453,271
[11]	Due From Third Party Payers	1,555,336	1,543,763	11,573	0.75%	0
[12]	Due From Affiliates/Related Organizations	0	0	0	0.00%	0
[13]	Other Current Assets	0	0	0	0.00%	0
[14]	Total Current Assets	18,973,027	20,045,070	(1,072,043)	-5.35%	14,350,967
Assets Whose Use is Limited						
[15]	Auxillary Cash	414,249	397,029	17,220	4.34%	498,591
[16]	Investments -LAIF	299,006	299,006	0	0.00%	286,699
[17]	Debt Payment Fund	621,415	520,835	100,580	19.31%	566,847
[18]	UBS Funds	4,011,367	4,061,208	(49,841)	-1.23%	10,786,208
[19]	Cash Westamerica	52,616	52,615	1	0.00%	52,605
[20]	Project Fund	3,246,091	3,237,594	8,497	0.26%	3,137,639
[21]	Covid Stimulus Cash Assets	0	0	0	0.00%	0
[22]	Total Limited Use Assets	8,644,743	8,568,287	76,456	0.89%	15,328,589
Property, Plant, and Equipment						
[23]	Land and Land Improvements	383,800	383,800	0	0.00%	383,800
[24]	Building and Building Improvements	14,951,912	14,951,912	0	0.00%	14,947,912
[25]	Equipment	23,962,369	23,925,313	37,056	0.15%	23,478,028
[26]	Construction In Progress	8,393,242	8,014,056	379,186	4.73%	7,466,276
[27]	Capitalized Interest	0	0	0	0.00%	0
[28]	Gross Property, Plant, and Equipment	47,691,323	47,275,081	416,242	0.88%	46,276,015
[29]	Less: Accumulated Depreciation	(35,251,513)	(35,191,685)	(59,828)	-0.17%	(34,540,473)
[30]	Net Property, Plant, and Equipment	12,439,810	12,083,396	356,414	2.95%	11,735,542
Other Assets						
	Unamortized Loan Costs	0	0	0	0.00%	0
[31]	Assets Held for Future Use	0	0	0	0.00%	0
	Investments in Subsidiary/Affiliated Org.	0	0	0	0.00%	0
	Other	696,509	668,200	28,309	4.24%	668,200
[32]	Total Other Assets	696,509	668,200	28,309	4.24%	668,200
[33]	TOTAL UNRESTRICTED ASSETS	40,754,089	41,364,953	(610,864)	-1.48%	42,083,298
Restricted Assets		0	0	0	0.00%	0
[34]	TOTAL ASSETS	40,754,089	41,364,953	(610,864)	-1.48%	42,083,298

Balance Sheet - Liabilities and Net Assets

KERN VALLEY HEALTHCARE DISTRICT

LAKE ISABELLA, CALIFORNIA

Twelve Months Ending June 30, 2026

PAGE 5

		LIABILITIES AND FUND BALANCE				
		Current Month 6/30/2026	Prior Month 5/31/2026	Positive/ (Negative) Variance	Percentage Variance	Prior Yr. AUDITED 6/30/2025
Current Liabilities						
[1]	Accounts Payable	2,518,553	2,702,788	184,234	6.82%	1,688,097
[2]	Notes and Loans Payable	0	0	0	0.00%	0
[3]	Accrued Payroll	999,836	914,165	(85,671)	-9.37%	881,879
[4]	Accrued Payroll Taxes	(170,521)	(42,140)	128,381	-304.65%	(103,305)
[5]	Accrued Benefits	1,158,142	1,177,415	19,273	1.64%	1,096,921
[6]	Accrued Pension Expense (Current Portion)	(9,351)	18,919	28,270	149.43%	(1,089)
[7]	Other Accrued Expenses	1,221,070	99,233	(1,121,837)	-1130.51%	295,335
[8]	Patient Refunds Payable	820,197	925,452	105,255	11.37%	840,764
[9]	Property Tax Payable	0	0	0	0.00%	0
[10]	Due to Third Party Payers	835,141	(188,868)	(1,024,009)	542.18%	0
[11]	Advances From Third Party Payers	0	0	0	0.00%	0
[12]	Current Portion of LTD (Bonds/Mortgages)	936,000	936,000	0	0.00%	910,000
[13]	Current Portion of LTD (Leases)	4,602	59,385	54,783	92.25%	0
[14]	Other Current Liabilities	0	0	0	0.00%	0
	Total Current Liabilities	8,313,667	6,602,348	(1,711,319)	-25.92%	5,608,601
Long Term Debt						
[15]	Bonds/Mortgages Payable	8,254,000	8,254,000	0	0.00%	9,164,000
[16]	Leases/Notes Payable	1,404,019	1,458,802	54,783	3.76%	1,539,955
[17]	Less: Current Portion Of Long Term Debt	940,602	995,385	54,783	5.50%	913,384
	Total Long Term Debt (Net of Current)	8,717,417	8,717,417	0	0.00%	9,790,571
Other Long Term Liabilities						
[18]	Deferred Revenue	0	0	0	0.00%	0
[19]	Accrued Pension Expense (Net of Current)	167,431	133,945	(33,486)	-25.00%	148,849
[20]	Long Term Settlements	6,984,065	8,084,065	1,100,000	13.61%	9,081,268
	Total Other Long Term Liabilities	7,151,496	8,218,010	1,066,514	12.98%	9,230,117
[21]	TOTAL LIABILITIES	24,182,580	23,537,775	(644,805)	-2.74%	24,629,289
Net Assets:						
[22]	Unrestricted Fund Balance	17,454,009	16,640,302	(813,708)	-4.89%	16,640,302
[23]	Inter-Departmental Transfer (DSH)	0	0	0	0.00%	0
[24]	Restricted Fund Balance	0	0	0	0.00%	0
[25]	Net Revenue/(Expenses)	(882,501)	1,186,876	(2,069,377)	-174.35%	813,708
[26]	TOTAL NET ASSETS	16,571,509	17,827,178	1,255,669	7.04%	17,454,009
[27]	TOTAL LIABILITIES AND NET ASSETS	40,754,089	41,364,953	610,864	1.48%	42,083,298

Statement of Revenue and Expense
KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Twelve Months Ending June 30, 2026

PAGE 6

	CURRENT MONTH				
	Actual 06/30/26	Budget 06/30/26	Positive (Negative) Variance	Percentage Variance	Prior Year 06/30/25
Gross Patient Revenue					
[1] Inpatient Revenue	1,241,056	1,158,579	82,478	7.12%	878,031
[2] Clinic Revenue	1,081,985	1,480,975	(398,991)	-26.94%	1,443,923
[3] Outpatient Revenue	6,069,495	5,331,703	737,791	13.84%	5,822,291
[4] Long Term Care Revenue	2,960,843	2,713,072	247,770	9.13%	2,813,800
[5] Retail Pharmacy Revenue	498,274	549,034	(50,760)	-9.25%	716,476
[6] Total Gross Patient Revenue	11,851,653	11,233,364	618,289	5.50%	11,674,521
Deductions From Revenue %	73%	69%			69%
[7] Discounts and Allowances (incl IGTs)	(8,453,303)	(7,648,478)	(804,825)	-10.52%	(7,964,781)
[8] Bad Debt Expense (Governmental Providers Only)	(146,451)	(157,330)	10,880	6.92%	(95,513)
	0	0	0	0.00%	0
[9] Charity Care	0	0	0	0.00%	0
[10] Total Deductions From Revenue	(8,599,754)	(7,805,809)	(793,945)	-10.17%	(8,060,294)
[11] Net Patient Revenue	3,251,899	3,427,555	(175,656)	-5.12%	3,614,226
[12] Other Operating Rev (Incl HHS Stimulus)	19,069	28,836	(9,767)	-33.87%	12,398
[13] Total Operating Revenue	3,270,968	3,456,391	(185,424)	-5.36%	3,626,624
Operating Expenses					
[14] Salaries and Wages	1,718,266	1,608,062	(110,204)	-6.85%	1,656,279
[15] Fringe Benefits	285,117	311,429	26,312	8.45%	326,522
[16] Contract Labor	84,095	60,707	(23,388)	-38.53%	78,264
[17] Professional & Physician Fees	1,481,550	387,546	(1,094,004)	-282.29%	354,404
[18] Purchased Services	165,268	138,493	(26,776)	-19.33%	119,935
[19] Supply Expense	628,945	633,698	4,752	0.75%	785,215
[20] Utilities	63,187	75,851	12,664	16.70%	61,519
[21] Repairs and Maintenance	7,642	5,655	(1,987)	-35.15%	11,241
[22] Insurance Expense	113,294	84,735	(28,559)	-33.70%	106,726
[23] All Other Operating Expenses	145,760	100,376	(45,383)	-45.21%	93,575
[24] Bad Debt Expense (Non-Governmental Providers)	0	0	0	0.00%	0
[25] Leases and Rentals	29,507	32,985	3,477	10.54%	24,052
[26] Depreciation and Amortization	59,828	78,981	19,153	24.25%	59,348
[27] Interest Expense (Non-Governmental Providers)	0	0	0	0.00%	0
[28] Total Operating Expenses	4,782,459	3,518,516	(1,263,943)	-35.92%	3,677,079
Net Operating Surplus/(Loss)	(1,511,491)	(62,125)	(1,449,367)	2333.00%	(50,455)
Non-Operating Revenue:					
[29] Contributions/Grants/PPP/ERC	275,250	13,556	261,694	1930.52%	11,335
[30] Investment Income	(40,373)	76,871	(117,244)	-152.52%	24,384
[31] Income Derived from Property Taxes	29,931	27,591	2,340	8.48%	57,491
[32] Interest Expense (Governmental Providers Only)	(26,205)	(20,713)	5,493	-26.52%	(29,005)
[33] Other Non-Operating Revenue/(Expenses)	17,220	1,940	15,280	787.61%	185
[34] Total Non Operating Revenue/(Expense)	255,822	99,245	156,577	157.77%	64,390
Total Net Surplus/(Loss)	(1,255,669)	37,120	(1,292,789)	-3482.69%	13,935
[35] Operating Margin	-46.21%	-1.80%			-1.39%
[36] Total Profit Margin	-38.39%	1.07%			0.38%
[37] EBITDA	-45.18%	-0.11%			-0.55%
[38] Cash Flow Margin	-35.76%	3.96%			2.82%

Statement of Revenue and Expense
KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA
Twelve Months Ending June 30, 2026

PAGE 7

YEAR-TO-DATE					
	Actual 06/30/26	Budget 06/30/26	Positive (Negative) Variance	Percentage Variance	Prior Year 06/30/25
Gross Patient Revenue					
[1] Inpatient Revenue	13,336,686	14,096,043	(759,357)	-5.39%	13,402,722
[2] Clinic Revenue	15,427,443	18,018,535	(2,591,092)	-14.38%	17,794,013
[3] Outpatient Revenue	69,364,766	64,869,059	4,495,707	6.93%	62,756,331
[4] Long Term Care Revenue	35,169,833	33,009,044	2,160,789	6.55%	31,542,771
[5] Retail Pharmacy Revenue	7,074,729	6,679,914	394,815	5.91%	5,927,686
[6] Total Gross Patient Revenue	140,373,458	136,672,596	3,700,862	2.71%	131,423,523
Deductions From Revenue	68%	69%			69%
[7] Discounts and Allowances (incl IGTs)	(93,950,218)	(93,056,488)	(893,730)	-0.96%	(88,788,724)
[8] Bad Debt Expense (Governmental Providers Only)	(1,672,016)	(1,914,186)	242,170	12.65%	(1,730,871)
	0	0	0	0.00%	0
[9] Charity Care	0	0	0	0.00%	0
[10] Total Deductions From Revenue	(95,622,234)	(94,970,674)	(651,560)	-0.69%	(90,519,595)
[11] Net Patient Revenue	44,751,224	41,701,922	3,049,302	7.31%	40,903,929
[12] Other Operating Rev (Incl HHS Stimulus)	341,850	346,031	(4,181)	-1.21%	284,158
[13] Total Operating Revenue	45,093,074	42,047,953	3,045,121	7.24%	41,188,086
Operating Expenses					
[14] Salaries and Wages	20,928,538	19,564,755	(1,363,783)	-6.97%	18,789,611
[15] Fringe Benefits	4,304,262	3,789,052	(515,210)	-13.60%	3,763,620
[16] Contract Labor	996,397	738,598	(257,798)	-34.90%	1,176,023
[17] Professional & Physician Fees	5,707,090	4,715,140	(991,950)	-21.04%	4,358,608
[18] Purchased Services	2,005,949	1,684,994	(320,956)	-19.05%	1,737,973
[19] Supply Expense	8,694,754	7,709,989	(984,766)	-12.77%	7,311,229
[20] Utilities	778,304	922,851	144,547	15.66%	890,952
[21] Repairs and Maintenance	119,858	68,802	(51,055)	-74.21%	92,526
[22] Insurance Expense	971,389	1,030,937	59,547	5.78%	969,944
[23] All Other Operating Expenses	1,239,368	1,221,242	(18,126)	-1.48%	1,191,680
[24] Bad Debt Expense (Non-Governmental Providers)	0	0	0	0.00%	0
[25] Leases and Rentals	418,253	401,315	(16,938)	-4.22%	359,990
[26] Depreciation and Amortization	711,039	960,935	249,895	26.01%	746,712
[27] Interest Expense (Non-Governmental Providers)	0	0	0	0.00%	0
[28] Total Operating Expenses	46,875,201	42,808,609	(4,066,592)	-9.50%	41,388,867
Net Operating Surplus/(Loss)	(1,782,127)	(760,655)	(1,021,471)	134.29%	(200,781)
Non-Operating Revenue:					
[29] Contributions/Grants/PPP/ERC	513,944	164,927	349,017	211.62%	237,542
[30] Investment Income	362,737	935,266	(572,529)	-61.22%	861,202
[31] Income Derived from Property Taxes	359,175	335,689	23,485	7.00%	365,207
[32] Interest Expense (Governmental Providers Only)	(251,589)	(252,004)	415	-0.16%	(283,069)
[33] Other Non-Operating Revenue/(Expenses)	(84,342)	23,603	(107,945)	-457.33%	12,534
[34] Total Non Operating Revenue/(Expense)	899,924	1,207,481	(307,557)	-25.47%	1,193,416
Total Net Surplus/(Loss)	(882,203)	446,825	(1,329,028)	-297.44%	992,636
	ACTUAL YTD	BUD YTD	ACT FYE 24	PROJ FYE 25	Prior YTD
[35] Operating Margin	-3.95%	-1.81%			-0.49%
[36] Total Profit Margin	-1.96%	1.06%			2.41%
[37] EBITDA	-2.93%	-0.12%			0.64%
[38] Cash Flow Margin	0.18%	3.95%			4.91%

Statement of Revenue and Expense - 13 Month Trend

KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA

PAGE 8

	30	31	30	31	28	31	31	30	31
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual
	06/30/26	05/31/26	04/30/26	03/31/26	02/28/26	01/31/26	12/31/25	11/30/25	10/31/25
Gross Patient Revenue									
[1] Inpatient Revenue	1,241,056	692,052	1,479,429	975,860	1,178,137	1,127,465	1,301,785	916,902	993,847
[2] Clinic Revenue	1,081,985	997,936	1,035,646	1,132,674	1,008,996	1,411,784	1,336,905	1,380,389	1,507,686
[3] Outpatient Revenue	6,069,495	5,962,863	6,073,313	6,137,832	5,617,386	5,588,050	5,598,512	5,687,840	5,284,368
[4] Long Term Care Revenue	2,960,843	3,049,246	2,964,174	3,084,785	2,772,263	3,068,793	2,984,831	2,841,120	2,907,090
[5] Retail Pharmacy Revenue	498,274	513,975	545,128	557,843	530,199	527,665	687,725	456,862	674,168
[6] Total Gross Patient Revenue	11,851,653	11,216,072	12,097,691	11,888,995	11,106,980	11,723,756	11,909,758	11,283,113	11,367,159
Deductions From Revenue									
[7] Discounts and Allowances (incl IGTs)	73% (8,453,303)	67% (7,358,480)	68% (8,054,568)	66% (7,753,278)	70% (7,609,662)	68% (7,900,876)	65% (7,664,622)	66% (7,263,153)	68% (7,626,640)
[8] Bad Debt Expense (Governmental Providers Only)	(146,451)	(124,535)	(114,987)	(150,821)	(144,121)	(121,526)	(122,829)	(163,337)	(131,266)
[7B] Medi-Cal Deductions due to IGTs	0	0	0	0	0	0	0	0	0
[9] Charity Care	0	0	0	0	0	0	0	0	0
[10] Total Deductions From Revenue	(8,599,754)	(7,483,014)	(8,169,555)	(7,904,099)	(7,753,782)	(8,022,401)	(7,787,451)	(7,426,491)	(7,757,906)
[11] Net Patient Revenue	3,251,899	3,733,057	3,928,135	3,984,896	3,353,198	3,701,355	4,122,307	3,856,622	3,609,253
[12] Other Operating Rev (Incl HHS Stimulus)	19,069	11,420	(14,436)	38,438	71,365	17,936	20,062	13,656	16,934
[13] Total Operating Revenue	3,270,968	3,744,477	3,913,700	4,023,334	3,424,562	3,719,291	4,142,369	3,870,278	3,626,188
Operating Expenses									
[14] Salaries and Wages	1,718,266	1,865,181	1,781,694	1,781,094	1,597,766	1,725,742	1,741,873	1,729,861	1,731,138
[15] Fringe Benefits	285,117	380,854	378,128	370,749	346,210	385,428	364,001	360,838	354,691
[16] Contract Labor	84,095	106,457	92,829	81,305	68,859	67,280	80,731	104,784	92,882
[17] Professional & Physician Fees	1,481,550	345,740	405,054	457,260	338,625	389,130	406,358	361,262	378,156
[18] Purchased Services	165,268	169,024	180,361	213,126	160,967	173,500	163,716	170,788	157,456
[19] Supply Expense	628,945	577,692	690,402	704,094	601,447	657,859	982,808	890,936	692,858
[20] Utilities	63,187	45,693	67,417	64,340	55,195	68,673	70,970	65,742	62,128
[21] Repairs and Maintenance	7,642	14,899	8,219	7,474	9,672	8,487	18,030	5,082	11,403
[22] Insurance Expense	113,294	67,429	67,428	105,200	67,428	67,428	105,425	67,428	70,271
[23] All Other Operating Expenses	145,760	106,249	90,708	102,704	99,852	111,156	103,443	85,330	76,037
[24] Bad Debt Expense (Non-Governmental Providers)	0	0	0	0	0	0	0	0	0
[25] Leases and Rentals	29,507	34,351	42,166	29,114	33,257	46,529	37,110	29,952	30,044
[26] Depreciation and Amortization	59,828	59,202	59,516	59,516	59,516	59,488	59,488	59,435	59,183
[27] Interest Expense (Non-Governmental Providers)	0	0	0	0	0	0	0	0	0
[28] Total Operating Expenses	4,782,459	3,772,771	3,863,921	3,975,978	3,438,795	3,760,700	4,133,954	3,931,468	3,716,248
Net Operating Surplus/(Loss)	(1,511,491)	(28,294)	49,778	47,356	(14,233)	(41,409)	8,415	(61,190)	(90,060)
Non-Operating Revenue:									
[29] Contributions/Grants/PPP/ERC	275,250	0	0	0	0	0	0	0	171,089
[30] Investment Income	(40,373)	36,705	37,309	34,141	35,152	38,512	35,963	37,933	35,714
[31] Income Derived from Property Taxes	29,931	29,931	29,931	29,931	29,931	29,931	29,931	29,931	29,931
[32] Interest Expense (Governmental Providers Only)	(26,205)	(18,957)	(19,011)	(18,990)	(19,076)	(20,045)	(27,627)	(20,009)	(20,049)
[33] Other Non-Operating Revenue/(Expenses)	17,220	9,381	16,620	15,694	13,603	10,546	13,256	8,793	(155,179)
[34] Total Non Operating Revenue/(Expense)	255,822	57,060	64,849	60,776	59,611	58,944	51,522	56,648	61,505
Total Net Surplus/(Loss)	(1,255,669)	28,766	114,627	108,132	45,378	17,536	59,937	(4,542)	(28,555)
[35] Operating Margin	-46.21%	-0.76%	1.27%	1.18%	-0.42%	-1.11%	0.20%	-1.58%	-2.48%
[36] Total Profit Margin	-38.39%	0.77%	2.93%	2.69%	1.33%	0.47%	1.45%	0.12%	0.79%
[37] EBITDA	-45.18%	0.32%	2.31%	2.18%	0.77%	-0.05%	0.97%	-0.56%	-1.40%
[38] Cash Flow Margin	-35.76%	2.86%	4.94%	4.64%	3.62%	2.61%	3.55%	1.94%	1.40%

Statement of Revenue and Expense - 13 Month
KERN VALLEY HEALTHCARE DISTRICT
LAKE ISABELLA, CALIFORNIA

PAGE 9

	30 Actual 09/30/25	31 Actual 08/31/25	31 Actual 07/31/25	30 Actual 06/30/25
Gross Patient Revenue				
[1] Inpatient Revenue	1,043,247	973,987	1,412,918	878,031
[2] Clinic Revenue	1,484,378	1,434,986	1,614,079	1,443,923
[3] Outpatient Revenue	5,901,662	5,484,908	5,958,538	5,822,291
[4] Long Term Care Revenue	2,716,734	2,857,113	2,962,842	2,813,800
[5] Retail Pharmacy Revenue	625,071	739,348	718,471	716,476
[6] Total Gross Patient Revenue	11,771,092	11,490,342	12,666,849	11,674,521
Deductions From Revenue				
[7] Discounts and Allowances (incl IGTs)	69% (7,923,166)	67% (7,555,625)	71% (8,846,846)	69% (7,964,781)
[8] Bad Debt Expense (Governmental Providers Only)	(146,919)	(153,678)	(151,546)	(95,513)
[7B] Medi-Cal Deductions due to IGTs	0	0	0	0
[9] Charity Care	0	0	0	0
[10] Total Deductions From Revenue	(8,070,085)	(7,709,303)	(8,998,392)	(8,060,294)
[11] Net Patient Revenue	3,701,007	3,781,038	3,668,456	3,614,226
[12] Other Operating Rev (Incl HHS Stimulus)	14,349	57,207	75,849	12,398
[13] Total Operating Revenue	3,715,357	3,838,245	3,744,306	3,626,624
Operating Expenses				
[14] Salaries and Wages	1,662,964	1,829,589	1,763,370	1,656,279
[15] Fringe Benefits	355,301	376,530	346,415	326,522
[16] Contract Labor	80,271	71,738	65,166	78,264
[17] Professional & Physician Fees	391,393	375,135	377,397	354,404
[18] Purchased Services	158,577	143,475	149,690	119,935
[19] Supply Expense	627,492	838,255	801,965	785,215
[20] Utilities	74,699	73,972	66,288	61,519
[21] Repairs and Maintenance	8,287	9,808	10,855	11,241
[22] Insurance Expense	105,200	67,428	67,428	106,726
[23] All Other Operating Expenses	105,490	98,026	114,613	93,575
[24] Bad Debt Expense (Non-Governmental Providers)	0	0	0	0
[25] Leases and Rentals	39,484	29,950	36,790	24,052
[26] Depreciation and Amortization	59,183	58,910	57,774	59,348
[27] Interest Expense (Non-Governmental Providers)	0	0	0	0
[28] Total Operating Expenses	3,668,341	3,972,816	3,857,750	3,677,079
Net Operating Surplus/(Loss)	47,015	(134,570)	(113,445)	(50,455)
Non-Operating Revenue:				
[29] Contributions/Grants/PPP/ERC	54,552	13,053	0	11,335
[30] Investment Income	37,810	37,278	36,594	24,384
[31] Income Derived from Property Taxes	29,931	29,931	29,931	57,491
[32] Interest Expense (Governmental Providers Only)	(20,301)	(20,201)	(21,117)	(29,005)
[33] Other Non-Operating Revenue/(Expenses)	(48,902)	(352)	14,979	185
[34] Total Non Operating Revenue/(Expense)	53,091	59,708	60,387	64,390
Total Net Surplus/(Loss)	100,107	(74,862)	(53,058)	13,935
[35] Operating Margin	-3.51%	-3.51%	-3.03%	-1.39%
[36] Total Profit Margin	-1.95%	-1.95%	-1.42%	0.38%
[37] EBITDA	-2.50%	-2.50%	-2.05%	-0.55%
[38] Cash Flow Margin	0.11%	0.11%	0.69%	2.82%

Statement of Cash Flows

KERN VALLEY HEALTHCARE DISTRICT LAKE ISABELLA, CALIFORNIA Twelve Months Ending June 30, 2026

PAGE 10

	CASH FLOW	
	Current Month 6/30/2026	Current Year-To-Date 6/30/2026
CASH FLOWS FROM OPERATING ACTIVITIES:		
[1] Net Income (Loss)	(1,255,669)	(882,203)
[2] Adjustments to Reconcile Net Income to Net Cash		
[3] Provided by Operating Activities:		
[4] Depreciation	59,828	711,039
[5] (Increase)/Decrease in Net Patient Accounts Receivable	783,430	(1,748,973)
[6] (Increase)/Decrease in Other Receivables	(176,081)	342,770
[7] (Increase)/Decrease in Inventories	279,570	289,648
[8] (Increase)/Decrease in Pre-Paid Expenses	24,541	(23,453)
[9] (Increase)/Decrease in Other Current Assets	0	0
[10] Increase/(Decrease) in Accounts Payable	(184,234)	830,157
[11] Increase/(Decrease) in Notes and Loans Payable	0	0
[12] Increase/(Decrease) in Accrued Payroll and Benefits	(90,254)	103,700
[13] Increase/(Decrease) in Accrued Expenses	1,121,837	925,735
[14] Increase/(Decrease) in Patient Refunds Payable	(105,255)	(20,567)
[15] Increase/(Decrease) in Third Party Advances/Liabilities	1,012,436	(716,812)
[16] Increase/(Decrease) in Other Current Liabilities	0	0
[17] Net Cash Provided by Operating Activities:	1,470,147	(188,958)
CASH FLOWS FROM INVESTING ACTIVITIES:		
[18] Purchase of Property, Plant and Equipment	(416,242)	(1,415,307)
[19] (Increase)/Decrease in Limited Use Cash and Investments	(17,220)	72,035
[20] (Increase)/Decrease in Other Limited Use Assets	(59,237)	6,611,812
[21] (Increase)/Decrease in Other Assets	(28,309)	(28,309)
[22] Net Cash Used by Investing Activities	(521,007)	5,240,230
CASH FLOWS FROM FINANCING ACTIVITIES:		
[23] Increase/(Decrease) in Bond/Mortgage Debt	0	(910,000)
[24] Increase/(Decrease) in Capital Lease Debt	(54,783)	(135,936)
[25] Increase/(Decrease) in Other Long Term Liabilities	(1,066,514)	(2,078,621)
[26] Net Cash Used for Financing Activities	(1,121,297)	(3,124,557)
(INCREASE)/DECREASE IN RESTRICTED ASSETS	0	0
[27] Net Increase/(Decrease) in Cash	(172,156)	1,926,716
[28] Cash, Beginning of Period	8,244,649	6,145,776
[29] Cash, End of Period	8,072,492	8,072,492

Kern Valley Healthcare District

Financial Report

For the month of June 2026 (12th month in FY 26)

Profit/Loss Summary

Net loss in June was (\$1,255,669 (a (38.39% total profit margin), and \$1,292,789 below budget.

Net Patient Revenue- MTD negative-YTD positive

Month-The Net Patient Revenue in June was \$3,733,057 (5.4 % above budget). The volume was higher the acute areas where patient days were up 52 from May and under budget (9 days below budget), Gross Inpatient Revenues were above budget (\$82,478). Skilled Nursing revenues decreased in June (\$88,403 below prior month). Revenues were over budget by \$247,770. The average daily census was 55.4. Outpatient revenues were \$737,791 above budget (13.84%) Outpatient visits were over budget by 237 and ER Visits were over budget by 19. Retail Pharmacy revenue was 9.25% under budget for the month (prescriptions were 605 over budget, and 447 above prior month). Clinic Revenue was \$398,991 below budget (visits were 391 visits under budget).

YTD-Net Patient Revenue is over budget by \$3,049,302 (7.31%). Volumes are under budget in the acute (329 days) and ER (110 visits). Volumes are over budget in the Outpatient (1,158 visits), skilled Nursing (431 days) and the retail pharmacy (6,681 prescriptions). Inpatient (\$759,357) and Clinic revenue (\$2,591,092) are under budget. Outpatient revenue (\$4,495,707), Skilled nursing revenue (\$2,160,789) and Retail pharmacy (\$394,815) are over budget.

Operating Expenses- MTD Negative YTD Negative

Month-Operating Expenses in June were \$1,263,943 (35.92%) above budget (unfavorable). Labor expenses were over budget with June salaries and wages and fringe benefits above budget by \$83,892 and contract labor was \$23,388 over budget. Supply expense was under budget by \$4,752. Professional and Physician fees are over budget by \$1,094,004 due to a legal settlement of \$1.1 million.

YTD- Operating Expenses are \$4,066,592 (9.5%) above budget (unfavorable). Labor expenses are over budget with salaries and wages and fringe benefits above budget by \$1,878,993 and contract labor is \$257,798 above budget. Supply expense is over budget by \$984,768 primarily due to the retail pharmacy drug expenses being over budget by \$511,563, due to prescriptions filled being over budget by 6,681, and wound care supplies being unbudgeted by \$595,849.

Balance Sheet/Cash Flow

Patient cash collections in June were up from \$2,559,935 in May to \$3,491,292 in June. The Gross AR Days decreased to 77 days in June from 78 in May. Gross AR increased by \$7,786. We are still reviewing all of the accounts to get the AR days down. Cash Balances (all sources) decreased to \$15,681,572 compared to \$15,895,071 in May.

The Accounts Payable balances decreased by \$184,234 in June.

Concluding Summary

Positive takeaways for the month:

- 1) Long Term Care revenue was over budget.
- 2) Inpatient revenue was over budget.
- 3) Outpatient revenue was over budget.
- 4) Gross AR days decreased by 1.

Negative takeaways for the month:

- 1) Operating expenses were over budget.
- 2) Net patient revenue was under budget.
- 3) Clinic revenue was under budget.
- 4) Retail pharmacy revenue was under budget.

Prepared by John Lovrich, CEO

July 25, 2026

KVHD
Patient Statistics
Thirteen Months Ended June 30, 2026

STATISTICS		Actual 6/30/2025	Actual 7/31/2025	Actual 8/31/2025	Actual 9/30/2025	Actual 10/31/2025	Actual 11/30/2025	Actual 12/31/2025	Actual 1/31/2026	Actual 2/28/2026	Actual 3/31/2026	Actual 4/30/2026	Actual 5/31/2026	Actual 6/30/2026
Discharges														
[1]	Acute	22	27	21	23	27	20	32	29	28	22	31	27	31
[2]	Swing Beds	0	4	1	3	2	2	2	3	2	0	0	0	1
[3]	Psychiatric/Rehab	0	0	0	0	0	0	0	0	0	0	0	0	0
[4]	Respite	0	0	0	0	0	0	0	0	0	0	0	0	0
[5]	Total Adult Discharges	22	31	22	26	29	22	34	32	30	22	31	27	32
[6]	Newborn	0	0	0	0	0	0	0	0	0	0	0	0	0
[7]	Total Discharges	22	31	22	26	29	22	34	32	30	22	31	27	32
Patient Days:														
[8]	Acute	79	109	76	91	88	86	122	97	94	83	120	61	113
[9]	Swing Beds	0	39	17	14	39	5	35	44	24	0	0	0	17
[10]	Psychiatric/Rehab	0	0	0	0	0	0	0	0	0	0	0	0	0
[11]	Respite	0	0	0	0	0	0	0	0	0	0	0	0	0
[12]	Total Adult Patient Days	79	148	93	105	127	91	157	141	118	83	120	61	130
[13]	Newborn	0	0	0	0	0	0	0	0	0	0	0	0	0
[14]	Total Patient Days	79	148	93	105	127	91	157	141	118	83	120	61	130
Average Length of Stay (ALOS)														
[15]	Acute	3.6	4.0	3.6	4.0	3.3	4.3	3.8	3.3	3.4	3.8	3.9	2.3	3.6
[16]	Swing Bed	0.0	9.8	17.0	4.7	19.5	2.5	17.5	14.7	12.0	0.0	0.0	0.0	17.0
[17]	Psychiatric/Rehab	0	0	0	0	0	0	0	0	0	0	0	0	0
[18]	Total Adult ALOS	3.6	4.8	4.2	4.0	4.4	4.1	4.6	4.4	3.9	3.8	3.9	2.3	4.1
[19]	Newborn ALOS	0	0	0	0	0	0	0	0	0	0	0	0	0
Average Daily Census (ADC)														
[20]	Acute	2.6	3.5	2.5	3.0	2.8	2.9	3.9	3.1	3.4	2.7	4.0	2.0	3.8
[21]	Swing Beds	0.0	1.3	0.5	0.5	1.3	0.2	1.1	1.4	0.9	0.0	0.0	0.0	0.6
[22]	All Other Adult	0	0	0	0	0	0	0	0	0	0	0	0	0
[23]	Total Adult ADC	2.6	4.8	3.0	3.5	4.1	3.0	5.1	4.5	4.2	2.7	4.0	2.0	4.3
[24]	Newborn	0	0	0	0	0	0	0	0	0	0	0	0	0
Long Term Care:														
[25]	SNF/ECF Resident Days	1573	1662	1593	1521	1628	1584	1667	1728	1548	1735	1660	1716	1661
[26]	SNF/ECF Resident Discharges	1	0	2	2	2	1	3	1	2	0	1	1	1
[27]	CBRF/Assisted Living Days	0	0	0	0	0	0	0	0	0	0	0	0	0
[28]	Average Daily Census	52.4	53.6	51.4	50.7	52.5	51.1	53.8	55.7	55.3	56.0	55.3	55.4	55.4
Emergency Room Statistics														
[29]	ER Visits - Admitted	22	27	23	23	24	19	30	23	23	22	32	27	30
[30]	ER Visits - Discharged	344	381	328	364	360	307	323	354	381	378	384	376	383
[31]	ER - Urgent Care Visits	312	316	304	270	241	274	261	302	273	278	218	262	265
[32]	Total ER Visits	678	724	655	657	625	600	614	679	676	678	634	665	678
[33]	% of ER Visits Admitted	3.24%	3.73%	3.51%	3.50%	3.84%	3.17%	4.89%	3.39%	3.40%	3.24%	5.05%	4.06%	4.42%
[34]	ER Admissions as a % of Total	75.86%	96.43%	95.83%	85.19%	88.89%	86.36%	88.24%	71.88%	76.67%	100.00%	96.97%	100.00%	93.75%

KVHD
Patient Statistics
Thirteen Months Ended June 30, 2026

STATISTICS		Actual 6/30/2025	Actual 7/31/2025	Actual 8/31/2025	Actual 9/30/2025	Actual 10/31/2025	Actual 11/30/2025	Actual 12/31/2025	Actual 1/31/2026	Actual 2/28/2026	Actual 3/31/2026	Actual 4/30/2026	Actual 5/31/2026	Actual 6/30/2026
Outpatient Statistics:														
[35]	Total Outpatients Visits	1055	1135	955	1082	1090	840	929	901	901	996	1136	1107	1138
[36]	Observation Bed Days	25	17	21	17	15	18	19	20	23	22	24	32	22
[37]	Clinic Visits - Primary Care	976	1168	975	922	1039	906	864	843	725	932	980	779	844
[38]	Clinic Visits - Specialty Clinics	261	264	224	235	263	190	207	286	202	236	231	212	244
[39]	IP Surgeries	0	0	0	0	0	0	0	0	0	0	0	0	0
[40]	OP Surgeries	0	0	0	0	0	0	0	0	0	0	0	0	0
[41]	Outpatient Scopes	0	0	0	0	0	0	0	0	0	0	0	0	0
[42]	Retail Pharmacy Scripts	6654	7799	7499	6858	7121	6220	7096	6796	6768	6838	6767	6438	6885
[43]	Clinic Visits-Mobile Van	0	0	0	0	0	0	0	0	0	0	0	0	0
[44]	FTE's - Worked	216.58	220.73	227.94	222.87	224.62	223.66	214.91	210.62	218.76	225.60	228.57	228.15	227.55
[45]	FTE's - Paid	242.25	248.21	248.35	247.12	248.82	246.99	247.08	244.68	245.15	250.43	254.61	252.45	255.66
[46]	Case Mix Index -Medicare	1.0734	0.9978	0.9270	1.0765	0.9313	0.8826	0.9107	0.9234	1.0715	0.7624	0.9983	0.9820	1.0670
[47]	Case Mix Index - All payers	0.9517	1.0036	0.9840	0.9601	0.9654	0.9045	0.8898	0.9443	1.0821	1.0035	0.8868	0.8474	0.9190

KERN VALLEY HEALTHCARE DISTRICT
AP LOCAL VENDOR AGING AS OF 07/21/2026

VENDOR NAME	VEND#	CURRENT	OVER	OVER	OVER	OVER	BALANCE
			30 DAYS	60 DAYS	90 DAYS	120 DAYS	
BUILDERS MART	01367	2,083.16	0.00	0.00	0.00	0.00	2,083.16
C R PEST CONTROL	52172	820.00	0.00	0.00	0.00	0.00	820.00
CROSSROADS MINI MART	53131	75.18	0.00	0.00	0.00	0.00	75.18
GENERAL PLUMBING JOHN STIVERS	52329	1,400.00	0.00	0.00	0.00	0.00	1,400.00
KERN VALLEY EXCHANGE CLUB NC	53724	45.00	0.00	0.00	0.00	0.00	45.00
MT MESA AUTOMOTIVE	52766	442.78	0.00	0.00	0.00	0.00	442.78
MT MESA SHELL	02343	1,544.99	0.00	0.00	0.00	0.00	1,544.99
THOMAS REFUSE SERVICE 123195	52815	279.26	0.00	0.00	0.00	0.00	279.26
THOMAS REFUSE SERVICE 123623	02118	3,973.67	0.00	0.00	0.00	0.00	3,973.67
THOMAS REFUSE SERVICE 123624	52817	359.01	0.00	0.00	0.00	0.00	359.01
THOMAS REFUSE SERVICE 125578	52816	175.89	0.00	0.00	0.00	0.00	175.89
		11,198.94	0.00	0.00	0.00	0.00	11,198.94

KERN VALLEY HEALTHCARE DISTRICT											
Jul-26											
CONTRACT	VEN #	CONTRACT TYPE	DESCRIPTION	COST		BEGIN	RENEW	NEXT FINANCE REVIEW	TERMS	DEPT	MANAGER
AUTOREMIND	53270	SOFTWARE	RHC MESSAGING	\$ 719.00	MO	10/01/24	09/30/27	07/01/26	30 DAY WRITTEN NOTICE	MVHC	DAVIS
CHAMAS, KEVIN J. M.D.	52114	PHYSICIAN	EMERGENCY SERVICE	75.00 PER VISIT 70.00 STANDBY MIN 250.00	HR	10/01/23	09/30/26	07/01/26	TERM WITH WRITTEN NOTICE 45 DAYS PRIOR TO END OF TERM.	ADMINISTRATION	LOVRICH
CROSS COUNTRY LOCUMS		SERVICE	ED LOCUM	CONTRACT RATES		10/01/25	10/01/26	07/01/26	AUTO RENEWAL UNLESS TERMINATED	ADMINISTRATION	LOVRICH
DIAGNOSTICA STAGO	52996	REAGENT'S	STAGO LEASE AGREEMENT	\$ 1,000.00	MO	10/24/19	10/23/26	07/01/26	END OF TERM THERE WILL BE A 1.00 BUY OUT	LABORATORY	TALAMPAS
ESPY SERVICES		SERVICE	GRANT MGMT FOR TELEHEALTH CONNECT FUND	22% of all credits and overcharges		10/01/25	9/31/26	07/01/26		IS	ZUBER
FINSTAD, GARY M.D.	02313	PHYSICIAN	CRITICAL ACCESS/MEDICAL STAFF	100.00 AN HOUR NOT TO EXCEED 2,000.00	MO	10/01/25	09/30/28	07/01/26	TERM ON 60 DAY WRITTEN NOTICE.	ADMINISTRATION	LOVRICH
KERN RIVER PROPANE	53191	LP-GAS SERVICE	GAS FOR 18,000 GAL TANK	SUPPLIER PRICE +.40 PER GAL	DELIVERED	10/01/21	OPEN	07/01/26	WILL RENEW FOR 1 YEAR PERIODS UNLESS 30 DAY WIRTTEN NOTICE GIVEN	PLANT OPERATIONS	EASTERDAY
LOPEZ, SARAH D.O.	52859	PHYSICIAN	PHYSICIAN AGREEMENT RHC	\$ 500.00	MO	10/01/22	09/30/25	07/01/26		ADMINISTRATION	LOVRICH
MEDTEL COMMUNICATIONS	53608	SOFTWARE	QS1 - IVRX CLOUD SERVICE REFILL SOFTWARE	\$ 279.63	MO	10/18/25	10/17/26	07/01/26		RETAIL PHARMACY	RAI
MSDS ONLINE	51926	SERVICE	MEDICAL SAFETY DATA SHEETS	\$ 2,205.00	ANN	10/19/23	10/18/26	07/01/26	ANNUAL RENEWAL	PLANT MAINTENANCE	EASTERDAY
NEWELL , PETER M.D.	52850		ED PHYSICIAN CLINIC SERVICES	75.00 per pt visit / 70.00 per stand by hr. Minimum pay 220.00 per hour - Clinic 167.00 per hour	MO	10/01/23	09/30/26	07/01/26	60 DAY WRITTEN NOTICE	ADMINISTRATION	LOVRICH
PMNAGLE CONSULTING	53657	CONSULTING	DENIAL MGMT &WORKFLOW	\$ 14,500.00	MO	10/01/25	10/01/26	07/01/26		ADMINISTRATION	LOVRICH
QLIQ SOFT	52374	SERVICE	SECURE MESSAGING SUBSCRIPTION	\$ 648.00	QRTLY	10/01/24	09/30/27	07/01/26		IS	ZUBER
SHASTA NETWORKS	52203	SERVICE	NETWORK INTERFACING	\$ 1,650.00	QTRLY	10/02/25	09/30/26	07/01/26	3 YEAR AGREEMENT WITH 90 DAY WRITTEN NOTICE TO TERM	IS	ZUBER
TIME CLOCK PLUS (TCP)	53378	SERVICE	SCHEDULE ANYWHERE	\$ 3,966.00	ANN	10/29/25	10/28/26	07/01/26		NURSING	JIMERSON
TRANE BUILDING SERVICES	52633	SERVICE	SERVICE FOR CHILLERS	\$ 4,425.00	QTRLY	10/01/25	09/30/30	07/01/26	TO MEET COMPLIANCE	PLANT OPERATIONS	EASTERDAY
TRUBRIDGE (CPSI)	05182	SERVICE	EHR HARDWARE, SOFTWARE, TECH SUPPORT	\$ 20,358.39	MO	10/01/25	09/30/26	07/01/26		IS	ZUBER
TRUBRIDGE (DRAGON)	05182	SOFTWARE	SPEECH AND VOICE RECOGNITION-MEDICAL STAFF	\$ 13,260.00	ANN	10/27/25		07/01/26	90 DAY WRITTEN NOTICE	IS	ZUBER
WELLHART		SERVICE	ED LOCUM	CONTRACT RATES		10/03/25	OPEN	07/01/26	AUTO RENEW	ADMINISTRATION	LOVRICH

3. Comparable Services Analysis

(Provide a breakdown of costs from comparable vendors Please attach quotes)

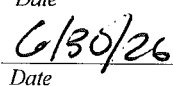
Vendor	Recommended Vendor (Y/N)	Amount \$
UMANO	Y	57,146.85

4. Authorization

Involves Facilities: ☒ Yes* ☐ No Involves Nursing: ☒ Yes* ☐ No Involves Technology: ☒ Yes* ☐ No

** Yes to either of the above requires Plant Operations Manager, CNO, and/or CIO approval.*

Signatures:

_____ <i>Legal Counsel</i>	_____ <i>Date</i>
_____ <i>Plant Operations Manager (if required)</i>	_____ <i>Date</i>
_____ <i>CIO (if required)</i>	_____ <i>Date</i>
_____ <i>CFO</i>	_____ <i>Date</i>
_____ <i>CNO (if required)</i>	_____ <i>Date</i>
_____ <i>CEO</i>	_____ <i>Date</i>
 _____ <i>Department Manager</i>	 _____ <i>Date</i>

5. Administration Use Only

Finance Committee Approval Date: _____

Board of Directors Approval Date: _____

Notes:

Quotation 63103 - R2

Customer:

 Kern Valley Healthcare District
 6412 Laurel Ave
 PO Box 1628
 Lake Isabella CA 93240
 USA

Date: 2026-05-14

Expiration Date: 2026-08-12

Account Executive:

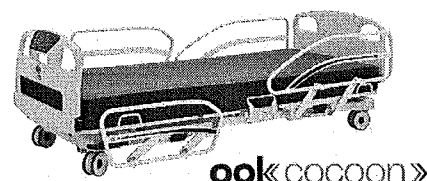
 Mark Rollins
 (559) 917-0547
 mark.rollins@umanomedical.com

Member of: Vizient T1 - #CE9216

Line	Part Number	Description
1	FL360OK-COCOON	Ook cocoon medical bed

Features

- 600 lb weight capacity
- 4 DC Motor
- Battery Back-up
- 4 Casters with central brake
- Flat deck for ease of cleaning
- Open architecture
- One step Trendelenburg
- Patient control lockout
- Boostless™ Backrest System
- ook cocoon bed-L36-027WG-TRI
- Integrated bed exit detection with smart screen - 3 levels of sensitivity-OL360017WG
- Bed Exit Side View Lights-OL360031
- CPR Handle-OL360050WG
- Pendant Port-OL360112WG
- 5" Dual Casters - 10" Low Height-OL360001
- Central braking system - foot pedals only, grey-OL360163WG
- Plastic Cover With Foot Braking System Only-OL360345
- 37-pin connector for normally opened including bed exit signal-OL360083WG
- Tubular Steel Patient Mobilization Helper - Head Only-OL360197WG-TRI
- Siderail color style: grey-OL360245
- Angle indicator on both sides of bed-OL360253WG
- Laminated boards with pump holder : anthracite grey-OP360022WGG2-TRI
- 35" X 84" Deck dimensions-OL360022WG
- Four corner roller bumpers-OL360039
- 5.1 Software with Touch-Screen display-OL3610752
- User Manual ookcococon-74-36129-ENG
- Imperial Units Factory Setting-OL360044
- Upright Packaging-OL360090WG-BIL
- Mattress Not Included
- Product images are for illustration purposes only. Product features and options are specified in the quote.



• **Quantity :** 10.00 (Discount : 40.5%) Unit List Price : 7,365.00 Discounted Unit Price : 4,382.18
Subtotal : 43,821.80

Line	Part Number	Description
2	GARANTIE5.5	Warranty 5 years parts and labor
	Standard Warranty	

• **Quantity :** 10.00 Unit Price : 0.00
Subtotal : 0.00

Line	Part Number	Description
3	.PLC36W5-5	5-year Peace of mind parts and labor service coverage, ooksnow
	Replaces standard warranty	

• **Quantity :** 10.00 (Discount : 25.0%) Unit List Price : 880.00 Discounted Unit Price : 660.00
Subtotal : 6,600.00

Quotation 63103 - R2

Line	Part Number	Description		
4	USCCG-843506DFB-BIL	Foam Mattress - "comfortNEST green" - 84" X 35" X 6", polyurethane cover, anti-shear liner, fire barrier		
	• Quantity : 10.00 (Discount : 40.5%)		Unit List Price : 1,008.00	Discounted Unit Price : 599.76
			Subtotal : 5,997.60	

Line	Part Number	Description		
5	FA64509-TRI	Removable patient control - 2 functions / 1/2" hook		
	• Quantity : 10.00 (Discount : 3.0%)		Unit List Price : 75.00	Discounted Unit Price : 72.75
			Subtotal : 727.50	

Quotation Total : \$57,146.85

R2- Removed ook snow beds

R1 : Applied T3 pricings. Matched snow configuration to SO 167539

FOB Destination. Shipping included for continental US.

Payment terms : Net 30

***Tier 3 has been quoted. Tier discounts will vary according to cumulative annual purchases.
 Pricing valid with cumulative annual purchases of \$150,000.00 to \$449,999.99 in annual Net
 Sales or for Academic Medical Center (AMC).***

I have read and fully agree with all options and prices : _____

Product pictures are for illustrative purposes only

All prices are listed in USD/ Prices do not include duty or any applicable taxes

For more information, please contact your Umano Medical account executive or contact us at: 1-844-409-4030 or information@umanomedical.com

Capital Budget Justification – Hillrom Centrella Smart+ Patient Beds

After evaluating both the Hillrom Centrella Smart+ and Stryker medical-surgical beds, the nursing staff overwhelmingly preferred the Hillrom beds due to their enhanced patient safety features and ease of use. While the standard non-air mattress beds from both manufacturers are comparably priced, the Hillrom beds provide significant safety and clinical advantages that support our commitment to patient safety and quality care.

The Hillrom Centrella Smart+ beds offer several advanced safety features that are not available on the comparable Stryker beds, including:

- **Integration with the nurse call system**, allowing staff to receive immediate alerts when a patient is attempting to exit the bed.
- **Voice-activated patient reminders** prompt patients to remain in bed while notifying them that assistance has been called, helping reduce unassisted bed exits.
- **SafeView safety lights** that provide a visual indication of critical bed safety conditions, such as whether the bed brake is engaged and whether side rails are properly positioned.
- **Weight-based patient movement detection**, which monitors changes in weight distribution to identify when a patient is preparing to exit the bed, allowing nursing staff to intervene before a fall occurs.
- **Simplified CPR release**, requiring only a single pull to activate the CPR function, compared to the two-step process required on the Stryker beds. This allows for faster emergency response during resuscitation.

In addition to the four standard medical-surgical beds, we are requesting **one Hillrom bed equipped with an air mattress and turn-assist capabilities**. This specialty bed will provide advanced pressure redistribution for our highest-risk patients, helping prevent pressure injuries and reducing further skin breakdown in our frailest patient population. Preventing hospital-acquired pressure injuries improves patient outcomes, decreases treatment costs, and supports quality metrics.

Currently, when an air mattress is needed, the hospital must rent one at a significant ongoing expense. Purchasing one specialty bed with an integrated air mattress will reduce rental costs over time while ensuring immediate availability for patients who require advanced pressure injury prevention.

The additional investment in the Hillrom Centrella Smart+ beds is justified by the enhanced patient safety technology, improved fall prevention capabilities, streamlined emergency response features, pressure injury prevention, and the potential reduction in costs associated with falls, pressure injuries, and specialty mattress rentals. These features align with Kern Valley Healthcare District's commitment to providing the safest possible environment for our patients while supporting nursing staff with technology designed to improve patient outcomes.

3. Comparable Services Analysis

(Provide a breakdown of costs from comparable vendors Please attach quotes)

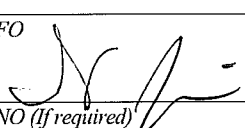
Vendor	Recommended Vendor (Y/N)	Amount \$
Hillrom/Baxter	Y	\$ 62,809.35
Stryker	N	\$64,903.00
Umano	N	\$71,262.95

4. Authorization

Involves Facilities: ☒Yes* ☐No Involves Nursing: ☒Yes* ☐No Involves Technology: ☒Yes* ☐No

** Yes to either of the above requires Plant Operations Manager, CNO, and/or CIO approval.*

Signatures:

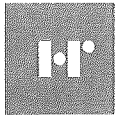
<i>Legal Counsel</i>	<i>Date</i>
<i>Plant Operations Manager (if required)</i>	<i>Date</i>
<i>CIO (if required)</i>	<i>Date</i>
<i>CFO</i>	<i>Date</i>
	<i>7/20/2020</i>
<i>CNO (if required)</i>	<i>Date</i>
<i>CEO</i>	<i>Date</i>
<i>Department Manager</i>	<i>Date</i>

5. Administration Use Only

Finance Committee Approval Date: _____

Board of Directors Approval Date: _____

Notes:



Hillrom™

PROPOSAL #: SP 49538515
Proposal Date: 06/25/2026
Expiration Date: 08/25/2026

Attn: ACCOUNTS PAYABLE
KERN VALLEY HEALTHCARE
6412 LAUREL AVE
MOUNTAIN MESA CA 93240-9529

Ship To:
KERN VALLEY HEALTHCARE
6412 LAUREL AVE
MOUNTAIN MESA CA 93240-9529

For Questions / Correspondence:
Hillrom Customer Service @ 800-445-3730
Fax: 812-934-8189
Email: hrc_us_customerservice@baxter.com

Bill To Customer #: 627050

Ship To Customer #: 627050

Mobile Phone #: +1 (909) 7581616
Email: ramsey_martinez@baxter.com

Product Information

Qty Unit Price Extended Price

CENTRELLA SMART+ BED

Standard Features:

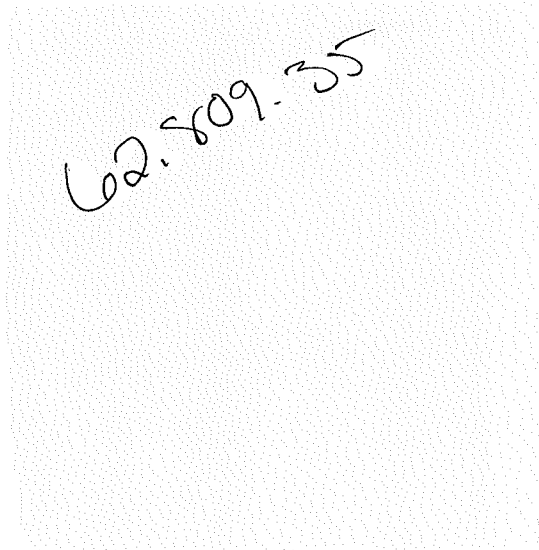
GCI Touchscreen - Left Side
Bed Exit Silence
Brake Not Set Alarm
One Button Chair
Battery Backup
Digital Angle Indicator
Built in Line and Cord Mgmt
4 IV Pole Sockets
Integrated Restraint Holders
Lockout Controls
Drainage Bag Holder
Smart Bed Ready (Sidecom Req)
Wi-Fi Module
Enhanced 3-Mode Bed Exit
Motion Activated Nightlight
Stand Assist
Advanced Slideguard® Feature
Foley Position Limit
Patient HOB Angle Display
Trend/Rev Trendelenburg
Dampened Emergency CPR
Patient Storage in Siderail
Integrated Urinal Holders
FlexAFoot™ Powered Bed Extend

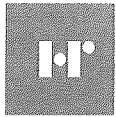
Included Options:

English Language Labels
36" Frame Width
100 to 240 Voltage
Steer Caster
In Bed-Scale (KG/LBS)
PAK255 Includes the following:
USB Charger
Patient Pendant
Removable IV Pole
Verbal Alerts
Frame Part Number: P7900B400686

Itemized Options:

CNT-BASE	Base Bed	4	\$6,438.02	\$25,752.08
CNT-PAK255	CNT-255 Bed	4	\$2,255.52	\$9,022.08
CNT-SNC	Nurse Call in Siderail	4	\$590.05	\$2,360.20
CNT-AR	Accessory Outlet	4	\$259.63	\$1,038.52
CNT-PRO36	PRO Surface For 36" Frame	4	\$920.49	\$3,681.96





Hillrom™

PROPOSAL #: SP 49538515
Proposal Date: 06/25/2026
Expiration Date: 08/25/2026

Attn: ACCOUNTS PAYABLE
KERN VALLEY HEALTHCARE
6412 LAUREL AVE
MOUNTAIN MESA CA 93240-9529

Ship To:
KERN VALLEY HEALTHCARE
6412 LAUREL AVE
MOUNTAIN MESA CA 93240-9529

For Questions / Correspondence:
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Fax: 812-934-8189
Email: hrc_us_customerservice@baxter.com

Bill To Customer #: 627050

Ship To Customer #: 627050

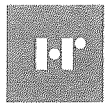
Mobile Phone #: +1 (909) 7581616
Email: ramsey_martinez@baxter.com

Product Information

		Qty	Unit Price	Extended Price
CNT-SV	SafeView®+ with IllumiGuide®	4	\$688.41	\$2,753.64
CNT-2LCD	Second LCD Touchscreen	4	\$165.21	\$660.84
Line Total:		4	\$11,317.33	\$45,269.32

MATTRESS RECYCLE FEE	MATTRESSRECYCLEFEE	Line Total:	4	\$18.00	\$72.00
				Order Total (USD)	45,341.32

FINANCING OPTIONS NOW AVAILABLE, please contact your Hillrom sales representative for more information.



GENERAL TERMS AND CONDITIONS

Group Purchasing Organization (GPO) Participation: To the extent Customer is a member of a GPO and any products on Hillrom's proposal are covered under an agreement with Customer's designated GPO, then Customer's purchase of such products shall be governed by the terms and conditions of the applicable GPO agreement and any terms and conditions stated herein under these "General Terms and Conditions" shall be of no force or effect. Any products on Hillrom's proposal not covered under a GPO agreement with Customer's designated GPO shall be subject to the "General Terms and Conditions" set forth herein.

Acceptance: Hillrom makes all proposals and accepts purchase orders only on the terms and conditions stated herein (this "Agreement"), except as expressly set forth under Group Purchasing Organization Participation section above. No conditions stated by Customer shall be binding upon Hillrom if in conflict with, inconsistent with, or in addition to the terms and conditions stated herein, unless expressly accepted in writing and signed by an authorized Hillrom representative. Customer's issuance of a purchase order, upon acceptance by Hillrom, shall constitute a contract between the parties and is Customer's affirmative acknowledgement and acceptance of Hillrom's product proposal and the associated terms and conditions of sale accompanying such product proposal. This Agreement is subject to Hillrom's approval of Customer's credit.

Prices: Prices on Hillrom's proposal are subject to change, unless the proposal states that pricing is firm through the expiration date, as noted on the proposal. For purchase orders placed after the expiration date, the price in effect at the time of the requested delivery will apply. Customer shall be billed for all applicable sales and other taxes until such time as Customer provides a tax-exempt certificate (resale certificate) to Hillrom with respect to such taxes. Applicable taxes will be calculated and billed at time of invoicing.

Payment Terms: Invoices are payable net thirty (30) days from date of invoice. Unless waived by Hillrom in writing, overdue invoices shall be subject to a late payment charge equal to the lesser of (i) one and one half percent (1 1/2%) per month or (ii) the maximum rate allowed by law. Customer agrees to pay Hillrom for any and all costs and expenses (including without limitation reasonable attorneys' fees) incurred by Hillrom to collect any amounts owed to it, enforce any of its rights or seek any of its remedies hereunder. In the event Customer has directed that the charges hereunder be billed to another person or organization, and payment is not made by such person or organization within ten (10) days after the invoice date, Customer shall still remain liable hereunder. Customer is advised that it may be obligated to properly reflect and/or report any discount, rebate or reduction in price in its costs claimed or charges made to federal (e.g. Medicare) or state (e.g. Medicaid) health care programs requiring such disclosure. The invoices provided by Hillrom to Customer may not reflect the net cost to Customer. Customer shall make written request to Hillrom in the event Customer requires additional information in order to meet applicable reporting or disclosure obligations.

Installation: Unless otherwise agreed in writing, Customer shall perform any installation of products sold hereunder at Customer's expense. Hillrom agrees to furnish appropriate instructions and information to assist with the installation and/or first operation of the products.

Limited Warranty: For specific warranty information on Hillrom products and parts, please see owner's manual or review manuals on line at our website, www.hill-rom.com. **THE FOREGOING WARRANTY CONSTITUTES THE SOLE WARRANTY MADE BY HILLROM AND IS IN LIEU OF ALL OTHER REPRESENTATIONS OR WARRANTIES EXPRESS OR IMPLIED OR STATUTORY, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, AND ALL OTHER REMEDIES. IN NO CASE SHALL HILLROM BE LIABLE TO CUSTOMER OR ANY THIRD PARTY FOR INDIRECT, SPECIAL, CONSEQUENTIAL OR INCIDENTAL DAMAGES OR DELAYS. NO EMPLOYEE OR REPRESENTATIVE OF HILLROM IS AUTHORIZED TO CHANGE THIS WARRANTY IN ANY WAY OR GRANT ANY OTHER WARRANTY.**

Product Interface: Customer shall be responsible for ensuring to Customer's satisfaction that any equipment and accessories not supplied by Hillrom that are used with Hillrom products properly interface or operate with Hillrom products. Hillrom shall not be liable to Customer or any third person for personal injury or property damage arising from the use of third party equipment and accessories with Hillrom products.

Software License Grant; Product, Data Restrictions:

a. Unless a separate software license agreement is entered into between Hillrom and Customer, the following terms and conditions in this Software License Grant; Product, Data Restrictions ("License Grant") govern the use of any software provided by Hillrom in connection with Customer's acquisition of a product or accessory product in connection with this Agreement, including any embedded software, firmware, updates, upgrades, enhancements, or modifications provided by Hillrom to Customer from time to time (collectively, the "Software"). The Software and all documentation related thereto, whether on disk, in read only memory, or any other media or in any other form, is licensed below and not sold by Hillrom to Customer and is for use only in connection with the product and subject to these terms and conditions, and Hillrom reserves all rights not expressly granted to Customer.

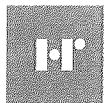
b. Hillrom hereby grants to Customer a non-exclusive, non-transferable, limited license to use for Customer's internal business purposes the Software only in the acquired products, along with all third-party software that Hillrom may have purchased, licensed, or otherwise acquired from third parties and delivered to Customer in machine-readable object code form as part of the products and related product documentation, subject to the license scope and other restrictions set forth in this License Grant. In all cases, all intellectual property rights in and to, and all technology relating to, the Software and products supplied to Customer, their design and all improvements thereto or thereof, shall be and remain the exclusive property of Hillrom and/or its licensors. Without Hillrom's prior written consent, Customer represents and warrants that it will not, and will not allow its employees, agents, or contractors to: (i) copy, sublicense, distribute, rent, lease, share, loan, resell, modify or translate the Software, acquired products, or any portions thereof, or create derivative works based thereon; (ii) directly or indirectly re-manufacture, re-configure, reengineer, disassemble, decompile, reproduce, or otherwise attempt to discover information about the internal structure or operation of the Software or acquired products, or otherwise attempt to learn the source code or algorithms underlying the Software or products; (iii) provide service bureau, time share or subscription services based on the Software or products; (iv) remove, obscure or modify any markings, labels, or any notice of the proprietary rights, including copyright, patent, and trademark notices of Hillrom, its corporate affiliates, or its licensors; (v) use the Software in any other manner except as expressly set forth herein; or (vi) install the Software in any other hardware or product other than may be provided by Hillrom or is explicitly authorized by Hillrom in writing for running the Software (collectively, "Restrictions"). The license granted herein is revocable and non-sublicensable. Customer acknowledges that the use of certain Software may also be subject to an additional end-user license agreement ("EULA") (which may be modified by Hillrom from time to time) that is referenced within the applicable Software. In the event that the terms in the EULA for a Software conflict with the terms in this Agreement, the terms in the EULA will control to the extent of such conflict. This License Grant does not convey to Customer any rights to patents, copyrights, trade secrets, trademarks, or any other rights, title, or interest in or relating to the Software or products, but only a limited right of use terminable in accordance with the terms of this Agreement. Further, no license is granted to Customer in the human readable code of the Software (source code), and Customer agrees that Customer shall not access the source code or have any rights therein. Hillrom at all times retains title to and ownership of, and all proprietary rights with respect to, the Software and all copies and portions thereof, whether or not incorporated into or with other software.

c. Hillrom may immediately terminate the Software license granted under this License Grant in the event of any breach of this Agreement by Customer. In the event of any termination, Customer's license(s) to access or use the Software will immediately terminate, and Customer shall destroy and erase all copies of such Software in its possession or control and provide written certification to Customer that it has complied with this provision. Early termination of this Agreement shall not entitle Licensee to any refund or reimbursement of any previously paid fees. If Customer has purchased a subscription/term license, such license shall automatically terminate upon expiry of such subscription/term, unless earlier terminated under this License Grant.

d. To learn more about "free" or "open source" software that may be used by Hillrom in the Software, visit <http://www.hill-rom.com/opensource>.

e. Customer is not entitled to any support or maintenance of the Software, unless Customer purchases a separate maintenance and support services agreement, if applicable, however, any updates to the Software made available by Hillrom to all of its customers at no cost, may be provided to Customer at no cost regardless of if the products or Software are covered under a maintenance and support services agreement.

f. Customer hereby acknowledges and agrees that Hillrom has the right to collect, store, process, maintain, upload, sync, transmit, share, disclose, aggregate, analyze, and use non-individually identifiable data created, generated, stored, and/or transmitted by the Software and/or products ("Data"). Such Data typically includes, but is not limited to, information regarding the characteristics, status, and usage of the Software and/or products. Hillrom shall own all right, title, and interest in and to such Data and any aggregations, analyses, reports, programs, and output based on or including such Data ("Derivative Data") and has the right to retain all such Data and Derivative Data after termination of this Agreement. Customer acknowledges and agrees that Hillrom, its affiliates, and its contracted third parties has the right to use and disclose the Data for any lawful purpose including, without limitation: (i) benchmarking and analysis of workflow and Data to identify system improvements, efficiency improvements, quality improvements, increase cost efficiencies, and product development; (ii) in-depth analysis of the specifics of errors for better understanding of errors and error situations to help understand and reduce their incidence; (iii) to facilitate better technical support and Customer support to avoid machine downtime and/or return and replacement of given hardware modules; (iv) investigate changes in ordering patterns that could yield opportunities to define new warning limits, formulary ingredients, and label templates; provided that, to the extent that any Data contains "Protected Health Information" as that term is defined by the Health Insurance Portability and Accountability Act of 1996 and its implementing regulations ("HIPAA"), Hillrom's use and disclosure of such data shall be governed by a business associate agreement between the Parties; and (v) to facilitate the provision of functionality for the Software and products, and any other lawful purpose, including but not limited to, performance optimization, quality assurance, software updates, subscription services, and other services (if any) provided to Customer, or to otherwise improve Hillrom's products, services, or technologies.



Hillrom™

TERMS AND CONDITIONS

GENERAL TERMS AND CONDITIONS

Customer further grants Hillrom the right to use the Data for the purpose of de-identifying Protected Health Information in accordance with the requirements of HIPAA set forth at 45 C.F.R. § 164.514 and to use such resulting de-identified data for any lawful purpose. Hillrom acknowledges that: CUSTOMER SHALL HAVE NO LIABILITY FOR HILLROM'S USE, RETENTION OR DISCLOSURE OF ANY DATA OR THE ACCURACY OF SUCH DATA.

Medical Advice Disclaimer: THE PURCHASED PRODUCTS AND SOFTWARE MAY PROVIDE INFORMATION AND DATA TO PURCHASER'S AUTHORIZED PERSONNEL TO ASSIST AUTHORIZED PERSONNEL IN THEIR ASSESSMENT AND MANAGEMENT OF CARE OF THEIR PATIENTS. PURCHASER HEREBY ACKNOWLEDGES AND AGREES THAT HILLROM IS NOT A HEALTHCARE PROVIDER, DOES NOT ENGAGE IN THE PRACTICE OF MEDICINE, AND DOES NOT RENDER MEDICAL OR SIMILAR PROFESSIONAL SERVICES OR ADVICE VIA THE PURCHASED PRODUCT AND SOFTWARE OR OTHERWISE. THE USE OF ANY SUCH PURCHASED PRODUCTS AND SOFTWARE, INCLUDING ANY DATA READ-OUTS OR ANY ANALYSIS THEREFROM, FOR THE DIAGNOSIS OR TREATMENT OF ANY PATIENT MUST BE PERFORMED UNDER THE SUPERVISION OF AN APPROPRIATELY QUALIFIED HEALTHCARE PROFESSIONAL. IF PURCHASER RELIES ON ANY INFORMATION PURCHASER RECEIVES OR LEARNS ABOUT THROUGH THE PURCHASED PRODUCTS AND SOFTWARE, PURCHASER AGREES THAT IT DOES SO AT ITS OWN RISK. ANY ANALYSIS, ORGANIZATION, OR PRESENTATION OF DATA OBTAINED FROM THE PURCHASED PRODUCTS AND SOFTWARE, IS DELIVERED TO CUSTOMER "AS-IS" AND IS NOT MEANT TO BE A SUBSTITUTE FOR THE KNOWLEDGE, EXPERIENCE AND DECISION-MAKING PROVIDED BY A QUALIFIED HEALTHCARE PROFESSIONAL.

Limitation of Liability: Hillrom shall not be liable for loss or damages due to delay in manufacture or shipment resulting from any cause beyond Hillrom's control. Delays resulting from any such cause shall extend shipment date correspondingly. IN NO EVENT SHALL HILLROM BE LIABLE FOR SPECIAL, INDIRECT, INCIDENTAL, OR CONSEQUENTIAL DAMAGES, EVEN IF IT HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. THIS CONTRACT IS BETWEEN CUSTOMER AND HILLROM. Customer must make claims for shortages or errors within a reasonable time after receipt of the products. Hillrom reserves the right to use remanufactured or used components that meet new component specifications and are warranted as new.

Security Interest, Default and Insurance: Hillrom shall retain a security interest in the products until Hillrom has received full payment including taxes. Customer agrees to sign and deliver to Hillrom any additional documents required by Hillrom to protect its security interest. If Customer defaults or Hillrom deems itself insecure of the products in danger of confiscation, the full amount unpaid shall immediately become due and payable at the option of the Hillrom and on proper notice to the Customer, the Hillrom may retake possession of the products wherever located without court order and can resell or retain according to the laws of the state where products are located. The products shall not be considered a fixture if attached to any realty. Customer shall assume all loss relating from damage to the products occurring after the products leave Hillrom's control and shall provide adequate insurance therefore at all times until the purchase price shall have been fully paid. Hillrom reserves the right to request proof of such insurance at any time prior to full payment along with a statement from such insurer limiting cancellation or changes to said policy within ten (10) days after written notice of same to Hillrom.

Specifications: Specifications and drawings and any other information shall remain the property of Hillrom and are subject to recall at any time. Such information shall not be disclosed or used for manufacture of any products. In accordance with Hillrom's established policy of constant improvement, Hillrom reserves the right to amend its specifications at any time without notice.

Choice of Law: This contract shall be governed by, and construed in accordance with, the laws of the State of Illinois, without regard to its conflict of laws principles.

Delivery and Shipment: Date of delivery shall be determined by mutual written agreement of the parties. No delivery date set forth in a Purchase Order shall be binding on Hillrom unless Hillrom explicitly agrees to such delivery date in a writing signed by an authorized representative of Hillrom. Shipment of all products shall be Freight on Board (FOB) Destination, with all costs of transportation and related insurance being the responsibility of Hillrom with the exception of costs of transportation and insurance for (i) hospital beds and related accessories, (ii) stretchers and related accessories, (iii) service parts, (iv) shipments to points outside the contiguous U.S., or (v) special delivery and/or air shipments requested by Customer, which shall be FOB Destination; Freight Collect. Unless otherwise explicitly agreed to by Hillrom in a writing signed by an authorized representative of Hillrom, Hillrom will prepay and add to the invoice for reimbursement by Customer any and all costs of transportation and insurance for delivery of hospital beds and related accessories, stretchers and related accessories, service parts, shipments to points outside the contiguous U.S., and any special delivery and/or air shipments requested by Customer. Terms for shipping to Alaska and Hawaii shall be FOB to the port of embarkment, and FOB; Freight Collect from the port of embarkment to the destination, with any and all costs of transportation and insurance prepaid and added to invoice for reimbursement by Customer from port of embarkment to destination.

Return Goods Policy: Should Hillrom ship products in error, Hillrom shall arrange and pay for return shipment of the products without applying a restocking fee provided that (i) Customer notifies Hillrom of the error within thirty (30) days of shipment, and (ii) the products are returned in "as shipped" condition. If Customer orders products in error and notifies Hillrom of the error within thirty (30) days of shipment, Customer may return the products in "as shipped" condition at Customer's cost and expense; however Customer agrees to pay Hillrom a restocking fee of 15% of the net price for the returned products. Notwithstanding the previous sentence, returns will not be accepted on architectural products, workflow solutions and other communications products, and any customized products or special orders, except if mutually agreed on terms acceptable by both parties on a case-by-case basis.

Order Cancellation Policy: Customer may only cancel a purchase order if Customer provides written notice to Hillrom at least fourteen (14) days prior to the scheduled shipment date, and if Customer cancels an order, Customer agrees to pay Hillrom a cancellation fee of 15% of the net price for the cancelled products. No purchase orders may be cancelled after fourteen (14) days prior to the scheduled shipment date. Notwithstanding the above, cancellations will be not be accepted on clinical workflow solutions and other communications products, and any customized products or special orders, except if mutually agreed on terms acceptable by both parties on a case by case basis.

Delivery Change/Refusal Policy: Customer may request to reschedule a scheduled delivery date to a later date by providing Hillrom with written notice at least fourteen (14) days prior to the scheduled delivery date. If Customer requests at any time to reschedule the delivery date to a new date that is more than thirty (30) days later than the original scheduled deliver date, Customer agrees to pay Hillrom a rescheduling fee of 15% of the net price for the affected products. If Customer refuses to accept a delivery without having provided Hillrom with a written request to reschedule at least fourteen (14) days in advance, Customer agrees to pay Hillrom a rescheduling fee of 15% of the net price for the affected products.

Ordering: All Purchase Orders may be placed by mail, telephone or facsimile at the following:

Hill-Rom Company, Inc.

Attn: Customer Service

1069 State Route 46 East

Batesville, Indiana 47006

Phone: 800/445-3730

Fax: 812/934-8189

HRC_US_CUSTOMERSERVICE@BAXTER.COM



KVDH LE W ISOTOUR AND PUMP

Quote Number: 11342371

Remit to:

Version: 1
Prepared For: KERN VALLEY HOSP
Attn:

Division:
Rep:
Email:
Phone Nt

GPO: Premier
Quote Date: 07/20/2026
Expiration Date: 10/18/2026

Delivery Address		Sold To - Shipping		Bill To Account	
Name:	KERN VALLEY HOSP	Name:	KERN VALLEY HOSP	Name:	KERN VALLEY HOSP
Account #:	235586	Account #:	235586	Account #:	235586
Address:	6412 LAUREL AVE LAKE ISABELLA California 93240-9529	Address:	6412 LAUREL AVE LAKE ISABELLA California 93240-9529	Address:	6412 LAUREL AVE LAKE ISABELLA California 93240-9529

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	3009PX-LE-450	PROCUITY LE WITH ISOTOUR PREM	1	\$14,500.00	\$14,500.00
1.1	300900000002	PROCUITY LE		\$0.00	\$0.00
1.2	300900370001	OPTION, STANDARD SCALE		\$0.00	\$0.00
1.3	0039254000	POWER CORD,PLUG-IN/REMOVABLE		\$0.00	\$0.00
1.4	3009000000051	OPTION, ENGLISH		\$0.00	\$0.00
1.5	300900670004	LABEL POWER CORD 120V AUX OUTL		\$0.00	\$0.00
1.6	3009000000907	LABEL, SERIAL NUMBER,PX-LE-450		\$0.00	\$0.00
1.7	300900160038	NO BLUETOOTH LABEL		\$0.00	\$0.00
1.8	300900160068	NO WIFI LABEL		\$0.00	\$0.00
1.9	300900100001	OPTION, 120V		\$0.00	\$0.00
1.10	300900460001	AUX OUTLET TYPE B 110V, 60HZ		\$0.00	\$0.00
1.11	3005999900	xxHOLD FOR INFORMATIONxx		\$0.00	\$0.00
1.12	300900350100	ASSM SINGLE, DUAL STG IV POLE		\$0.00	\$0.00
1.13	2872000019	ISOTOUR,84 IN,PREM,END406,BAG		\$0.00	\$0.00
1.14	300900090012	OPS MANUAL, DOM, 1 PER ORDER		\$0.00	\$0.00
1.15	300900380001	OPTION, NURSE CALL		\$0.00	\$0.00
1.16	300900190001	OPTION, PACKAGING, UNBOXED		\$0.00	\$0.00



KVDH LE W ISOTOUR AND PUMP

Quote Number: 11342371

Remit to: Stryker Sales, LLC
21343 NETWORK PLACE
CHICAGO IL 60673-1213
USA

Version: 1
Prepared For: KERN VALLEY HOSP
Attn:

Division: Medical
Rep: Kyle Pruhsmeier
Email: kyle.pruhsmeier@stryker.com
Phone Number: 6508502664

GPO: Premier
Quote Date: 07/20/2026
Expiration Date: 10/18/2026

#	Product	Description	Qty	Sell Price	Total
1.17	300900190013	UNBOXED PKG W ISOTOUR MATTRESS		\$0.00	\$0.00
1.18	CONF X	DEFAULT FOR HLD FOR CABLE INFO		\$0.00	\$0.00
2.0	2874000001	ISO TOUR PUMP DOM CAN	1	\$1,907.88	\$1,907.88
Equipment Total:					\$16,407.88

Price Totals:

Estimated Sales Tax (8.250%):	\$1,353.65
Shipping and Handling:	\$984.47
Grand Total:	\$18,746.00

Prices: In effect for 30 days

Terms: Net 30 Days

Shipping & Handling Includes:

Standard freight, special packaging, semi rigging cranes, labor & delivery of equipment to final location, removal of all packaging, pre-delivery site check, education/training

Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html.



KVDH LE W COMFORTGEL 4

Quote Number: 11302908

Remit to:

Stryker Sales, LLC
21343 NETWORK PLACE
CHICAGO IL 60673-1213
USA

Version: 1
Prepared For: KERN VALLEY HOSP
Attn:

Division: Medical
Rep: Kyle Pruhsmeier
Email: kyle.pruhsmeier@stryker.com
Phone Number: 6508502664

GPO: Premier
Quote Date: 07/17/2026
Expiration Date: 10/15/2026

Delivery Address

Name: KERN VALLEY HOSP
Account #: 235586
Address: 6412 LAUREL AVE
LAKE ISABELLA
California 93240-9529

Sold To - Shipping

Name: KERN VALLEY HOSP
Account #: 235586
Address: 6412 LAUREL AVE
LAKE ISABELLA
California 93240-9529

Bill To Account

Name: KERN VALLEY HOSP
Account #: 235586
Address: 6412 LAUREL AVE
LAKE ISABELLA
California 93240-9529

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	3009PX-LE-200	PROCUITY LE WITH COMFORTGEL	4	\$10,100.00	\$40,400.00
1.1	300900000002	PROCUITY LE		\$0.00	\$0.00
1.2	300900370001	OPTION, STANDARD SCALE		\$0.00	\$0.00
1.3	0039254000	POWER CORD,PLUG-IN/REMOVABLE		\$0.00	\$0.00
1.4	300900000051	OPTION, ENGLISH		\$0.00	\$0.00
1.5	300900670004	LABEL POWER CORD 120V AUX OUTL		\$0.00	\$0.00
1.6	300900000932	LABEL, SERIAL NUMBER,PX-LE-200		\$0.00	\$0.00
1.7	300900160038	NO BLUETOOTH LABEL		\$0.00	\$0.00
1.8	300900160068	NO WIFI LABEL		\$0.00	\$0.00
1.9	300900100001	OPTION, 120V		\$0.00	\$0.00
1.10	300900460001	AUX OUTLET TYPE B 110V, 60HZ		\$0.00	\$0.00
1.11	3005999900	xxHOLD FOR INFORMATIONxx		\$0.00	\$0.00
1.12	300900350100	ASSM SINGLE, DUAL STG IV POLE		\$0.00	\$0.00
1.13	2850000014	COMFT GEL W/FIRE BARR 84X35X7		\$0.00	\$0.00
1.14	300900090012	OPS MANUAL, DOM, 1 PER ORDER		\$0.00	\$0.00
1.15	300900380001	OPTION, NURSE CALL		\$0.00	\$0.00
1.16	300900190001	OPTION, PACKAGING, UNBOXED		\$0.00	\$0.00



KVDH LE W COMFORTGEL 4

Quote Number: 11302908

Remit to: Stryker Sales, LLC
21343 NETWORK PLACE
CHICAGO IL 60673-1213
USA

Version: 1
Prepared For: KERN VALLEY HOSP
Attn:

Division: Medical
Rep: Kyle Pruhsmeier
Email: kyle.pruhsmeier@stryker.com
Phone Number: 6508502664

GPO: Premier
Quote Date: 07/17/2026
Expiration Date: 10/15/2026

#	Product	Description	Qty	Sell Price	Total
1.17	300900190012	UNBOXED PKG W MATTRESS		\$0.00	\$0.00
1.18	CONF X	DEFAULT FOR HLD FOR CABLE INFO		\$0.00	\$0.00
Equipment Total:					\$40,400.00

Price Totals:

Estimated Sales Tax (8.250%):	\$3,333.00
Shipping and Handling:	\$2,424.00
Grand Total:	\$46,157.00

Prices: In effect for 30 days

Terms: Net 30 Days

Shipping & Handling Includes:
Standard freight, special packaging, semi rigging cranes, labor & delivery of equipment to final location, removal of all packaging, pre-delivery site check, education/training

Terms and Conditions:
Deal Consumation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html.

Quotation 66603

Customer:

Kern Valley Healthcare District
6412 Laurel Ave
PO Box 1628
Lake Isabella CA 93240
USA

Date: 2026-07-17

Expiration Date: 2026-10-15

Account Executive:

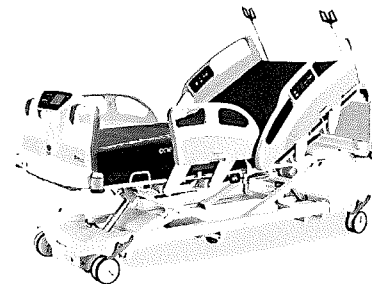
Mark Rollins
(559) 917-0547
mark.rollins@umanomedical.com

Member of: Vizient T1 - #CE9216

Line	Part Number	Description
1	FL36OOK-SNOW	ook snow medical bed

Features


Image for illustrative purposes only. Certain features shown may not be included in the quoted configuration.


ELITE PACKAGE

Color Accent Pure Gray
Integrated Controls Color Dark Blue

- ✓ 6" Dual Casters – 12" low height
- + Pilot Drive™ Powered Drive System with Two-Handle Control
- + Line Management
- + Higher Siderails
- + Advanced Care Controls on Siderails
Silence Alert, nurse call and 6 one-touch buttons
- + 5" Smart Screen
- + Bed Status Monitoring

STANDARD BED FEATURES

- ✓ Integrated Scale
- ✓ Built-In Bed Exit Detection System
- ✓ 3-Position Integrated Bed Extender
- ✓ Integrated Care Controls with One-touch Position Buttons
Trendelenburg, Reverse Trendelenburg, Chair, Flat, Vascular Foot and 30-degree Head of Bed
- ✓ Integrated Patient Controls with Nurse Call and Backlight
- ✓ Smart Screen on Footboard
- ✓ 4 Corner Roller Bumpers
- ✓ Roller Type Wall Protection Bumpers
- ✓ Bed Exit Sideview Lights
- ✓ Smart Nightlights™
- ✓ CPR Release Handle

- ✓ Central Braking System with Four Corner Pedals
- ✓ Quick-Disconnect Power Cord
- ✓ Auxiliary Outlets at Footend and Side with USB Ports
- ✓ Communication Port
- ✓ Nurse Call Configuration
37-pin connector
- ✓ Additional Nurse Call Port

Package

UM-SNO-41 : ook snow Elite Bed Package with Bed Status

List Price

20928.00

Unit Price

12661.44

Preferences

- Backlight on Patient Controls

Upgrades

No Upgrades have been selected.

• Quantity : 5.00 (Discount : 39.5%)	Unit List Price : 20,928.00	Discounted Unit Price : 12,661.44
		Subtotal : 63,307.20

Line	Part Number	Description
2	GARANTIE3.3	Warranty 3 years parts and labor

- **Quantity :** 5.00

Unit Price : 0.00

Subtotal : 0.00

Quotation 66603

Line	Part Number	Description		
3	303-843508HS4FB-BIL	oneNEST S support surface - 4-way stretch polyurethane cover - 84"x35"x8" - With fire barrier		
	• Quantity : 5.00 (Discount : 39.5%)		Unit List Price : 2,630.00	Discounted Unit Price : 1,591.15
			Subtotal : 7,955.75	

Quotation Total : \$71,262.95**Estimated taxes 8.25% = \$5,701.03****FOB Destination. Shipping included for continental US.****Payment terms : Net 30****Tier 2 has been quoted. Tier discounts will vary according to cumulative annual purchases. Tier 2 is valid with cumulative annual purchases of \$50,000.00 to \$149,999.99 in annual Net Sales.**

I have read and fully agree with all options and prices :

Signature : _____ Date : _____

First and Last Name (printed) : _____

Title : _____

Contact (phone or email) : _____

All prices are listed in USD/ Prices do not include duty or any applicable taxes

For more information, please contact your Umano Medical account executive or contact us at: 1-844-409-4030 or information@umanomedical.com



39

3. Comparable Services Analysis

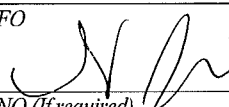
(Provide a breakdown of costs from comparable vendors Please attach quotes

Vendor	Recommended Vendor (Y/N)	Amount \$
ICU Medical	Y	\$10,423.07 w/tubbing (\$8,720.00 w/out)
Belmont Medical	N	\$ 37,041.00
QinFlow	N	\$6,047.06 (w/out tubbing)

4. Authorization

Involves Facilities: ☒Yes* ☐No Involves Nursing: ☒Yes* ☐No Involves Technology: ☒Yes* ☐No
 * Yes to either of the above requires Plant Operations Manager, CNO, and/or CIO approval.

Signatures:

Legal Counsel	Date
Plant Operations Manager (if required)	Date
CIO (if required)	Date
CFO	Date
 CNO (if required)	7/22/20 Date
CEO	Date
Department Manager	Date

5. Administration Use Only

Finance Committee Approval Date: _____

Board of Directors Approval Date: _____

Notes:



ICU MEDICAL SALES INC.
c/o ICU Medical Inc.

REMIT PAYMENT TO
PO Box 848908
Los Angeles CA 90084-8908
UNITED STATES

Phone: 1-866-829-9025
Fax: 1-949-366-4264

Sales Quotation for Kern Valley Healthcare District

Quote Number: 260721-004269	UID #: 245834	Page: 1 of 1
Quote Expiration: 10/20/2026	Currency: US Dollar	Quote Date: 7/22/2026
Price List Description: Courtesy-CSPP-OR-1902- Tier 1	Freight Terms: FOB Origin	Payment Terms: NET 30

QUOTE TO
Kern Valley Healthcare District
6412 Laurel Ave
Lake Isabella CA 93240
UNITED STATES

Line	Product	Qty	UOM	Unit List Price	Selling Price	Total
1	H-1200-EN-115V-US - 115V DOMESTIC W/H31B H1200 - TOP LEVEL PHANTOM P/N	1	EA		\$ 8,720.00	\$ 8,720.00
2	80-01-040 - DSTA-40 - FFW TEMP CHECK	1	EA		\$ 868.27	\$ 868.27
3	D-100 - BLOOD-FLUID ADMIN/WRM SET-DISP 10/CA	1	CA		\$ 834.80	\$ 834.80

Special Instructions:

Purchase Orders must be itemized and include the following: remit payment address, FOB terms, payment terms, and bill to and ship to address. Final delivery dates are subject to ICU Medical's discretion.
Issued By: AMT1

Total
\$ 10,423.07

If GPO pricing changes during the quote term, the sales incentives will be adjusted to reflect the same net value in comparison to the original quoted offer.

The information on this quote is confidential. Any sharing of the information contained herein with parties who are not directly involved in this transaction is strictly prohibited. Freight and insurance are prepaid in a manner designated by ICU Medical. Expenses related to special shipping requests (e.g. rush delivery or the use of a specific shipping carrier) are the responsibility of the customer. Payment terms are subject to credit approval. Late payment may be subject to a fee with interest as determined by ICU Medical. Purchase orders for Capital Equipment must be submitted via hard copy.

ICU Medical Sales Inc. ("ICU MEDICAL") standard terms and conditions that are set forth at <https://www.icumed.com/support/customer-support-documents/terms-and-conditions-of-sale/terms-and-conditions-of-sale-for-purchase-orders> ("Terms and Conditions") shall apply.

Purchase orders should be addressed to ICU Medical Sales Inc. and submitted to CC-Contracting@icumed.com or to your Account Manager. Please include a copy of this quotation with your purchase order.

Customer acknowledges and agrees its purchase of this Product and/or Service is subject to the terms and conditions set forth in the Group Purchasing Agreement between Premier Healthcare Alliance, L.P. and ICU Medical Sales, Inc., Contract No. PP-OR-1902, AD-OR-1902, PP-OR-1903, PP-OR-1939, or SP-OR-1939, as applicable depending on the Product and/or Service purchased hereto, as may have been amended and notwithstanding its expiration. Except for terms identifying products ordered and their quantities, no additional or different terms contained in any purchase order, acknowledgement form, or other document of Customer shall be binding on ICU Medical or on the terms relating to any sales between the Parties.

Account Manager: Carlo Pietrosanti



QUOTE

QUOTE #	QUO41440
ACCOUNT #	6618
DEPARTMENT	ED/ER
QUOTE DATE	07/06/2026
EXPIRATION DATE	12/31/2026

BILL TO:

Shannon Jimerson
Kern Valley Hospital
6412 Laurel Avenue
Lake Isabella, CA 93240-9529
United States

SHIP TO:

Shannon Jimerson
Kern Valley Hospital
6412 Laurel Avenue
Lake Isabella, CA 93240-9529
United States

We are pleased to submit this quote in response to your request. Please call us at (978) 854-3022 if you require any clarifications. To submit order, please email orders@belmontmedtech.com.

WARRANTY

Products are warrantied against failure for a period of one year. The warranty is void if the device has been dropped or misused, or if by unauthorized personnel repair has been attempted. No representation is made for fitness for a particular application.

PACKAGING AND SHIPPING

Products will be packaged appropriately. Orders will be shipped prepaid and add unless requested otherwise. Please note that purchase orders once accepted by us cannot be cancelled.

NEW CUSTOMERS

Belmont Instrument LLC will require a copy of your state tax exemption certificate related to all ship to addresses prior to processing your order. If your entity is not exempt from sales tax, please confirm via email with your purchase order that you are subject to sales tax.

SALES REP	FOB POINT	PAYMENT TERMS
Nolan Shifflet	Origin	Net 30

ITEM	PRODUCT	QUANTITY	UNIT PRICE	NET PRICE
1	THE BELMONT RAPID INFUSER RI-2, 120V, 750 ML/MIN. ENGLISH Part #: 903-00039 Description: THE BELMONT RAPID INFUSER RI-2, 120V, 750 ML/MIN. ENGLISH	1	\$37,041.00	\$37,041.00

Premier, Inc. CONTRACT NUMBER: PP-OR-2418
Only applies to RI-2 Equipment and associated Disposables

NET TOTAL	\$37,041.00
ESTIMATED SHIPPING & TAX	
TOTAL	\$37,041.00

Belmont products are relied upon to perform properly in critical lifesaving situations, and now is the right time to plan for service when your factory warranty ends. A Belmont extended warranty is the smart way to ensure that your equipment is properly maintained, while at the same time helping to ensure against the unpredictable costs of repairs as your equipment ages.

All programs include:

- ✓ Loaners for use while your system is being serviced in order to ensure that you will always have a working system
- ✓ Annual preventative maintenance service
- ✓ Updates to latest hardware and software revisions
- ✓ All maintenance and repair conducted by Belmont service experts
- ✓ 24-hour technical support

	PART NUMBER	WARRANTY PROGRAM FEATURES	EXTENDED WARRANTY 1 YEAR	FULL PARTS	LABOR	ACCIDENTAL DAMAGE COVERAGE	2026 PRICE/ YEAR**
PREFERRED PLUS	EXT- WRTY-001	Extended warranty, full parts and labor with accidental damage coverage, 1 year	✓	✓	✓	✓	\$4,323
PREFERRED	EXT- WRTY-002	Extended warranty, full parts and labor, 1 year	✓	✓	✓		\$3,648
CHOICE PLUS	EXT- WRTY-003	Extended warranty, labor only with accidental damage coverage, 1 year	✓		✓	✓	\$2,457
CHOICE	EXT- WRTY-004	Extended warranty, labor only, 1 year	✓		✓		\$1,996
PLUS	EXT- WRTY-005	Accidental coverage during factory warranty, full parts and labor, 1 year				✓	\$768

** Discounts available for multi-year and multi-system agreements.



QUOTE - DISPOSABLES

ACCOUNT #	6618
DEPARTMENT	ED/ER
QUOTE DATE	07/08/2026
EXPIRATION DATE	12/31/2026

BILL TO:

Kern Valley Hospital
6412 Laurel Avenue
Lake Isabella, CA 93240-9529
United States

SHIP TO:

Kern Valley Hospital
6412 Laurel Avenue
Lake Isabella, CA 93240-9529
United States

We are pleased to submit this quote in response to your request. Please call us at (978) 854-3022 if you require any clarifications. To submit order, please email orders@belmontmedtech.com.

WARRANTY

Products are warranted against failure for a period of one year. The warranty is void if the device has been dropped or misused, or if by unauthorized personnel repair has been attempted. No representation is made for fitness for a particular application.

PACKAGING AND SHIPPING

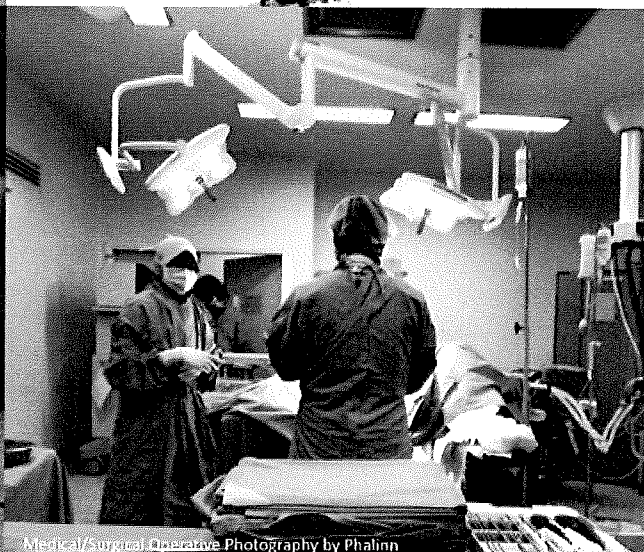
Products will be packaged appropriately. Orders will be shipped prepaid and add unless requested otherwise. Please note that purchase orders once accepted by us cannot be cancelled.

SALES REP	FOB POINT	PAYMENT TERMS
Nolan Shifflet	Origin	Net 30

ITEM	PRODUCT	QUANTITY	UNIT PRICE	NET PRICE
1	FMS, MODEL 2516 UNIVERSAL 3-BAG SPIKE DISPOSABLES, 12/CASE Part #: 903-00006 Description: FMS, MODEL 2516 UNIVERSAL 3-BAG SPIKE DISPOSABLES, 12/CASE	1	\$2,233.00	\$2,233.00

Premier, Inc. CONTRACT NUMBER: PP-OR-2418
Only applies to RI-2 Equipment and associated Disposables

NET TOTAL	\$2,233.00
ESTIMATED SHIPPING & TAX	
TOTAL	\$2,233.00



Quotation for Kern Valley Health District

5575 - Version 1 21-Jul-2026

- CONFIDENTIAL - COMMERCIAL PROPOSAL - ACUTE CARE -

Kern Valley Health District
6412 Laurel Avenue, Mountain Mesa, CA, 93240
Attention: Shannon Jimerson - CNO
(760) 379-2681

2026-07-21

Re: Quotation # 5575 - Version 1 for Warrior Hybrid

Dear Shannon,

Thank you for considering our blood and IV fluid warmer for your organization. We are pleased to provide a quotation for your review, as follows:

TABLE 1: PRICE LIST (U.S. Dollars)

PART #	DESCRIPTION	MSRP	QTY	TOTAL	COMMENTS
Q2110S0000US	Warrior Hybrid Intro Set	\$6,047.06	1	\$6,047.06	Set includes Base Unit (QPORT1100), 1 x Enhanced battery (QPORT1180), AC Power Supply module (QACPLUS1000), charger (FY-17036-ADY), charger adapter (QPORT1330), and carrying bag (QPORT1410)
Total				\$6,047.06	

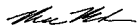
TABLE 2: TERMS

TERMS	DESCRIPTION
* Remit address	Quality In Flow Inc. (QinFlow) PO Box 260353 Plano, Texas 75026
* Delivery schedule	Up to 4 weeks from order
* Shipping	\$39 shipping fees per box will be added
* Tax	Note: price excludes taxes (evidence for tax exempt is required)
* Payment terms	NET 30
* Payment method	Wire transfer or check
* Warranty	12 months (extended by 6 months upon registering the device with us at qinflow.com/warrior-device-registration/)
* Offer expiration	4 weeks
* Reference Quote #	For faster processing, please remember to include the reference quote number on your order!

Annex I provides the following commercial information: optional accessories (TABLE 3), Compact Disposable Units (CDU) price (TABLE 4), optional Support Packages (TABLE 5), and Tier Definitions & Discounts (TABLE 6).

Please let me know if you have any questions. I am looking forward to hearing from you.

Best regards,



Roger Baker
VP Acute Care Sales
QinFlow Inc.
NO MORE COLD BLOOD & FLUIDS
www.qinflow.com
(916) 803-7542
roger.baker@qinflow.com

ANNEX I: ADDITIONAL COMMERCIAL INFORMATION

TABLE 3: OPTIONAL ACCESSORIES PRICING (U.S. DOLLARS)

Part No.	Description	MSRP	Comments
a). Optional Accessories for Warrior, Warrior EXTREME, Warrior AC, & Warrior Hybrid			
<u>QPORT1010</u>	Mounting Unit	\$418.39	Pole/rail mounting accessory
<u>QPORT1180U</u>	Enhanced battery	\$1,106.79	Spare battery per set
<u>MASCOT-2544Li6C</u>	12-24V charger	\$330.13	Car charger
b). Optional Accessories for Warrior lite with lite Battery			
<u>QIF03-MUA1000</u>	Mounting Unit	\$190.25	Pole/rail mounting accessory
<u>QIF03-BTA1000U</u>	lite battery	\$618.86	Spare battery per set
<u>MASCOT-2544Li5CLT</u>	12-24V charger	\$330.13	Car charger
c). Optional Accessories for Warrior lite with Extra Power Battery			
<u>QIF03-MUA1000</u>	Mounting Unit	\$190.25	Pole/rail mounting accessory
<u>QIF03-BTA2000U</u>	Extra Power battery	\$1,237.72	Spare battery per set
<u>MASCOT-2544Li5CEP</u>	12-24V charger	\$330.13	Car charger
d). Optional accessories for ALL Warrior Configurations			
<u>QIF-CBL00019</u>	Extension Cable	\$239.81	55" extension cable for the disposable unit
<u>QIF-CBL00019A</u>	Extension Cable + CDU Basket	\$290.17	55" extension cable for the disposable unit including CDU basket to attach CDU to bed
<u>QIF-MCH00041</u>	CDU Basket	\$50.36	CDU attachment to bed

TABLE 4: COMPACT DISPOSABLE UNIT (CDU) PRICING (U.S. DOLLARS)

Part No.	Description	MSRP*	Comments
<u>QPORT0500UBX12</u>	A case of 12 Compact Disposable Unit (CDU)	\$1,289.20	- Up to 3 years shelf life - See tier discounts in Table 6 below

* See Table 6 for availability of Tier Discounts

TABLE 5: OPTIONAL PREMIUM SUPPORT PACKAGES (U.S. DOLLARS)

Part No.	Description	MSRP	Comments
QIF-SRPG0001	Gold Service Package - Portable Solutions: Any problem with any part of the system will be repaired (or replaced) at no additional cost even if warranty conditions are not met. Consumables and end-of-life batteries are excluded. Pure negligence incidents are also excluded. A free loaner will be provided if so needed. Up to 3 business days dispatch of replacement service parts. Free inspection after 5 years, including free SW upgrade. Free shipping.	\$599 per device per year	Applicable for Warrior lite, Warrior, Warrior EXTREME
QIF-SRPG0002	Gold Service Package - AC Solutions (per device per year): Any problem with any part of the system will be repaired (or replaced) at no additional cost even if warranty conditions are not met. Consumables and pure negligence incidents are excluded. A free loaner will be provided if so needed. Up to 3 business days dispatch of replacement service parts. Free inspection after 5 years, including free SW upgrade. Free shipping.	\$499 per device per year	Applicable for Warrior lite AC, Warrior AC, Warrior EXTREME AC, Warrior AC Station, Warrior EXTREME AC Station
QIF-SRPG0003	Gold Service Package - Hybrid Solutions: Any problem with any part of the system will be repaired (or replaced) at no additional cost even if warranty conditions are not met. Consumables and end-of-life batteries are excluded. Pure negligence incidents are also excluded. A free loaner will be provided if so needed. Up to 3 business days dispatch of replacement service parts. Free inspection after 5 years, including free SW upgrade. Free shipping.	\$799 per device per year	Applicable for Warrior lite Hybrid, Warrior Hybrid, Warrior EXTREME Hybrid, Warrior FlexPower (future)
QIF-SRPS0001	Silver Coverage Service Package: Extended warranty terms following expiration. Loan replacement parts are available for a fee. Up to 5 working days from order to dispatch replacement service parts. QinFlow Pays shipment if failure meets warranty conditions; customer pays shipment in all other cases. Time & materials fees will be applied for repairing failures that do not meet warranty terms. See examples in the comment part.	\$299 per device per year	Warranty terms are provided for 12 months; they can be extended to 18 months if the device is registered with QinFlow
QIF-LOAN0001	Service Continuity Package: Long-term single blood/fluid warmer loaner unit to enable service continuity in the event that an operational unit needs to be returned for evaluation or repair (minimum one year assumed)	\$799 per device per year	Plus shipping and tax, as applicable
Training	Free of charge remote and online training options. On site training, if desired, may involve travel fees.	Free	Travel fees may apply



NO MORE COLD BLOOD & FLUIDS

701 E. Plano Pkwy Ste 500 Plano TX 75074 USA

Confidential

TABLE 6: TIER DEFINITIONS & DISCOUNTS (U.S. DOLLARS)

	Tier Discounts*			
	Tier 1	Tier 2	Tier 3	Tier 4
Tier Definition: Total Consumables Purchases Per Year	< \$30,000	\$30,000 to < \$60,000	\$60,000 to < \$120,000	\$120,000 +
Capital Discount (SKUs)	0.00%	3.00%	6.00%	12.00%
Compact Disposable Unit (CDU)**	0.00% (\$1,289.20 per case)	16.67% (\$1,074.34 per case)	25.00% (\$966.90 per case)	32.29% (\$872.90 per case)

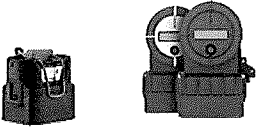
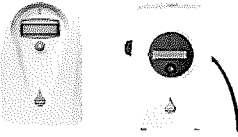
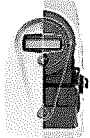
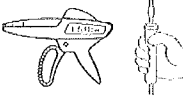
* Price excludes shipping fees

** 12 CDU per case

PRODUCT RESOURCES

Need Education and Training Support?

Explore any of our online training resource links below or connect with us at info@qinflow.com to check all training options.

			
Product Training Videos	 Warrior lite & Warrior/EXTREME	 Warrior AC & AC Station	 Warrior Hybrid
Refresher Training Videos	 Warrior lite	 AC Station	[Reserved]
Additional Online Training Resources	 Operating with Rapid Intermittent Infusers	[Reserved]	[Reserved]

What Are Clinicians Saying about Us and about Our Technology?

Easy to use and high performing product. This has made a significant difference in our care delivery.

We are really excited about this product. It is the only warming device that continues to warm during travel with your patient to radiology and then to the inpatient unit. For our pediatric population, especially the smallest ones, this makes a big difference.

The Warrior product is by far the simplest yet most effective fluid/blood warmer on the market today.

The Warrior lite has been a great device, with quick and easy set-up, easy user interface and most importantly, high flow rates. Our quality data has shown that we are able to protect our trauma patient's temperatures while transfusing multiple units of blood.

//

Our department loves our Warrior lite. It was very easy to learn how to use and troubleshoot. The customer service from QinFlow is outstanding as well!

Easy to use and high performing product. This has made a significant difference in our care delivery... never a gap in warm blood or IV fluids.

The best service ever.

Our department loves our Warrior lite. It was very easy to learn how to use and troubleshoot. The customer service from QinFlow is outstanding as well!

In all honesty this has been a phenomenal product addition to our agency. It operates very easily and quickly. I use it often in my septic shock patients or those with hemorrhagic shock.

It's not just the product that is phenomenal but the entire team that comes with it.

Not only is the QinFlow Warrior Lite a top notch product, the quality of customer service is also excellent. The Warrior lite is easy to use, works great with the LifeFlow device, and gets the job done when time is critical

I have never worked with a company more focused on the success of their client than QinFlow and LifeFlow

I am impressed with the capabilities of the unit and the supporting QinFlow team!

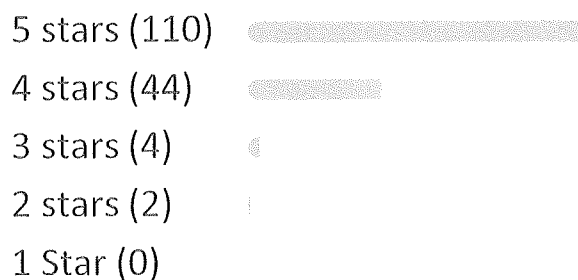
PRODUCT RESOURCES

Additional Resources

- **Prehospital Notes**
 - Warming should save lives—and money. Click [here](#) to calculate the ROI of using the right technology in the field.
 - We offer a FREE Blood Program Jumpstart Session to cut your research time by months. Click [here](#).
- **Hospital Notes:** Wasted blood during in-hospital transfers costs more than you think. Click [here](#) and select the “Hospital” tab to see the financial impact of warming during patient transfers.
- **Interested to Learn about the Benefits of Our Premium Support Packages?** Contact us at info@qinflow.com to learn more.
- **You Can Benefit from Our QinFlow’s Referral Rewards Program!** Referring others, departments or hospitals, improves continuity of care and reduces your costs. If you wish to learn more, please contact us at info@qinflow.com.

Results from our 2025 Customer Satisfaction Survey

➤ Product Score

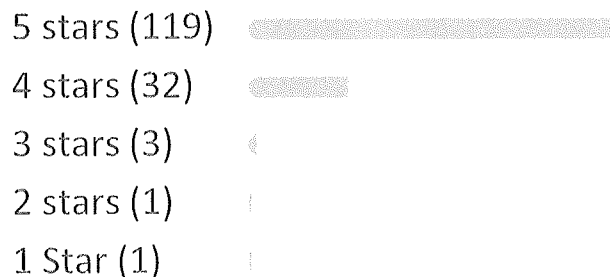


4.64



160 reviews

➤ Service Score



4.71



156 reviews

➤ Net Promoter Score



4.86



138 reviews

Contact us to learn more about this survey at info@qinflow.com

QUALITY IN FLOW INC. STANDARD TERMS & CONDITIONS

Sale of Products, Purchase Orders, Delivery

1. These terms and conditions shall govern sales by Quality In Flow Inc. ("QinFlow") of their products ("Products") to any US-based customer ("Customer"), with respect to (a) Customer orders made via QinFlow's website or otherwise completed with QinFlow without a purchase order, (b) Customer purchase orders issued pursuant to a quote duly issued by QinFlow, and (c) purchase orders issued by Customer to QinFlow and confirmed in writing by QinFlow – all except if and to the extent the Parties have entered into a different agreement in writing or in the event that the terms of this quotation are different (in such case, the terms of the quotation shall prevail). QinFlow and Customer shall each be referred to herein as a "Party" and together as the "Parties". If you are not US-based, please do not attempt to place orders via QinFlow's website; please contact us at info@qinflow.com so we can assist you.
2. For the avoidance of doubt, Customer's terms and conditions for the purchase of goods, any terms stated on Customer's purchase order, or any additional terms or inconsistent terms suggested by Customer do not apply and are expressly rejected, unless such specific terms are explicitly accepted in writing by an authorized representative of QinFlow.
3. The price of the order shall be (a) as indicated on QinFlow's website at the time of the order, (b) in QinFlow's quote, or (c) as indicated in Customer's purchase order to the extent confirmed by QinFlow, as applicable. Any applicable sales tax or VAT shall be added and borne by Customer in accordance with applicable law unless Customer provides QinFlow with the relevant documentation evidencing a tax exemption.
4. If not otherwise agreed in writing, the cost of shipping shall be added to the price. For website orders, the cost indicated already includes shipping within the continental US.
5. Unless otherwise agreed in writing, payment shall be made in full upon order.
6. QinFlow shall confirm purchase orders within three business days and advise Customer of the expected shipping date. QinFlow shall make commercially reasonable efforts to ensure that Products are shipped no later than the date set forth in QinFlow's confirmation. In the event that QinFlow will be unable to fulfill a particular purchase order in whole or in part it shall advise Customer of the same and shall not bear any liability as a result. QinFlow shall not be responsible for delays in delivery or damages caused by the shipping company.
7. Under no circumstance will Customer be entitled to set off or deduct any amount owed or claimed to be owed to it by QinFlow, from or against any amount owed by the Customer to the QinFlow.

Warranty

8. QinFlow warrants that Products shall, at the time of delivery and for a period of twelve months thereafter, conform to the specifications contained in this Agreement and in QinFlow's Product specifications, be free from material defects in materials, workmanship, and design, and be properly labeled and packaged in accordance with all applicable laws. The warranty will be void in the event Products are used in contravention of Customer's duties as set forth below.
9. QinFlow warrants that the Products delivered to Customer have been manufactured in accordance with all applicable statutes, ordinances and regulations, including applicable FDA regulations.
10. QinFlow warrants that it has title to the Products it sells to Customer, that such Products will be free and clear of all liens, claims, or encumbrances, and that the Products shall not infringe, violate or constitute the misappropriation of a patent, copyright, trade secret, trademark or other intellectual property or proprietary rights of a third party.
11. Repair or replacement by QinFlow of the non-conforming Product shall be Customer's sole and exclusive remedy with respect to such warranties; without derogating from the above, in no event shall Customer be entitled to return the Product or demand a refund.
12. THE FOREGOING WARRANTIES ARE IN LIEU OF AND EXCLUDE ALL OTHER EXPRESS OR IMPLIED WARRANTIES, ARISING BY OPERATION OF LAW OR OTHERWISE, AND NO OTHER WARRANTIES IN RELATION TO USE OR OPERATION OF THE PRODUCTS EXIST, INCLUDING, WITHOUT LIMITATION, IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

Training

13. Included in the price of the Products, QinFlow will provide Customer appropriate training on use of the Products by a QinFlow-approved trainer (in person or online) or by means of on-line training, at QinFlow's discretion, as customarily provided to new customers. Customers may not use the Products prior to completing such training.

Customer Representations and Undertakings

14. Customer represents (a) that it is a US-based entity, and (b) that it is duly authorized under applicable law to order the Products, including given that the Products are classified under US law as "Rx only".
15. Customer shall use the Products provided by QinFlow solely in accordance with QinFlow's labelling, Instructions for Use (IFU), and all applicable laws, and in accordance with and following training by an approved trainer for the Products.
16. Customer shall not make any unauthorized modifications or alterations or repairs to any Products, nor shall it manufacture, decompile, disassemble or reverse-engineer them.
17. Customer shall not use Products in combination with any other product, part, or accessory not in accordance with QinFlow's written instructions.
18. If Customer intends to resell the Products to another end user ("End User"), then without derogating from its other obligations hereunder, the Customer commits to: (i) notify QinFlow of such intended resale and secure QinFlow's prior written consent for same at QinFlow's sole discretion; (ii) notify End User in writing of the relevant provisions of these Terms and Conditions,

which will apply to End User as if it were the Customer, including Sections 13-17; (iii) maintain records of which serial numbers (for equipment) and lot codes (for consumables) are shipped to each End User and provide such information to QinFlow upon request; (iv) ensure that the End User contacts QinFlow to arrange for training; (v) not make any representations to End User on QinFlow's behalf whatsoever or any representations relating to the Products inconsistent with these Terms and Conditions; (vi) report to QinFlow within two (2) business days any issue related to the Products to the extent reported to Customer, and (vii) agree to have its records and facility audited by QinFlow, with respect to all matters connected to the Products and/or Customer's purchases thereof and/or its storage, handling and/or resale thereof and/or its fulfillment of its obligations hereunder, with a 30-days' notice, and cooperate in all respects with regard to such audit.

IP Rights and Confidential Information

19. Customer acknowledges that QinFlow is and shall at all times be the sole and exclusive owner of all right, title and interest in and to any intellectual property, including but not limited to any copyright, patents, designs, domain names, trade names, trademarks and goodwill associated with QinFlow and/or the Products, whether existing now or created in the future, whether registered or unregistered.
20. QinFlow warrants that neither QinFlow nor the Products collect HIPAA-protected patient information or other protected customer information.

Liability, Indemnification, Insurance

21. To the extent permissible under applicable law, under no circumstances shall QinFlow be liable for indirect, incidental, special or consequential damages, including but not limited to loss of anticipated profit or other benefit, even if it has been advised of the possibility of such damages.
22. Each Party agrees to indemnify and hold harmless the other Party, including the other Party's officers, agents, employees and affiliates, from any third party claims to the extent resulting from the negligent actions or legal liability of the indemnifying Party or its employees or agents. If either Party becomes involved in any claim, actual or threatened, in connection with a matter with respect to which the indemnification undertaking herein may be invoked, it shall promptly notify the other Party of such claim, and the indemnifying Party may elect to undertake the defense of such claim.
23. Neither Party may settle any claim in a manner that would entail a liability for the other Party without the other Party's prior written consent.
24. Except in the case of any claim related to fraud, intentional misrepresentation or intentional misconduct, the indemnification undertakings as stated herein shall not exceed, with respect to financial or indirect damages, USD \$3 million.
25. Each Party agrees to maintain liability insurance in amounts reasonably appropriate to protect against its potential liability for its obligations hereunder.

Force Majeure

26. QinFlow shall be excused for any delay caused by an occurrence beyond its reasonable control and without its fault or negligence, such as acts of God or the public enemy, acts of the government in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, unusually severe weather, supply chain disruptions, and unusual delays of common carriers or subcontractors ("Force Majeure Events"). QinFlow shall notify Customer in writing as soon as it is reasonably possible after the commencement of any Force Majeure Event, setting forth the particulars in connection therewith, shall make all reasonable efforts to remedy and mitigate such occurrence with all reasonable dispatch, and shall promptly give written notice to the Customer of the cessation of such occurrence.

Governing Law and Jurisdiction

27. These terms and conditions, and the contractual relations between Quality In Flow Inc. and the Customer, shall be governed by and construed in accordance with the laws of Texas without giving effect to principles of conflicts of laws, and each of the Parties hereby irrevocably submits to the exclusive jurisdiction of the state and federal courts located in Collin County, TX.

Miscellaneous

28. These terms and conditions, together with (a) the relevant information on QinFlow's website, or (b) the quote issued by QinFlow and the Customer purchase order pursuant thereto, or (c) the purchase order issued by Customer to QinFlow and confirmed by QinFlow (but subject to Section 2 above), as applicable, contain the entire agreement between the Parties with respect to the subject matter hereof. No amendments or modifications shall be effective unless made in writing and signed by authorized representatives of both Parties. For the avoidance of doubt, use of QinFlow's website is also governed by the various website terms (available at the bottom of <https://www.QinFlow.com/>).
29. In the event that a court of competent jurisdiction holds any provision of these terms and conditions to be invalid, such holding shall have no effect on the remaining provisions, which shall continue in full force and effect.
30. Either Party's failure to require the other Party to comply with any provision of these terms and conditions shall not be deemed a waiver of such provision or any other provision of these terms and conditions.
31. Formal notices provided hereunder must be in writing and delivered by: (i) registered mail; or (ii) personal delivery; or (iii) email with confirmation of receipt; or (iv) delivery by a reputable overnight courier service. Notices will be deemed given on the day the notice is received. In the case of notice by email, the notice is deemed received at the local time of the receiving machine but subject to a confirmation of receipt. QinFlow's contact information for formal notices:
 - 701 E. Plano Pkwy, STE 500, Plano, Texas 75074
 - Email: info@qinflow.com

3. Comparable Services Analysis

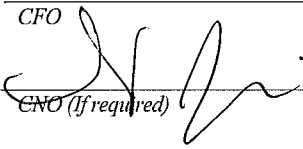
(Provide a breakdown of costs from comparable vendors Please attach quotes)

Vendor	Recommended Vendor (Y/N)	Amount \$
Hamilton	Y	Total: \$45,710.98 Now: \$22,855.49
Zoll	N	Total: \$54,392.86 Now: \$27,196.43
USME	N	Total: \$53,786 Now: \$ 26,893.00

4. Authorization

Involves Facilities: ☐Yes* ☒No Involves Nursing: ☒Yes* ☐No Involves Technology: ☐Yes* ☒No
 * Yes to either of the above requires Plant Operations Manager, CNO, and/or CIO approval.

Signatures:

<i>Legal Counsel</i>	<i>Date</i>
<i>Plant Operations Manager (if required)</i>	<i>Date</i>
<i>CIO (if required)</i>	<i>Date</i>
CFO 	<i>Date</i>
CNO (if required)	<i>7/20/24</i> <i>Date</i>
<i>CEO</i>	<i>Date</i>
<i>Department Manager</i>	<i>Date</i>

5. Administration Use Only

Finance Committee Approval Date: _____

Board of Directors Approval Date: _____

Notes:

Hamilton Medical, Inc.
 201 Edison Way
 Reno, NV 89502
 Phone:(800)426-6331
 Fax:(775)856-5621
 www.hamilton-medical.com



Quote Date: 6/26/2026

Kern Valley Healthcare District
 6412 Laurel Ave

Premier July 1, 2026

Lake Isabella, California 93240

KVHD.1C1.062626.MD

Attention: Shannon Jimerson

(760) 379-2681

shannonjimerson@kvhd.org

Qty	PART #	DESCRIPTION	UNIT LIST PRICE	QUOTED PRICE	EXTENDED DISCOUNT	EXTENDED PRICE
1	12000	HAMILTON- C1 Premier All-In-One Multiple Therapy Package	\$23,971.10	\$16,800.00	\$7,171.10	\$16,800.00
1	161059	HAMILTON-C1 NIV, NIV S/T Application	\$2,143.22			Included
1	10102092	HAMILTON-C1 O2 Cell- Initial Order	\$142.62			Included
1	10102100	HAMILTON-C1 USA Customization	\$0.00			Included
1	10102187	HAMILTON-C1 English (USA) Language Kit	\$0.00			Included
1	160470	DISS CONNECTOR O2 - PLATFORM C	\$107.72			Included
1	355198	HAMILTON-C3/C2/C1/T1 POWER CORD	\$26.65			Included
1	10102094	HAMILTON-C1 Adult/Pediatric Configuration	\$0.00			Included
1	161520	HAMILTON-C1 Communication Board with CO2, Nurse Call & COM 1	\$696.02			Included
1	10102090	HAMILTON-C1 Li-Ion Battery- Initial Order	\$308.99			Included
1	161058	HAMILTON-C1 Trends / Loops Application	\$1,071.61			Included
1	281533	Quick Positioning Support Arm w/ Non-Metal Tubing Holder	\$718.74			Included
1	161087	HAMILTON-C1 High Flow O2 Therapy Application	\$3,121.19			Included
1	59202C1	HAMILTON-C1 Reno Service Training Tuition	\$2,500.00			Included
1	59600	Clinical Training	\$2,163.20			Included
1	161150	HAMILTON-C1/T1 TROLLEY (Includes Humidifier Support & O2 E-Cylinder Holder)	\$1,310.10			Included
1	10101017	HAMILTON-C1/T1 Basket- Large	\$262.26	\$235.91	\$26.35	\$235.91
1	161091	HAMILTON-C1 SpeakValve Application	\$780.30	\$696.15	\$84.15	\$696.15
1	161077	HAMILTON-C1 nCPAP Application	\$1,456.54	\$1,283.92	\$172.62	\$1,283.92
1	161076	HAMILTON-C1 Neonatal Application	\$2,143.22	\$1,845.31	\$297.91	\$1,845.31
1	161057	HAMILTON-C1 DuoPAP / APRV Application	\$2,143.22	\$1,994.20	\$149.02	\$1,994.20
Sub Total						\$22,855.49
Trade-In						\$0.00
Sub Total						\$22,855.49
					Sales Tax	0.000% \$0.00
					Shipping Charges	\$0.00
					Quantity Discount	\$0.00
Quote Total						\$22,855.49
Finance Option			No. of Periods (Months)	60	Monthly Payment	\$468.92

Comments: Tier 1.

Premier National Contract Number PP-NS-2191 Terms and Conditions of Sale

1. Prices

Prices are in US Dollars.

2. Payment terms

2% 15 NET 45 days after invoice date. Payment terms are not extended while waiting for the issuance of a credit.

3. Freight terms

FOB Destination for Ground Shipments, Expedited shipments are FOB Origin/PrePaid & Added.

4. Warranty

Hamilton Medical Premier ventilator packages and humidifiers come standard with two year parts and one year labor warranty. Extended warranties are also available. The CO2 Capnostat 5 sensor and Aerogen cable have a one year manufacturer's warranty. All turbines installed in Hamilton-C1/T1/MR1/C6/C3 ventilators shipped from Hamilton Medical AG on or after July 1st, 2014 are warranted for five (5) years against defects in design, material and workmanship under normal use for which it is intended. During the warranty period, Hamilton Medical will repair or replace, at its discretion, defective components or assemblies.

5. Validity

The prices quoted are valid July 1, 2026 through June 30, 2031.

6. Technical Support

Twenty four-hour/seven days per week / three hundred sixty five days per year telephone technical support is provided at no charge for the life of the Hamilton Medical, Inc. equipment.

7. Special Conditions

Hamilton Medical, Inc. does not supply; the cables, hardware, software or middle ware needed to integrate Hamilton Medical equipment with any facilities current Hospital Information or Electronic Medical Record systems.

8. Trade-In Equipment

Quotations that include trade-in equipment; Hamilton Medical may offer a trade-in credit, per competitive ventilator, on a one-to-one basis. To receive the trade-in credit, the serial numbers for all trade-in devices must be included with the purchase order. A mutual agreement for the arrangement of the disposal/transfer of the trade-in ventilators needs to be made within 30 days after the delivery of the new equipment. All trade-in equipment must either be destroyed or released to an authorized Hamilton Medical representative within 60 days after the delivery of the new equipment. Failure to meet the stated dates will result in forfeiture of the total trade-in credit. Trade-in values may fluctuate based on market demand.

9. Delivery

Expected delivery within 60 days of receipt & acceptance of purchase order.

10. Advertising & Promotion

Hamilton Medical may include information about the use of Hamilton Medical products at through Hamilton Medical's distribution channels; including but not limited to, web sites, press releases and reference lists, in the form of text and/or photographic images. Prior to use and publication, all copy shall be forwarded for its approval, which approval shall not be unreasonably withheld or delayed.

11. Purchase Orders

Purchase orders can be placed via GHX or by sending an e-mail to customer.service@hamiltonmedical.com.

12. Service Training Tuition

If applicable, service training tuition credits are valid for three years from the date of invoice. If the tuition is not used within three years it will be forfeited and cancelled.

13. Financing

Monthly payment is based on credit approval. All submitted documentation must be satisfactory to Hamilton Medical Financial. Should you have any questions, please contact your Hamilton Account Manager.

14. Sales Tax

Sales tax will be included on quotations for facilities that do not have a tax exemption certificate on file with Hamilton Medical, Inc. If applicable, provide Hamilton Medical, Inc. with a current tax exemption certificate to receive a quotation without sales tax. Once a current tax exemption certificate is provided, Hamilton Medical, Inc. will update your account to reflect the tax exempt status.

All information and pricing contained in this agreement is legally privileged and/or CONFIDENTIAL information to be shared only between Hamilton Medical Inc. and the direct recipient of this quote. You are hereby notified that any dissemination, distribution or copying of this agreement and/or Exhibits outside of Hamilton Medical Inc. and employees is strictly prohibited.

Quote Date Friday, June 26, 2026

Account Manager Mike Devi

Account Manager Phone: (310) 629-4731

Account Manager Email mike.devi@hamiltonmedical.com

Phone:(775)858-3200
Fax:(775)856-5621
www.hamilton-medical.com

Version 17.4

Hamilton Medical, Inc.
 201 Edison Way
 Reno, NV 89502
 Phone:(800)426-6331
 Fax:(775)856-5621
 www.hamilton-medical.com



Quote Date: 6/26/2026

Kern Valley Healthcare District
 6412 Laurel Ave
 Lake Isabella, California 93240
 Attention: Shannon Jimerson
 (760) 379-2681
 shannonjimerson@kvhd.org

Premier July 1, 2026
 KVHD.1C6.062626.MD

Qty	PART #	DESCRIPTION	UNIT LIST PRICE	QUOTED PRICE	EXTENDED DISCOUNT	EXTENDED PRICE
1	160021	HAMILTON -C6 Premier Package	\$63,448.84	\$37,306.50	\$26,142.34	\$37,306.50
1	52010	OXYGEN HOSE, DISS / DISS	\$82.11			Included
1	10112611	HAMILTON-C6 English Language Kit US	\$356.00			Included
1	160027	HAMILTON-C6 US Customization	\$164.57			Included
1	160029	HAMILTON-C6 Trolley Solution	\$2,651.31			Included
1	160130	HAMILTON-C6 Trolley	\$1,102.41			Included
1	160153	HAMILTON-C3/C6 Support Arm	\$648.72			Included
1	160177	HAMILTON-C6 Trolley Basket	\$356.27			Included
1	160470	DISS CONNECTOR O2 - PLATFORM C	\$107.72			Included
1	160785	HAMILTON-C6 3m Monitor Cable	\$196.37			Included
1	***	The HAMILTON-C6 comes standard with APRV/DuoPAP, Trends/Loops, Noninvasive Ventilation, Pneumatic Nebulizer and Transpulmonary/Esophageal Pressure Monitoring	\$0.00			Included
1	396200	HAMILTON-C6/C3/C2/C1/T1/MR1 Oxygen Cell	\$147.62			Included
1	59600	Clinical Training	\$2,163.20			Included
1	59202C6	HAMILTON-C6 Reno Service Training Tuition	\$2,495.00			Included
1	355190	POWER CORD 90 DEG. ANGLE, U.S.	\$52.36			Included
1	160162	HAMILTON-C6/C3 Water Bag Pole (also order 160154 for HAMILTON-C6)	\$289.39	\$131.67	\$157.72	\$131.67
1	160154	HAMILTON-C6/C3 Quick Lock	\$155.51	\$148.44	\$7.07	\$148.44
1	160969	HAMILTON-C6 Humidifier Holder	\$291.73	\$194.61	\$97.12	\$194.61
1	MSP369130	HAMILTON-C6 Li-Ion Battery	\$474.58	\$440.08	\$34.50	\$440.08
1	160971	HAMILTON-C6 O2 Cylinder Holder	\$691.75	\$641.07	\$50.68	\$641.07
1	160751	HAMILTON-C6 Neonatal Application	\$2,143.22	\$1,845.27	\$297.95	\$1,845.27
1	160752	HAMILTON-C6 nCPAP-PS Application	\$2,164.03	\$1,940.56	\$223.47	\$1,940.56
1	160762	HAMILTON-C6 High Flow O2 Therapy Application	\$3,121.19	\$2,441.88	\$679.31	\$2,441.88
Sub Total						\$45,090.08
Trade-in						\$0.00
Sub Total						\$45,090.08
					Sales Tax	0.000% \$0.00
					Shipping Charges	\$0.00
					Quantity Discount	\$0.00
Quote Total						\$45,090.08
Finance Option		No. of Periods (Months)	60	Monthly Payment		\$925.09

Comments: Tier 1.

Premier National Contract Number PP-NS-2191 Terms and Conditions of Sale

1. Prices

Prices are in US Dollars.

2. Payment terms

2% 15 NET 45 days after invoice date. Payment terms are not extended while waiting for the issuance of a credit.

3. Freight terms

FOB Destination for Ground Shipments, Expedited shipments are FOB Origin/PrePaid & Added.

4. Warranty

Hamilton Medical Premier ventilator packages and humidifiers come standard with two year parts and one year labor warranty. Extended warranties are also available. The CO2 Capnostat 5 sensor and Aerogen cable have a one year manufacturer's warranty. All turbines installed in Hamilton-C1/T1/MR1/C6/C3

ventilators shipped from Hamilton Medical AG on or after July 1st, 2014 are warranted for five (5) years against defects in design, material and workmanship under normal use for which it is intended. During the warranty period, Hamilton Medical will repair or replace, at its discretion, defective components or assemblies.

5. Validity

The prices quoted are valid July 1, 2026 through June 30, 2031.

6. Technical Support

Twenty four-hour/seven days per week / three hundred sixty five days per year telephone technical support is provided at no charge for the life of the Hamilton Medical, Inc. equipment.

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9. Delivery

Expected delivery within 60 days of receipt & acceptance of purchase order.

10. Advertising & Promotion

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11. Purchase Orders

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13. Financing

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14. Sales Tax

Sales tax will be included on quotations for facilities that do not have a tax exemption certificate on file with Hamilton Medical, Inc. If applicable, provide Hamilton Medical, Inc. with a current tax exemption certificate to receive a quotation without sales tax. Once a current tax exemption certificate is provided, Hamilton Medical, Inc. will update your account to reflect the tax exempt status.

All information and pricing contained in this agreement is legally privileged and/or CONFIDENTIAL information to be shared only between Hamilton Medical Inc. and the direct recipient of this quote. You are hereby notified that any dissemination, distribution or copying of this agreement and/or Exhibits outside of Hamilton Medical Inc. and employees is strictly prohibited.

Quote Date Friday, June 26, 2026

Account Manager Mike Devi

Account Manager Phone: (310) 629-4731

Account Manager Email mike.devi@hamiltonmedical.com

Phone:(775)858-3200
Fax:(775)856-5621
www.hamilton-medical.com

Version 17.4



Account Name	Kern Valley Healthcare District	Created Date	7/16/2026
Contact Name	Kim Sollami	Expiration Date	8/16/2026
Title	Respiratory Therapy Manager	Shipping Address	6412 Laurel Ave
Email	kimsollami@kvhd.org		Lake Isabella, California 93240

US Med-Equip is pleased to present the following proposal for the purchase of equipment.

Model	Options	Purchase Price	RBO 12 Mo	Quantity	Total RBO 12 Month
Hamilton Medical C1 (Ventilator)	C1 Ventilator	\$26,893.00	\$2,823.77	2.00	\$67,770.36

This proposal is valid for 30 days after its issue date.

Please note the following Rent-to-Buy (RBO) Terms: • Eligibility for the RBO requires that accounts are in good standing with no outstanding balances. • The RBO period will commence upon receipt of a signed submission of this form, either in person or via email to your USME representative.

The rental period concludes when USME receives a formal request for equipment pickup. Easily track your rentals, order more equipment and submit pickups through our GoUSME portal. We will be glad to help your team gain access to our portal today, this proposal.

Throughout the rental period, USME will manage all maintenance responsibilities. Partner will be financially responsible for any equipment damage that exceeds normal wear and tear. RBO AGREEMENT. This proposal does not initiate a RBO transaction.

Thank you for entrusting USME with your equipment needs. I will be glad to address any questions you may have.

Sincerely,

Davis Owen

3853955188

dowen@usmedequip.com

_____	_____	_____
Name	Signature	Date



Account Name Kern Valley Healthcare District Created Date 7/16/2026
Contact Name Kim Sollami Expiration Date 8/16/2026
Title Respiratory Therapy Manager Shipping Address 6412 Laurel Ave
Email kimsollami@kvhd.org Lake Isabella, California 93240

Billing Address 6412 Laurel Ave
Lake Isabella, California 93240

US Med- Equip is pleased to present the following sales proposal of patient-ready refurbished equipment for your review.

Model	Options	Quoted Price/Unit	Quantity	LINE TOTAL (SALES)
Hamilton Medical C1 (Ventilator)	C1 Ventilator	\$26,893.00	2.00	\$53,786.00

Proposal Total \$53,786.00
Sales

Purchased equipment holds a 12 month warranty. Warranty does not include any customer abuse or service not authorized by USME. Accessories are warrantied for 30 days. Warranty is not available until item is paid in full.

Access to GoUSME internet equipment tracking is available for USME customers.

Offer expires 30 days after issue date of this proposal.

Thank you for entrusting USME with your equipment needs. I will be glad to address any questions you may have.

Sincerely,

Davis Owen

3853955188

dowen@usmedequip.com

_____ Name	_____ Signature	_____ Date
---------------	--------------------	---------------

**ZOLL Medical Corporation**

269 Mill Road
Chelmsford, MA 01824-4105
Federal ID# 04-2711626

Phone: (833) 327-3284

Fax: (978) 421-0015

Email: ventcapital@zoll.com

Quote No: Q-150623 Version: 1

Kern Valley Healthcare District
6412 Laurel Ave
Mountain Mesa, CA 93240

Quote No: Q-150623
Version: 1

Issued Date: July 13, 2026
Expiration Date: September 30, 2026

Terms: Net due in 30 days

Shannon Jimerson
760-379-2681
shannonjimerson@kvhd.org

FOB: Shipping Point

Freight: Prepay & Add

Prepared by: Troy Taylor
Regional Manager, Ventilation Hospital
troy.taylor@zoll.com

Item	Contract Reference	Part Number	Description	Qty	List Price	Adj. Price	Total Price
1	V1	301.100.030	bellavista 1000 Ventilator Includes: User Manual, Power Cable, O2 Connector Cable (DISS Male), Exhalation Valve (Single Use), O2 Hose, EasyLung. One year factory warranty.	1	\$35,786.71	\$21,424.00	\$21,424.00
2	V1	301.105.000	bellavista 1000 Cart	1	\$1,719.38	\$1,211.28	\$1,211.28
3	V1	301.106.000	Circuit Support Arm For bellavista Cart	1	\$992.67	\$699.33	\$699.33
4	V1	302.528.000	Basket For bellavista Cart	1	\$278.43	\$196.15	\$196.15
5	V1	304.072.000	Humidifier Bracket Double For bellavista Cart	1	\$411.60	\$289.97	\$289.97
6	V1	301.551.000	Gas Cylinder Holder For bellavista Cart	1	\$405.55	\$285.70	\$285.70
7	V1	304.418.000	High Flow Oxygen Therapy (HFOT)	1	\$1,754.46	\$1,545.00	\$1,545.00
8	V1	302.267.000	Neonatal Advanced (2 ml) Software Option	1	\$1,754.46	\$1,545.00	\$1,545.00

Subtotal: \$27,196.43

Total: \$27,196.43

Contract Reference	Description
V1	Reflects Vizient Contract No. CE7299 contract Pricing. Notwithstanding anything to the contrary herein, the terms and conditions set forth in Vizient Contract No. CE7299 shall apply to the customer's purchase of the products set forth on this quote.

**ZOLL Medical Corporation**

269 Mill Road
Chelmsford, MA 01824-4105
Federal ID# 04-2711626

Kern Valley Healthcare District
Quote No: Q-150623 Version: 1

Phone: (833) 327-3284
Fax: (978) 421-0015
Email: ventcapital@zoll.com

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at <https://www.zoll.com/terms-and-conditions-of-sale>, for software products can be found at <https://www.zoll.com/software-legal>, and for ExpertCare Service Plans can be found at <https://www.zoll.com/ExpertCare-Service-Terms>. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

1. Delivery will be made upon availability.
2. This Quote expires on September 30, 2026. Pricing is subject to change after this date.
3. Applicable tax, shipping & handling will be added at the time of invoicing.
4. All purchase orders are subject to credit approval before being accepted by ZOLL.
5. To place an order, please forward the purchase order with a copy of this quotation to esales@zoll.com or via fax to 978-421-0015.
6. All discounts from list price are contingent upon payment within the agreed upon terms.

Order Information (to be completed by the customer)

☐ Tax Exempt Entity (Tax Exempt Certificate must be provided to ZOLL)

☐ Taxable Entity (Applicable tax will be applied at time of invoice)

BILL TO ADDRESS	SHIP TO ADDRESS
Name/Department:	Name/Department:
Address:	Address:
City / State / Zip Code:	City / State / Zip Code:

Is a Purchase Order (PO) required for the purchase and/or payment of the products listed on this quotation?

☐ Yes PO Number: _____ PO Amount: _____
(A copy of the Purchase Order must be included with this Quote when returned to ZOLL)

☐ No (Please complete the below section when submitting this order)

For organizations that do not require a PO, ZOLL requires written execution of this order. The person signing below represents and warrants that she or he has the authority to bind the party for which he or she is signing to the terms and prices in this quotation.

Kern Valley Healthcare District

Authorized Signature:

Name: _____
Title: _____
Date: _____



ZOLL Medical Corporation

269 Mill Road
Chelmsford, MA 01824-4105
Federal ID# 04-2711626

Kern Valley Healthcare District
Quote No: Q-150623 Version: 1

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VALIC RETIREMENT PLAN
 PAY DATE 12/14/25-06/13/26
 TO BE PAID AUGUST 2026 - JANUARY 2027

EMPLOYEE NUMBER	TOTAL GROSS WAGES	TOTAL CONTRIBUTION	4.00%	MATCH 1.00 FOR 1.00 MAXIMUM ALLOWED	% OF ALLOWED	CONTRIBUTION 16177.29
			TOTAL CONTRIBUTION			
			PERCENT BASED ON GROSS WAGES			
	116,259.32		4,650.37	4,650.37	2.21%	357.72
	0.00	8,450.00	0.00			
	24,199.70		967.99	967.95	0.46%	74.46
	0.00	967.95	0.00			
	37,965.05		1,518.60	1,518.60	0.72%	116.82
	0.00	1,518.60	0.00			
	30,649.07		1,225.96	689.00	0.33%	53.00
	0.00	689.00	0.00			
	20,443.81		817.75	817.75	0.39%	62.90
	0.00	1,226.63	0.00			
	98,678.86		3,947.15	3,947.15	1.88%	303.63
	0.00	9,867.90	0.00			
	78,065.80		3,122.63	3,122.62	1.48%	240.20
	0.00	3,122.62	0.00			
	19,489.39		779.58	715.00	0.34%	55.00
	0.00	715.00	0.00			
	102,311.65		4,092.47	4,092.45	1.95%	314.80
	0.00	4,092.45	0.00			
	22,561.20		902.45	902.45	0.43%	69.42
	0.00	2,256.13	0.00			
	47,139.84		1,885.59	1,885.59	0.90%	145.05
	0.00	5,638.77	0.00			
	26,767.47		1,070.70	1,070.70	0.51%	82.36
	0.00	1,191.33	0.00			
	51,275.79		2,051.03	2,051.03	0.98%	157.77
	0.00	24,500.00	0.00			
	83,086.80		3,323.47	3,323.47	1.58%	255.65
	0.00	12,448.02	0.00			
	75,587.71		3,023.51	3,023.51	1.44%	232.58
	0.00	7,558.79	0.00			
	26,090.75		1,043.63	1,043.63	0.50%	80.28
	0.00	3,891.11	0.00			
	79,165.96		3,166.64	3,166.64	1.51%	243.59
	0.00	6,500.00	0.00			
	41,095.99		1,643.84	1,643.84	0.78%	126.45
	0.00	4,109.61	0.00			
	51,698.79		2,067.95	2,067.95	0.98%	159.07
	0.00	2,584.92	0.00			
	38,934.23		1,557.37	0.00	0.00%	0.00
	0.00	0.00	0.00			
	39,598.94		1,583.96	1,583.96	0.75%	121.84
	0.00	1,583.96	0.00			
	31,094.54		1,243.78	1,243.78	0.59%	95.68
	0.00	1,300.00	0.00			
	37,327.02		1,493.08	1,493.08	0.71%	114.85
	0.00	1,861.37	0.00			
	24,651.73		986.07	650.00	0.31%	50.00
	0.00	650.00	0.00			
	114,254.40		4,570.18	4,570.18	2.17%	351.55
	0.00	5,373.00	0.00			
31,397.99		1,255.92	1,255.92	0.60%	96.61	
0.00	3,139.80	0.00				
23,128.13		925.13	925.13	0.44%	71.16	
0.00	1,040.74	0.00				
20,079.52		803.18	803.18	0.38%	61.78	
0.00	1,300.00	0.00				
53,909.79		2,156.39	2,156.39	1.03%	165.88	
0.00	10,751.96	0.00				

71,082.23		2,843.29	2,843.29	1.35%	218.71
0.00	4,255.97	0.00			
81,952.00		3,278.08	3,278.08	1.56%	252.16
0.00	6,500.00	0.00			
4,057.06		162.28	162.28	0.08%	12.48
0.00	202.85	0.00			
22,978.18		919.13	919.13	0.44%	70.70
0.00	3,250.00	0.00			
45,044.59		1,801.78	1,801.78	0.86%	138.60
0.00	13,000.00	0.00			
50,638.93		2,025.56	2,025.56	0.96%	155.81
0.00	2,531.95	0.00			
106,676.96		4,267.08	4,267.08	2.03%	328.24
0.00	11,700.00	0.00			
63,289.69		2,531.59	2,531.59	1.20%	194.74
0.00	3,156.98	0.00			
35,122.87		1,404.91	1,404.91	0.67%	108.07
0.00	1,438.96	0.00			
28,911.30		1,156.45	325.00	0.15%	25.00
0.00	325.00	0.00			
46,144.20		1,845.77	1,845.77	0.88%	141.98
0.00	4,614.43	0.00			
28,178.03		1,127.12	1,127.12	0.54%	86.70
0.00	3,000.00	0.00			
2,958.57		118.34	100.00	0.05%	7.69
0.00	100.00	0.00			
68,340.60		2,733.62	2,733.62	1.30%	210.28
0.00	3,250.00	0.00			
26,497.39		1,059.90	780.00	0.37%	60.00
0.00	780.00	0.00			
13,848.01		553.92	553.92	0.26%	42.61
0.00	553.93	0.00			
26,356.00		1,054.24	1,054.24	0.50%	81.10
0.00	1,310.31	0.00			
55,084.92		2,203.40	2,203.40	1.05%	169.49
0.00	6,500.00	0.00			
47,595.32		1,903.81	1,300.00	0.62%	100.00
0.00	1,300.00	0.00			
24,949.23		997.97	390.00	0.19%	30.00
0.00	390.00	0.00			
22,858.10		914.32	914.32	0.43%	70.33
0.00	1,950.00	0.00			
17,714.94		708.60	708.60	0.34%	54.51
0.00	1,062.90	0.00			
14,588.67		583.55	583.55	0.28%	44.89
0.00	875.32	0.00			
49,324.72		1,972.99	1,972.99	0.94%	151.77
0.00	9,834.94	0.00			
29,018.84		1,160.75	908.49	0.43%	69.88
0.00	908.49	0.00			
50,333.31		2,013.33	2,013.33	0.96%	154.87
0.00	2,013.33	0.00			
40,194.97		1,607.80	1,607.80	0.76%	123.68
0.00	7,217.50	0.00			
98,835.09		3,953.40	3,953.40	1.88%	304.11
0.00	9,100.00	0.00			
36,379.52		1,455.18	1,455.18	0.69%	111.94
0.00	3,637.96	0.00			
98,557.03		3,942.28	3,942.28	1.87%	303.25
0.00	12,229.92	0.00			
63,580.60		2,543.22	2,543.22	1.21%	195.63
0.00	5,200.00	0.00			
25,274.77		1,010.99	1,000.00	0.48%	76.92
0.00	1,000.00	0.00			
34,087.53		1,363.50	1,357.50	0.65%	104.42
0.00	1,357.50	0.00			
67,651.08		2,706.04	2,706.04	1.29%	208.16
0.00	3,250.00	0.00			
24,650.05		986.00	986.00	0.47%	75.85

0.00	1,725.49	0.00			
79,959.19		3,198.37	3,198.37	1.52%	246.03
0.00	3,997.96	0.00			
140,649.96		5,626.00	5,626.00	2.68%	432.77
0.00	9,750.00	0.00			
54,619.23		2,184.77	2,184.77	1.04%	168.06
0.00	2,184.77	0.00			
80,978.67		3,239.15	3,239.15	1.54%	249.17
0.00	15,083.07	0.00			
26,817.28		1,072.69	1,072.69	0.51%	82.51
0.00	1,546.70	0.00			
44,594.00		1,783.76	1,783.76	0.85%	137.21
0.00	1,783.76	0.00			
142,812.80		5,712.51	5,712.51	2.72%	439.42
0.00	13,000.00	0.00			
7,824.18		312.97	312.97	0.15%	24.07
0.00	391.21	0.00			
34,725.05		1,389.00	1,389.00	0.66%	106.85
0.00	3,472.52	0.00			
174,372.88		6,974.92	6,974.92	3.32%	536.53
0.00	16,521.05	0.00			
10,292.86		411.71	411.71	0.20%	31.67
0.00	411.72	0.00			
26,488.71		1,059.55	1,059.55	0.50%	81.50
0.00	1,059.56	0.00			
19,394.83		775.79	775.79	0.37%	59.68
0.00	1,939.50	0.00			
20,973.27		838.93	832.93	0.40%	64.07
0.00	832.93	0.00			
27,032.95		1,081.32	1,081.32	0.51%	83.18
0.00	1,612.96	0.00			
25,542.49		1,021.70	975.00	0.46%	75.00
0.00	975.00	0.00			
64,465.72		2,578.63	2,578.63	1.23%	198.36
0.00	3,215.78	0.00			
22,983.41		919.34	919.34	0.44%	70.72
0.00	1,149.19	0.00			
17,956.31		718.25	718.25	0.34%	55.25
0.00	897.83	0.00			
50,751.84		2,030.07	2,030.07	0.97%	156.16
0.00	10,400.00	0.00			
43,364.08		1,734.56	1,734.56	0.82%	133.43
0.00	2,601.82	0.00			
35,584.23		1,423.37	1,423.37	0.68%	109.49
0.00	4,700.00	0.00			
18,118.36		724.73	724.73	0.34%	55.75
0.00	724.74	0.00			
9,173.64		366.95	200.00	0.10%	15.38
0.00	200.00	0.00			
30,979.93		1,239.20	1,239.20	0.59%	95.32
0.00	2,500.00	0.00			
24,625.91		985.04	985.04	0.47%	75.77
0.00	1,468.56	0.00			
24,454.47		978.18	650.00	0.31%	50.00
0.00	650.00	0.00			
25,885.92		1,035.44	1,035.44	0.49%	79.65
0.00	1,035.44	0.00			
53,486.42		2,139.46	2,139.46	1.02%	164.57
0.00	2,139.46	0.00			
59,592.00		2,383.68	720.00	0.34%	55.38
0.00	720.00	0.00			
52,385.54		2,095.42	2,095.42	1.00%	161.19
0.00	6,500.00	0.00			
26,330.32		1,053.21	1,053.21	0.50%	81.02
0.00	1,316.50	0.00			
42,164.00		1,686.56	1,686.56	0.80%	129.74
0.00	1,686.57	0.00			
62,106.61		2,484.26	1,300.00	0.62%	100.00
0.00	1,300.00	0.00			

	5,481.57		219.26	0.00	0.00%	0.00
	0.00	0.00	0.00			
	69,823.12		2,792.92	2,792.92	1.33%	214.84
	0.00	5,850.00	0.00			
	20,167.88		806.72	806.72	0.38%	62.06
	0.00	1,150.00	0.00			
	21,744.51		869.78	869.78	0.41%	66.91
	0.00	869.78	0.00			
	31,549.79		1,261.99	1,261.99	0.60%	97.08
	0.00	1,300.00	0.00			
	30,708.39		1,228.34	1,228.33	0.58%	94.49
	0.00	1,228.33	0.00			
	57,404.20		2,296.17	0.00	0.00%	0.00
	0.00	0.00	0.00			
	40,827.23		1,633.09	325.00	0.15%	25.00
	0.00	325.00	0.00			
	36,436.51		1,457.46	1,457.46	0.69%	112.11
	0.00	2,600.00	0.00			
	49,989.47		1,999.58	1,999.57	0.95%	153.81
	0.00	1,999.57	0.00			
	119,317.65		4,772.71	4,772.71	2.27%	367.13
	0.00	15,750.00	0.00			
	25,193.23		1,007.73	1,007.73	0.48%	77.52
	0.00	1,251.42	0.00			
	67,498.73		2,699.95	1,300.00	0.62%	100.00
	0.00	1,300.00	0.00			
	54,255.46		2,170.22	1,300.00	0.62%	100.00
	0.00	1,300.00	0.00			
	29,959.42		1,198.38	1,198.38	0.57%	92.18
	0.00	1,198.39	0.00			
	40,895.02		1,635.80	1,635.80	0.78%	125.83
	0.00	1,635.80	0.00			
	23,065.07		922.60	922.60	0.44%	70.97
	0.00	1,383.92	0.00			
	20,220.13		808.81	260.00	0.12%	20.00
	0.00	260.00	0.00			
	73,178.68		2,927.15	2,927.15	1.39%	225.17
	0.00	9,750.00	0.00			
	13,519.22		540.77	537.78	0.26%	41.37
	0.00	537.78	0.00			
	3,783.30		151.33	151.33	0.07%	11.64
	0.00	151.33	0.00			
	59,632.76		2,385.31	2,385.31	1.13%	183.49
	0.00	2,981.62	0.00			
	23,541.87		941.67	706.27	0.34%	54.33
	0.00	706.27	0.00			
	39,788.80		1,591.55	1,591.55	0.76%	122.43
	0.00	2,775.00	0.00			
	50,289.55		2,011.58	1,877.09	0.89%	144.39
	0.00	1,877.09	0.00			
	9,457.07		378.28	378.28	0.18%	29.10
	0.00	470.35	0.00			
	76,662.80		3,066.51	3,066.51	1.46%	235.89
	0.00	4,590.82	0.00			
	5,645,543.03	438,864.46	225,821.72	210,304.78	100.00%	16177.29
	6,084,407.49	7.77%		3.73%		
				16,177.29	PER PAY PERIOD AMOUNT	